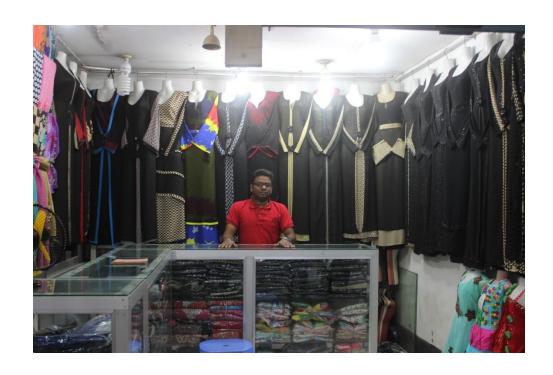
Proposed NU Business Name: NISHITA FASHION



Project identification and prepared by: Shahin Mia, Ashulia Unit, Dhaka

Project verified by: Md. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD ZAKIR HOSSEN	
Age	:	02-02-1982 (34 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	Nill	
No. of siblings:	:	03Brothers, 01 Sister	
Address	:	Vill: Haran nogor, P.O: Rajfulbaria, P.S: Savar, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father SAHERA BEGUM AROJ ALI Branch: Shovapur, savar, Centre # 03 (Female), Member ID: 1185, Group No: 04 Member since: 21-09-1993 /2001 (8 Years) First loan: BDT 2,500/-	
Further Information: (v) Who pays GB loan installment	 :	Existing loan: BDT 6,000/- Outstanding loan: BDT 0/- Mother	
(vi) Mobile lady	:	Yes	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Seven years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01674-916391
Mother's Contact No.	:	01671-571291
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

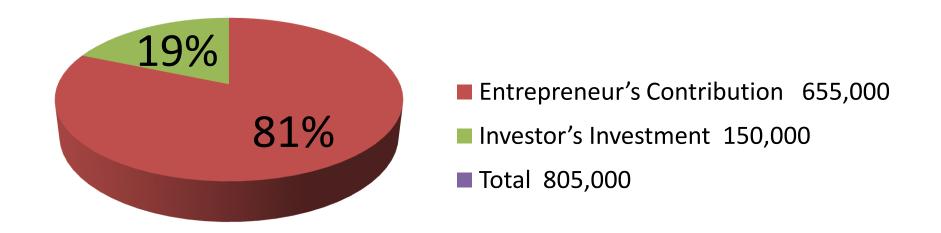
SAHERA BEGUM joined Grameen Bank since 08 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair & business.

Proposed Nobin Udyokta Business Info			
Business Name	:	NISHITA FASHION	
Location	:	Haji madu super market, hemayetpur, Savar, Dhaka.	
Total Investment in BDT	:	BDT 8,05,000/-	
Financing	:	Self BDT 6,55,000(from existing business) 81%	
		Required Investment BDT 1,50,000(as equity) 19%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10 ft x 11 ft= 110square ft	
Security of the shop	:	2,50,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Borka, shirt, pant, orna, hijab, children dress etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing 01 employee. He is doing his business in rent place. Collects goods from Bongo bazar, kaligonj. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cloth item	3,000	90,000	10,80,000	
Total Sales (A)	3,000	90,000	10,80,000	
Less. Variable Expense				
Cloth item	2,250	67,500	8,10,000	
Total variable Expense (B)	2,250	67,500	8,10,000	
Contribution Margin (CM) [C=(A-B)	750	22,500	2,70,000	
Less. Fixed Expense				
Rent		5,500	66,000	
Electricity Bill		1,000	12,000	
Transportation		1,000	12,000	
Salary (self)		5,000	60,000	
Salary (Employee)		5,000	60,000	
Mobile Bill		300	3,600	
Generator		700	8,400	
Entertainment		500	6,000	
Total fixed Cost (D)		19,000	2,28,000	
Net Profit (E) [C-D)		3,500	42,000	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Borka (300pcs x 950)	2,85,000	1,41,000	4,26,000	
Shirt (100pcs x 380)	38,000	9,000	47,000	
Pant (200pcs x 400)	80,000	-	80,000	
Lades dress (80pcs x 1,000)	80,000	-	80,000	
Children forge (120pcs x 350)	42,000	-	42,000	
Worna, hijab, nekap etc	50,000	-	50,000	
Children dress	80,000	-	80,000	
Total	6,55,000	1,50,000	8,05,000	

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cloth item	3,800	1,14,000	13,68,000	14,36,400	
Total Sales (A)	3,800	1,14,000	13,68,000	14,36,400	
Less. Variable Expense					
Cloth item	2,850	85,500	10,26,000	10,77,300	
Total variable Expense (B)	2,850	85,500	10,26,000	10,77,300	
Contribution Margin (CM) [C=(A-B)	950	28,500	3,42,000	3,59,100	
Less. Fixed Expense					
Rent		5,500	66,000	66,000	
Electricity Bill		1,200	14,400	14,600	
Mobile Bill		400	4,800	5,000	
Transportation		1,200	14,400	14,600	
Salary (self)		5,000	60,000	60,000	
Salary (01 Employee)		5,000	60,000	60,000	
Generator		800	9,600	9,700	
Entertainment		600	7,200	7,400	
Total Fixed Cost		19,700	2,36,400	2,37,300	
Net Profit (E) [C-D)		8,800	1,05,600	1,21,800	
Investment Payback			90,000	90,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150000	
1.2	Net Profit	1,05,600	1,21,800
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		15,600
	Total Cash Inflow	255600	1,37,400
2	Cash Outflow		
2.1	Purchase of Product	150000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	90,000	90,000
	Total Cash Outflow	2,40,000	90,000
3	Net Cash Surplus	15,600	47,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 07Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Bongo bazar, kaligonj. Regular customers;

THREATS

Theft

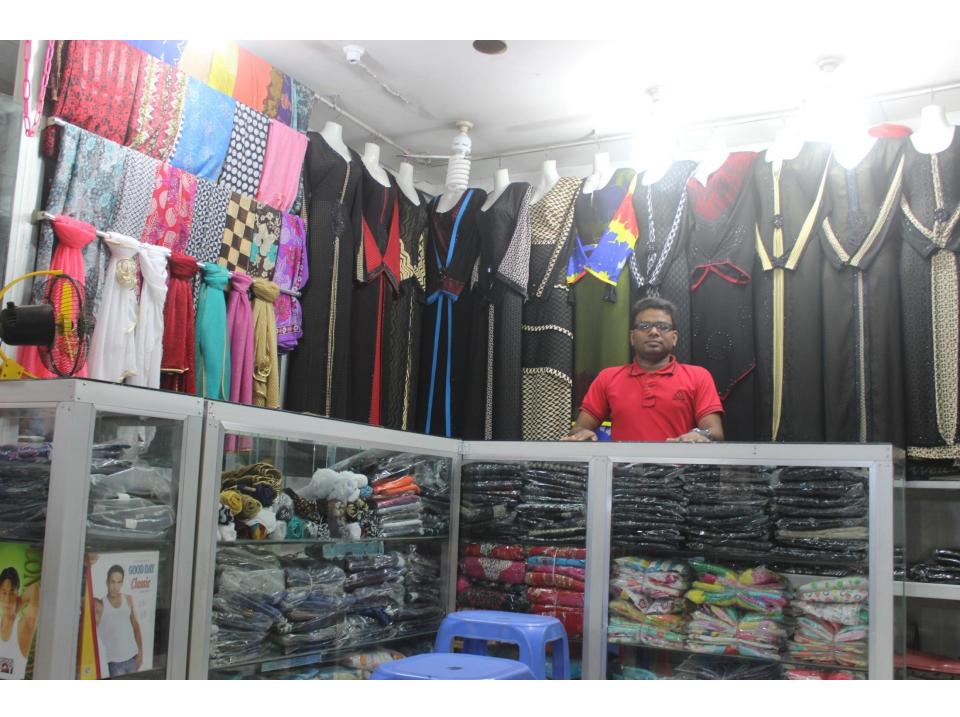
Fire

Political unrest

Pictures

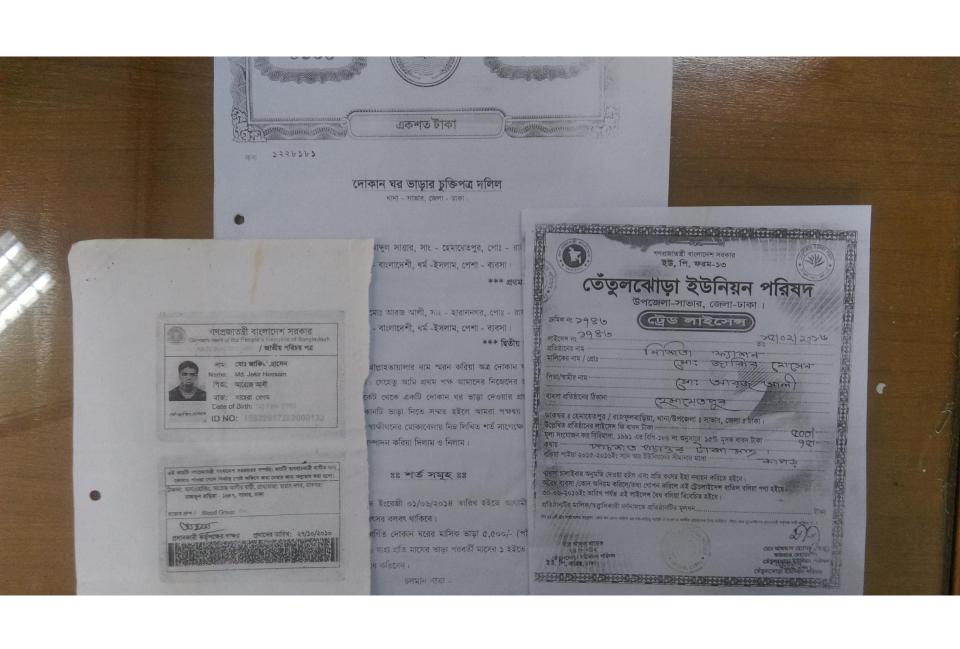












FAMILY PICTURE

