Proposed NU Business Name: RAKIB VERITIES STORE



Project identification and prepared by: MD. Abadat Hossain, Puthia Unit, Rajshahi

Project verified by: MD. Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. RAKIBUL ISLAM	
Age	:	06-06-1987 (29 Years)	
Education, till to date	:	M.A	
Marital status	•	Unmarried	
Children	•	N/A	
No. of siblings:	:	1 Brother & 1 Sister	
Address	:	Vill: Kanaipara, P.O: Jewpara, P.S: Puthia, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MOST. SALEHA BEGUM MD. RAFIQUL ISLAM Branch: Puthia, Centre # 39(Female), Member ID: 3975/4, Group No: 04 Member since: 04-03-1989 to 17-02-2002 (13Years) First loan: BDT 20,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30,000, Outstanding loan: BDT 27,365 Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		3 years experience in running business.
Training Info	:	He has 1 year training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734-545450
Mother's Contact No.	:	01774-634331
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

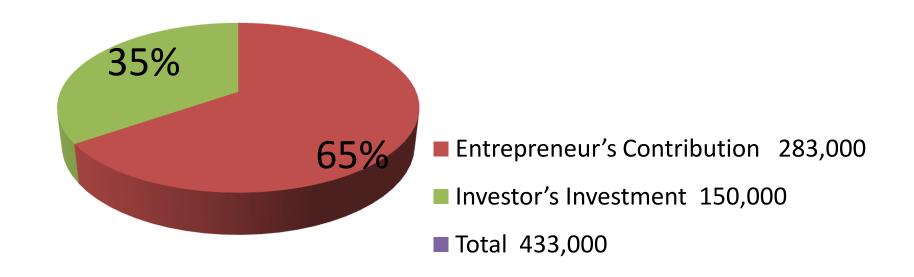
MOST. SALEHA BEGUM joined Grameen Bank since 2013 years ago. At first she took 20,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RAKIB VERITIES STORE	
Location	:	Kanaipara, Jewpara, Puthia, Rajshahi	
Total Investment in BDT	:	BDT 4,33,000/-	
Financing	:	Self BDT 2,83,000/-(from existing business) 65% Required Investment BDT 1,50,000/-(as equity) 35%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	17 ft x 12 ft= 204 square ft	
Security of the shop	:	BDT 40,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cosmetics, Soap, Chocolate etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Rajshahi. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Confectionery Item	4,000	120,000	1,440,000		
Total Sales (A)	4,000	120,000	1,440,000		
Less. Variable Expense					
Confectionery Item	3,400	102,000	1,224,000		
Total variable Expense (B)	3,400	102,000	1,224,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Rent		3,000	36,000		
Electricity Bill		500	6,000		
Mobile Bill		300	3,600		
Salary (self)		5,000	60,000		
Transportation		500	6,000		
Entertainment		200	2,400		
Guard		300	3,600		
Total fixed Cost (D)		9,800	45,600		
Net Profit (E) [C-D)		8,200	170,400		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Cosmetics	150,000	50,000	200,000			
Soap & Washing Powder	20,000	25,000	45,000			
Toy & Gift Item	20,000	25,000	45,000			
Stationery	20,000	10,000	30,000			
Ice-Cream, Soft drinks, Umbrella etc	10,000	25,000	35,000			
Bag, Stationery etc	63,000	15,000	78,000			
Total	283,000	150,000	433,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Confectionery Item	6,000	180,000	2,160,000	2,268,000	2,381,400	
Total Sales (A)	6,000	180,000	2,160,000	2,268,000	2,381,400	
Less. Variable Expense						
Confectionery Item	5,100	153,000	1,836,000	1,927,800	2,024,190	
Total variable Expense (B)	5,100	153,000	1,836,000	1,927,800	2,024,190	
Contribution Margin (CM)						
[C=(A-B)	900	27,000	324,000	340,200	357,210	
Less. Fixed Expense						
Rent		3,000	36,000	36,000	36,000	
Electricity Bill		500	6,000	7,000	8,000	
Mobile Bill		400	4,800	5,500	6,000	
Salary (self)		5,000	60,000	60,000	60,000	
Transportation		800	9,600	11,500	13,500	
Entertainment		200	2,400	3,000	4,000	
Guard		300	3,600	4,000	4,500	
Total Fixed Cost		10,200	122,400	127,000	132,000	
Net Profit (E) [C-D)		16,800	201,600	213,200	225,210	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	201,600	213,200	225,210
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		141,600	294,800
	Total Cash Inflow	351,600	354,800	520,010
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	141,600	294,800	460,010

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



























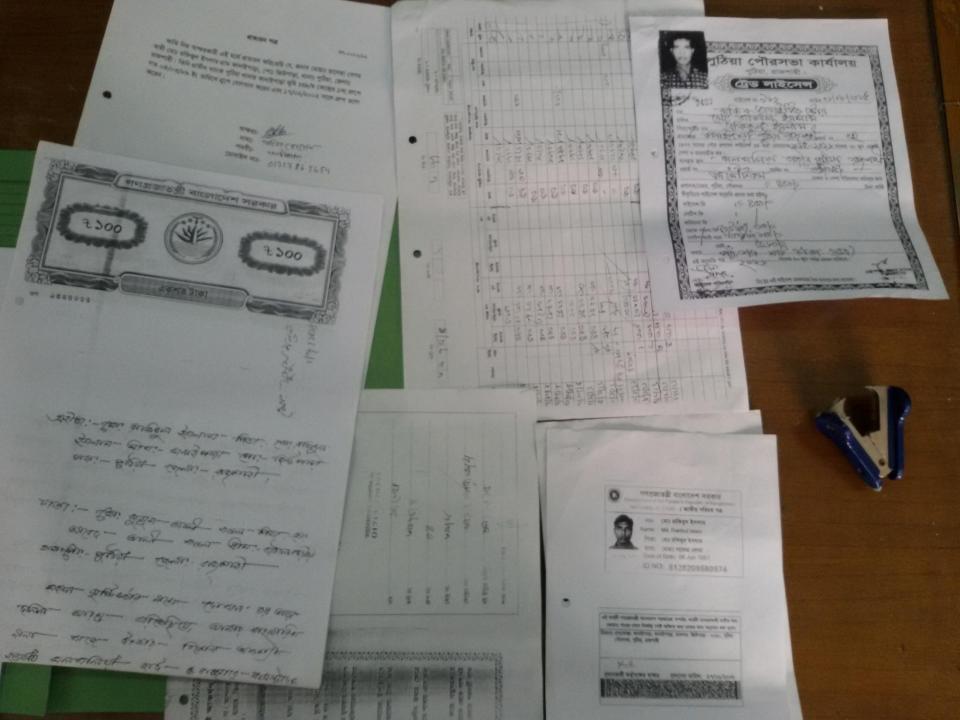












FAMILY PICTURE

