#### Proposed NU Business Name: M M FASHION



Project identification and prepared by: Hafizur Rahman (2), Mawna Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. A LOTIF SARKAR		
Age	:	18-01-1983 (33 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Married		
Children	:	2 Sons		
No. of siblings:	:	5 Brothers & 1 Sister		
Address	:	Vill: Pirujalee, P.O: Pirujalee, P.S: Gazipur Sadar Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father CHANDRA BANU CHANDRA BANU LATE A SATTAR Branch: Vaual, Mirjapur Centre # 49(Female), Member ID: 7132, Group No: 09 Member since: 02-05-1999 <i>(09Years)</i> First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 20000/-, Outstanding Ioan: NIL N/A No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01733252705
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

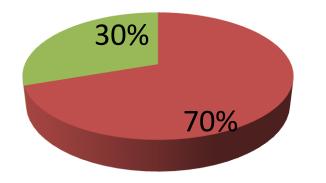
**CHANDRA BANU** joined Grameen Bank since 09 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M M FASHION	
Location	:		
Total Investment in BDT	:	BDT 4,95,000/-	
Financing	:	Self BDT 3,45,000/-(from existing business) 70% Required Investment BDT 1,50,000/-(as equity) 30%	
Present salary/drawings from business (estimates)	:		
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	35 ft x 40 ft= 1400 square ft	
Security of the shop	:		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; shirt piece &amp; Pant piece etc.</li> <li>Average 25% gain on sale.</li> <li>The business is operating by entrepreneur. Existing five employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka, Gulistan.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Shirt & Pant Piece	7,000	210,000	2,520,000	
Total Sales (A)	7,000	210,000	2,520,000	
Less. Variable Expense				
Shirt & Pant Piece	5,250	157,500	1,890,000	
Total variable Expense (B)	5,250	157,500	1,890,000	
Contribution Margin (CM) [C=(A-B)	1,750	52,500	630,000	
Less. Fixed Expense				
Rent		3,000	36,000	
Electricity Bill		3,000	36,000	
Mobile Bill		500	6,000	
Salary (self)		5,000	60,000	
Transportation		1,000	12,000	
Entertainment		200	2,400	
Salary (staff)		30,000	360,000	
Guard		150	1,800	
Total fixed Cost (D)		42,850	78,000	
Net Profit (E) [C-D)		9,650	552,000	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Pant Piece	60,000	0	60,000	
Shirt	40,000	0	40,000	
Plane Machine (6 x 20,000)	120,000	0	120,000	
Machine 5 x 25000)	125,000	0	125,000	
Generator (1)	0	50,000	50,000	
Fitabida Machine	0	65,000	65,000	
Cutter Machine (1)	0	15,000	15,000	
Over lock Machine (1)	0	20,000	20,000	
Total	345,000	150,000	495,000	

## **Source of Finance**



Entrepreneur's Contribution 345,000

- Investor's Investment 150,000
- Total 495,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Shirt & Pant Piece	11,000	330,000	3,960,000	4,158,000
Total Sales (A)	11,000	330,000	3,960,000	4,158,000
Less. Variable Expense				
Shirt & Pant Piece	8,250	247,500	2,970,000	3,118,500
Total variable Expense (B)	8,250	247,500	2,970,000	3,118,500
Contribution Margin (CM) [C=(A-B)	2,750	82,500	990,000	1,039,500
Less. Fixed Expense				
Rent		3,000	36,000	36,000
Electricity Bill		3,000	36,000	37,000
Mobile Bill		600	7,200	8,000
Salary (self)		5,000	60,000	60,000
Transportation		1,500	18,000	20,000
Entertainment		200	2,400	3,000
Salary (staff) (7)		44,000	528,000	528,000
Guard		150	1,800	2,000
Non Cash Item				
Depreciation		6,583	79,000	79,000
Total Fixed Cost		64,033	768,400	773,000
Net Profit (E) [C-D)		18,467	221,600	266,500
Investment Payback			90,000	90,000

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150,000	
1.2	Net Profit	221,600	266,500
1.3	Depreciation (Non cash item)	79,000	79,000
1.4	Opening Balance of Cash Surplus		210,600
	Total Cash Inflow	450,600	556,100
2	Cash Outflow		
2.1	Purchase of Product	150,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	90,000	90,000
	Total Cash Outflow	240,000	90,000
3	Net Cash Surplus	210,600	466,100



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:07 Experience & Skill: 02 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



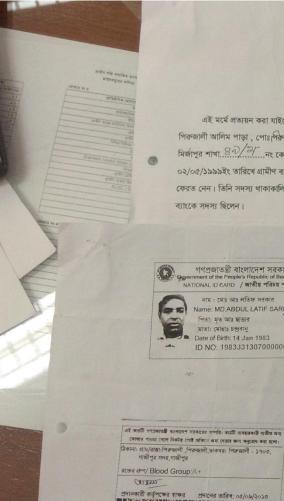












#### প্রত্যয়ন পত্র

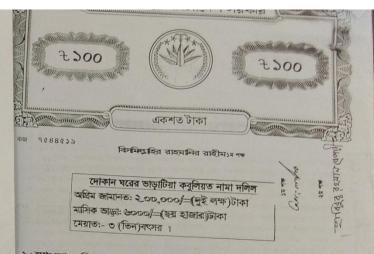
এই মর্মে প্রতায়ন করা যাইতেছে যে, মোছাঃ মোছাঃ চন্দ্রবানু স্বামীঃ মৃত আব্দুল সাব্ধু গ্রামঃ পিরুজালী আলিম পাড়া, পোঃ পিরুজালী, থানাঃ গাজীপুর সদর, জেলাঃ গাজীপুর। তিনি ডাওয়াল মির্জাপুর শাখা. 82/2 নং কেন্দ্রের ০ ন নং গ্রুপের 93 62 নং সদস্য। তিনি ০২/০৫/১৯৯৯ইং তারিখে গ্রামীণ ব্যাহকে যোগদান করেন। তিনি ০৫/০৬/২০০৮ইং তারিখে সম্বয় ফেরত নেন। তিনি সদস্য থাকাকালিন সময় নিয়মিত লেনদেন করতেন। তিনি ৯বছর যাবত গ্রামীণ ব্যাংকে সদস্য ছিলেন।

কেন্দ্ৰ প্ৰধান

AINS GON



WHERE AND A DECK



১ । মোঃ আও ক্রিকে, পিতাঃ মৃত আঃ ভারদা, সাং পিরুছাণী আলিম পাড়া, পোঃ গিরুছালী উপজেলা ৪- গাজীপুর সদর, জেলাঃ গাজীপুর, ধর্ম ৪- ইসলাম, লেশা-ব্যবসা, জাজীয়তা ৪-বালোদেশী।

২। মোগ্র হাবিবুর রহমান বেপারী, শিশুর সাবজ্ঞালাল বেশারী, সাং পিল্লানী আলির পায়া, THE CO-ISSIDE POPULA ব্যার নিজনার্টা উপায়েরুয়া হ- শার্জনিয়ার সকলে, চেরপায় গার্জীপুর, ধর্ম ৪- উস্লাম, তেশা-ব্যবসা, मार्गीषाच्या : - न्याच्यावरून्नीते ॥

म्मा ८०-ाटाल ज्येत

विष्टाम माथुव

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# **FAMILY PICTURE**

