Proposed NU Business Name: TUSAR GENERAL STORE



Project identification and prepared by: Md. Kazem Uddin, Bashon Unit, Gazipur Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RIAD HOSAN		
Age	:	01-03-1990 (25 Y <i>ears)</i>		
Education, till to date	:	BA (Pass Course)		
Marital status	:	Married		
Children	:	N/A		
No. of siblings:	:	1 Brother		
Address	:	Vill: Chandona P.O: Chandona P.S: Joydebpur Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father REHANA AKTER MD. AZHARUL ISLAM Branch: Bashon, Centre # 69 (Female), Member ID: 6172 , Group No: 06 Member since: 05-09-1993 (23 Years) First Ioan: BDT 4000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 71400 Father Yes No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01911207006
Family's Contact No.	:	01711517946
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

REHANA AKTER joined Grameen Bank since 23 years ago. At first she took BDT 4000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	TUSAR GENERAL STORE	
Location	:	Chandona, Gazipur	
Total Investment in BDT	:	BDT 2,30,000/-	
Financing	:	Self BDT 1,30,000/- (from existing business) 57%	
		Required Investment BDT 1,00,000/- (as equity) 43%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	12 ft x 10 ft= 120 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Soap, Soft drinks, Cosmetics etc. Average 14% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund no employee will be appointed. Entrepreneur is owner of the shop. Collects goods from Joydebpur Bazaar. Agreed grace period is 3 months. 	

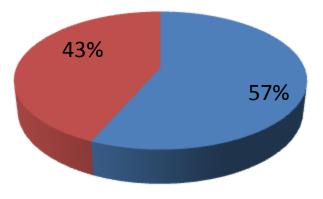
Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	3,000	90,000	10,80,000	
Total Sales (A)	3,000	90,000	10,80,000	
Less. Variable Expense				
Grocery Item	2,580	77,400	9,28,800	
Total variable Expense (B)	2,580	77,400	9,28,800	
Contribution Margin (CM) [C=(A-B)	420	12,600	1,51,200	
Less. Fixed Expense				
Electricity Bill		300	3,600	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Transportation		300	3,600	
Entertainment		200	2,400	
Guard		-	-	
Total fixed Cost (D)		6,100	73,200	
Net Profit (E) [C-D)		6,500	78,000	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice, Pulse, Suger, Soft drinks,	50,000	50,000	1,00,000		
Oill,Egg,Bekary,Mosla Item	30,000	20,000	50,000		
Cosmetic Item	50,000	30,000	80,000		
Total	1,30,000	1,00,000	2,30,000		

Source of Finance

Enterpreneur Contribution=130000 Investors Investment=100000

Total=230000



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Grocery Item	4,000	1,20,000	14,40,000	15,12,000
Total Sales (A)	4,000	1,20,000	14,40,000	15,12,000
Less. Variable Expense				
Grocery Item	3,440	1,03,200	12,38,400	13,00,320
Total variable Expense (B)	3,440	1,03,200	12,38,400	13,00,320
Contribution Margin (CM) [C=(A-B)	560	16,800	2,01,600	2,11,680
Less. Fixed Expense			ļ	
Electricity Bill		300	3,600	4,000
Mobile Bill		300	3,600	3,600
Salary (self)		5,000	60,000	60,000
Transportation		500	6,000	6,500
Entertainment		200	2,400	2,400
Guard		-	-	-
Salary (staff)			-	
Non Cash Item		-	-	-
Depreciation			-	-
Total Fixed Cost		6,300	75,600	76,500
Net Profit (E) [C-D)		10,300	1,26,000	1,35,180
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	1,26,000	1,35,180
1.3	Depreciation (Non cash item)	-	-
1.4	Opening Balance of Cash Surplus	-	66,000
	Total Cash Inflow	2,26,000	2,01,180
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	-
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	66,000	1,41,180



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 4 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



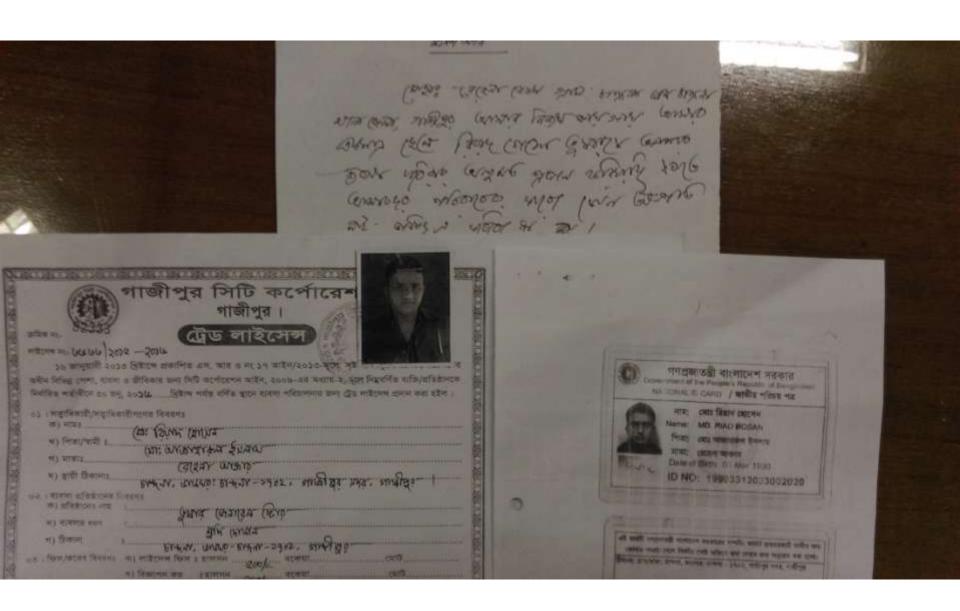












FAMILY PICTURE

