Proposed NU Business Name: SHAPNACURA FASHION



Project identification and prepared by: Hafizur Rahman, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	ALAMGIR HOSSEN MOLLAH	
Age	:	25-01-1990 (26 Years)	
Education, till to date	:	HSC	
Marital status	:	Unmarried	
Children	:	Nil	
No. of siblings:	:	3 Brothers	
Address	:	Vill: Bartopa, P.O: South Bartopa, P.S: Shreepur Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father KHADIJA ROFIKUL ISLAM MOLLAH Branch: Mawna , Shreepur, Centre # 31(Female), Member ID: 3201, Group No: 06 Member since: 07-12-2004 (12 Years) First loan: BDT 5,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 38000, Outstanding loan: BDT 34656 N/A No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01673748820
Mother's Contact No.	:	01711279391
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

KHADIJA joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

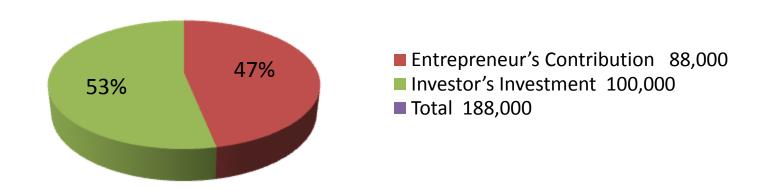
Proposed Nobin Udyokta Business Info			
Business Name	:	SHAPNACURA FASHION	
Location	:	Bartopa Bazar	
Total Investment in BDT	:	BDT 1,88,000/-	
Financing	:	Self BDT 88,000/-(from existing business) 47% Required Investment BDT 1,00,000/-(as equity) 53%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	31ft x 15ft= 450square ft	
Security of the shop	:	BDT 10,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pant, Shirt, T-shirt etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Mawna bazar. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Pant, Shirt, T-shirt etc.	3300	99000	1188000
Total Sales (A)	3300	99000	1188000
Less Variable Expense			
Pant, Shirt, T-shirt etc.	2640	79200	950400
Total variable Expense (B)	2,640	79200	950400
Contribution Margin (CM) [C=(A-B)	660	19800	237600
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		300	3600
Guard		200	2400
Mobile bill		500	6000
Total fixed cost (D)		10,300	123600
Net Profit (E)= [C-D]		9,500	114000

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Shirt (28x400)	11,200	100,000	111200	
T shirt (50x140)	7,000	0	7,000	
Pant (100x430)	43,000		43000	
Polo t shirt (25x250)	6,250		6250	
Baby t shirt (60x110)	6,600		6600	
Three peace (10x550)	5,500		5500	
Trouser (40x120)	4,800		4800	
Three quarter pant	3650		3650	
	88,000	100,000	188000	

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Pant, Shirt, T-shirt etc.	5200	156000	1872000	1965600
Total Sales (A)	5200	156000	1872000	1965600
Less Variable Expense				
Pant, Shirt, T-shirt etc.	4160	124800	1497600	1572480
Total variable Expense (B)	4,160	124800	1497600	1572480
Contribution Margin (CM) [C=(A-B)	1,040	31200	374400	393120
Less Variable Expense				
Rent		2,000	24000	24,000
Electricity bill		400	4800	5,000
Transportation		2,000	24,000	25,000
Salary (Self)		5000	60000	60000
Entertainment		400	4800	5000
Mobile bill		600	7200	7400
Total fixed cost (D)		10,400	124,800	126,400
Net Profit (E)= [C-D]		20800	249600	266,720
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	249,600	266,720
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		189,600
	Total Cash Inflow	349600	456320
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	189,600	396320

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













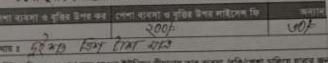




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は大きな様に多いなどのである。







FAMILY PICTURE

