Proposed NU Business Name: RAJON STORE



Project identification and prepared by: Md. Shahalam, Bogra unit Unit, Bogra

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RAZAN CHANDRA DAS		
Age	:	11-09-1983 (33 Years)		
Education, till to date	:	Class 10		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Brother & 1 Sister		
Address	:	Vill: Uttor chelopara, P.O: Bogra, P.S: Bogra sadar, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MAJNU RANI DAS NARAYON CHANDRA DAS Branch: Nishindora, Bogra, Centre # 31(Female), Member ID: 3312, Group No: 04 Member since: 01-03-2004 (12 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 150000, Outstanding loan: BDT 112500 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	18 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	017137341169
Mother's Contact No.	:	01746903190
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Bogra Sadar Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MAJNU RANI DAS joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RAJON STORE	
Location	:	3no. Railgate, Khoripotti, Hokars market, Raja bajar, Bogra	
Total Investment in BDT	:	BDT 248,500/-	
Financing	:	Self BDT 148500/-(from existing business) % Required Investment BDT 1,00,000/-(as equity) %	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	06ft x 06ft= 36square ft	
Security of the shop	:		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery Item etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from local market. Agreed grace period is 3 months. 	

Existing Business (BDT)

Daily	Monthly	Yearly
2000	60000	720000
27	810	9720
2027	60810	729720
1600	48000	576000
1,600	48000	576000
427	12810	153720
	150	1800
	600	7200
	500	6000
	5000	60000
	500	6000
	200	2400
	6,950	83400
	5,860	70320
	2000 27 2027 1600 1,600	2000 60000 27 810 2027 60810 1600 48000 1,600 48000 427 12810 500 500 500 500 6,950

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Chips,Soft drinks,Bread etc	43,000	46,000	89000		
Saban, Detargent, Chocolate	40,000	14,000	54000		
Coil, Cosmetics, Cigerate, Oil	47,000	30,000	77000		
Others	15,000	10,000	25000		
Flexiload	5,000		5000		
	150,000	100,000	250000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 1.5
Revenue(Sales)				
Grocary & Cosmetics	4000	120000	1440000	1512000
Flexiload	27	810	9720	10206
Total Sales (A)	4027	120810	1449720	1522206
Less Variable Expense				
Grocary & Cosmetics	3400	102000	1224000	1285200
Total variable Expense (B)	3,400	102000	1224000	1285200
Contribution Margin (CM) [C=(A-B)	627	18810	225720	237006
Less Variable Expense				
Rent		150	1,800	2,000
Electricity bill		700	8,400	8600
Transportation		600	7200	8,600
Salary (Self)		5000	60000	60000
Entertainment		500	6200	6400
Guard		200	2400	2400
Total fixed cost (D)		7,150	85800	88,000
Net Profit (E)= [C-D]		11660	139920	149,006
Investment Payback			80,000	40,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 1.5 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	139,920	149,006
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		59,920
	Total Cash Inflow	239920	208926
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	40000
	Total Cash Outflow	180,000	40000
3	Net Cash Surplus	59,920	168926

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







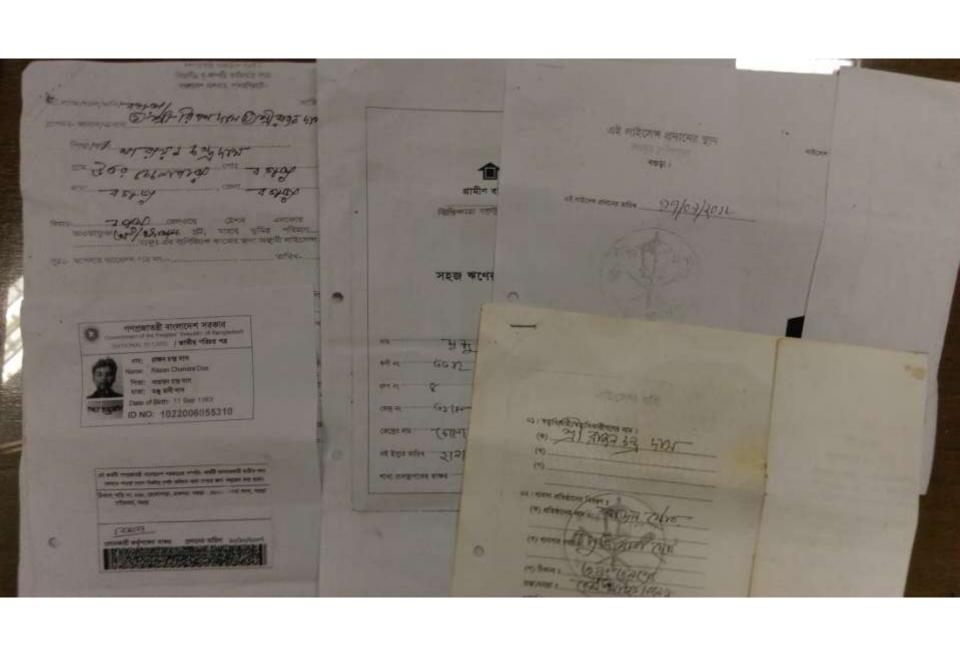












FAMILY PICTURE

