Proposed NU Business Name: SIMANTO STORE



Project identification and prepared by: Md Mojharul Islam, Bogra Unit, Bogra

Project verified by: Shusanto Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SHIMANTO KUMAR DAS			
Age	:	18-10-1986 (30 Years)			
Education, till to date		HSC			
Marital status	:	Unmarried			
Children	:	N/A			
No. of siblings:	:	1Brother & 2 SisterS			
Address	:	Vill: Chelopara, P.O: Bogra, P.S: Bogra Sadar, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father GOURI RANI DAS LATE KANAK KUMAR DAS Branch: Nishindara, Bogra, Centre # 31 (Female), Member ID: 9509, Group No: 13 Member since: 10-08-2007 (08Years) First Ioan: BDT 2,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Apy other loan like GB	: : .	Existing Loan: BDT 20000, Outstanding Ioan: BDT 16400 N/A No No			
(viii) Any other loan like GB, BRAC ASA etc	•	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	11 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01731355608
Mother's Contact No.	:	017121713766
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

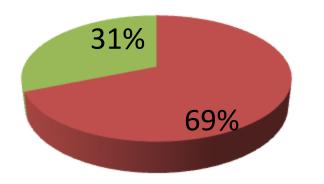
GOURI RANI DAS joined Grameen Bank since 08years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SIMANTO STORE	
Location	:	Chelopara, Bogra, Bogra Sadar, Bogra	
Total Investment in BDT	:	BDT 480,000/-	
Financing	: Self BDT 330,000/-(from existing business)69 %		
		Required Investment BDT 1,50,000/-(as equity)31 %	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	25ft x 20ft= 500 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pickle, Chocolate, Chips etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing one employee. The shop is owned. Collects goods from Company. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Pickle, Candy etc	7,650	229,500	2,754,000	
Total Sales (A)	7,650	229,500	2,754,000	
Less. Variable Expense				
Pickle, Candy etc	6,885	206,550	2,478,600	
Total variable Expense (B)	6,885	206,550	2,478,600	
Contribution Margin (CM) [C=(A-B)	765	22,950	275,400	
Less. Fixed Expense				
Electricity Bill		300	3,600	
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Transportation		5,000	60,000	
Entertainment		500	6,000	
Salary (staff)		3,000	36,000	
Total fixed Cost (D)		14,000	66,000	
Net Profit (E) [C-D)		8,950	209,400	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Pickle	40,000	50,000	90,000		
Milk Candy	14,000	25,000	39,000		
Tang	63,000	25,000	88,000		
Glucose	75,000	25,000	100,000		
Chips, Dal, Lolly pop etc	138,000	25,000	163,000		
Total	330,000	150,000	480,000		

Source of Finance



Entrepreneur's Contribution 330,000
Investor's Investment 150,000
Total 480,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Pickle, Candy etc	11,350	340,500	4,086,000	4,290,300	
Total Sales (A)	11,350	340,500	4,086,000	4,290,300	
Less. Variable Expense					
Pickle, Candy etc	10,215	306,450	3,677,400	3,861,270	
Total variable Expense (B)	10,215	306,450	3,677,400	3,861,270	
Contribution Margin (CM) [C=(A-					
В)	1,135	34,050	408,600	429,030	
Less. Fixed Expense					
Electricity Bill		300	3,600	3,600	
Mobile Bill		200	2,400	3,000	
Salary (self)		5,000	60,000	60,000	
Transportation		7,000	84,000	84,000	
Entertainment		500	6,000	7,000	
Salary (staff)		3,000	36,000	36,000	
Total Fixed Cost		16,000	192,000	193,600	
Net Profit (E) [C-D)		18,050	216,600	235,430	
Investment Payback			90,000	90,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150,000	
1.2	Net Profit	216,600	235,430
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		126,600
	Total Cash Inflow	366,600	362,030
2	Cash Outflow		
2.1	Purchase of Product	150,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	90,000	90,000
	Total Cash Outflow	240,000	90,000
3	Net Cash Surplus	126,600	272,030



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 11 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



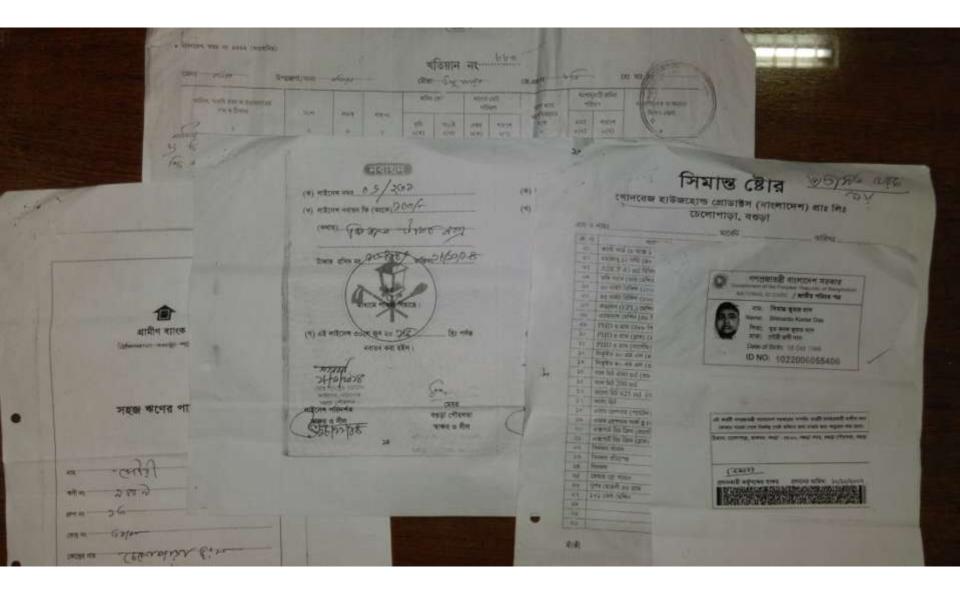












FAMILY PICTURE

