Proposed NU Business Name: MASUD STORE



Project identification and prepared by: Md. Shahalam, Dupchachia Unit, Bogra

Project verified by: Susanta Kumar Biswas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MASUD RANA		
Age	:	10-05-1996 (19 Years)		
Education, till to date	:	Class V		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	2 Brother & 1 Sister		
Address	:	Vill: Dimshohor, P.O: Dupchachia, P.S: Dupchachia, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. BEATY BEGUM MD. ROBIN Branch: Gobindapur, Dupchachia, Centre # 29(Female), Member ID: 2434, Group No: 03 Member since: 10-3-2000 (16Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 20000, Outstanding loan: BDT 8500 N/A		
 (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc 		No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01860721360
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

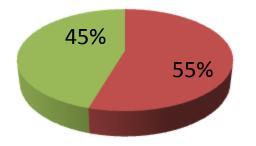
MST. BEATY BEGUM joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MASUD STORE		
Location	:	-		
Total Investment in BDT	:	BDT 2,20,000/-		
Financing	:	Self BDT 120,000/-(from existing business) 55% Required Investment BDT 1,00,000/-(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	11 ft x 10 ft= 110 square ft		
Security of the shop	:	BDT 12,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery Item etc. Average 13% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue(Sales)				
Grocary items	3300	99000	1188000	
Total Sales (A)	3300	99000	1188000	
Less Variable Expense				
Grocary items	2805	84150	1009800	
Total variable Expense (B)	2,805	84150	1009800	
Contribution Margin (CM) [C=(A-B)	495	14850	178200	
Less Variable Expense				
Rent		2,000	24000	
Electricity bill		1200	14400	
Transportation		500	6000	
Salary (self)		5000	60000	
Entertainment		200	2400	
Guard		100	1200	
Mobile bill		300	3600	
Total fixed cost (D)		9,300	111600	
Net Profit (E)= [C-D]		5,550	66600	

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Biscuit, Sopa, Soft drinks, Chocolate					
etc	47,000	55,000	102000		
Oil,Cegaret,Coil,Ice cream Others etc	44,000	45,000	89000		
Freeze	15,000		15000		
Others	14,000		14000		
	120,000	100,000	220000		

Source of Finance



Entrepreneur's Contribution 120,000

Investor's Investment 100,000

Total 220,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Grocary items	4600	138000	1656000	1738800
Total Sales (A)	4600	138000	1656000	1738800
Less Variable Expense				
Grocary items	3910	117300	1407600	1477980
Total variable Expense (B)	3,910	117300	1407600	1477980
Contribution Margin (CM) [C=(A-B)	690	20700	248400	260820
Less Variable Expense				
Rent		2,000	24000	24,200
Electricity bill		1200	14400	14600
Transportation		500	6,000	6,200
Salary (Self)		5000	60000	60000
Entertainment		300	3600	3800
Mobile bill		400	4800	5000
Total fixed cost (D)		9,400	112,800	113,800
Net Profit (E)= [C-D]		11300	135600	147,020
Investment Payback			60,000	60,000

Cash	Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	100,000			
1.2	Net Profit	135,600	147,020		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		75,600		
	Total Cash Inflow	235600	222620		
2	Cash Outflow				
2.1	Purchase of Product	100,000			
2.2	Payment of GB Loan				
	Investment Pay Back (Including	60000	60000		
2.3	Ownership Tr. Fee)	60000	60000		
	Total Cash Outflow	160,000	60000		
3	Net Cash Surplus	75,600	162620		



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





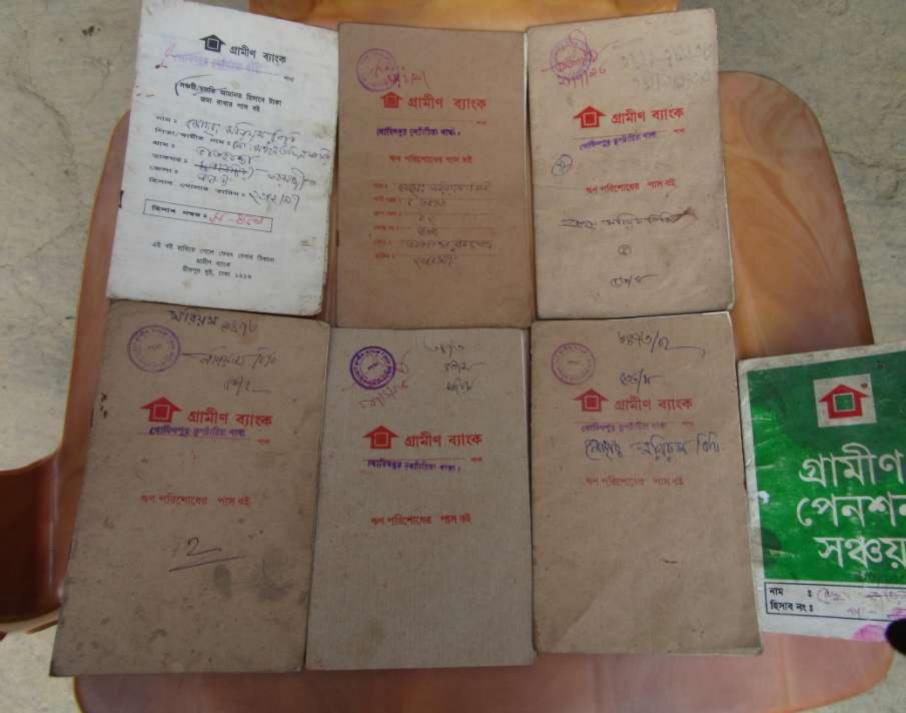


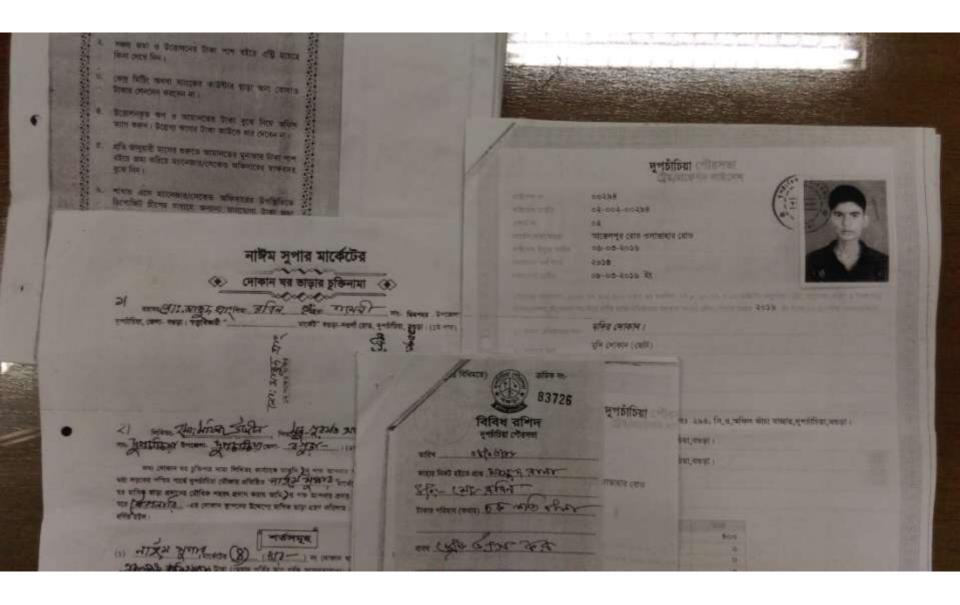












FAMILY PICTURE

