Proposed NU Business Name: MUKTAR STEEL & WELDING WORKSHOP



Project identification and prepared by: Md. Shahalam, Dupchachia Unit, Bogra

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MOSTAKIN FAKIR		
Age	:	20-05-1988 (28 Years)		
Education, till to date	:	Class 9		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers & 1 Sister		
Address	:	Vill: Tetulia, P.O: Karammujee, P.S: Dupchachia, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. MORIOM BIBI MD. MOYEN UDDIN FAKIR Branch: Mawna, Sreepur, Centre # 53(Female), Member ID: 3473, Group No: 02 Member since: 12-04-1992 to 03-3-2004 (11 Years) First loan: BDT 2500		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 7000, Outstanding loan: NIL N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01730452669
Mother's Contact No.	:	01856244423
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. MORIOM BIBI joined Grameen Bank since 11 years ago. At first she took 2500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin	Udyokta Business Info

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Business Name	 :	MUKTAR STEEL & WELDING WORKSHOP	
Location	:	Pollibiddut Office, West side, Shaptaher road, Dupchachia, Bogra	
Total Investment in BDT	:	BDT /- 4,30,000	
Financing	:	Self BDT 3,30,000/-(from existing business) 77%	
		Required Investment BDT 1,00,000/-(as equity) 23%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	25ft x 30ft= 750square ft	
Security of the shop	:	BDT 130,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rod, Angel, Pipe etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing 5 employees. The shop is rented. Collects goods from Bogra, Nowga. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Rod, Steel bar, pipe etc	20000	600000	7200000
Total Sales (A)	20000	600000	7200000
Less Variable Expense			
Rod, Steel bar, pipe etc	18000	540000	6480000
Total variable Expense (B)	18,000	540000	6480000
Contribution Margin (CM) [C=(A-B)	2,000	60000	720000
Less Variable Expense			
Rent		2,400	28800
Electricity bill		3500	42000
Transportation		5,000	60000
Salary (self)		5000	60000
Salary(Staff)		25000	300000
Entertainment		1500	18000
Guard		200	2400
Mobile bill		1000	12000
Total fixed cost (D)		43,600	523200
Net Profit (E)= [C-D]		16,400	196800

Investment Breakdown				
Particulars	Existing	Proposed	Total	
SS Road	140,000	30,000	170000	
Plane sheet	11,100	7,000	18100	
Angle	53,100	17,000	70100	
Squar bar	60,000	19,000	79000	
SS Pipe	37,000	15,000	52000	
Raw Iron	28,800	12,000	40800	
	330,000	100,000	430000	

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 1.5	
Revenue(Sales)					
Rod, Steel bar, pipe etc	27000	810000	9720000	10206000	
Total Sales (A)	27000	810000	9720000	10206000	
Less Variable Expense					
Rod, Steel bar, pipe etc	24300	729000	8748000	9185400	
Total variable Expense (B)	24,300	729000	8748000	9185400	
Contribution Margin (CM) [C=(A-B)	2,700	81000	972000	1020600	
Less Variable Expense					
Rent		2,400	28800	28,800	
Electricity bill		3700	44400	44700	
Transportation		5,500	66,000	67,000	
Salary (Self)		5000	60000	60000	
Salary(Staff)		30000	360000	360000	
Entertainment		1700	20400	20600	
Mobile bill		1200	14400	14600	
Total fixed cost (D)		49,500	594,000	595,700	
Net Profit (E)= [C-D]		31500	378000	424,900	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

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SR#	Particulars	Year 1 (BDT)	Year 1.5 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	378,000	424,900
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		298,000
	Total Cash Inflow	478000	722900
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	40000
	Total Cash Outflow	180,000	40000
3	Net Cash Surplus	298,000	682900

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







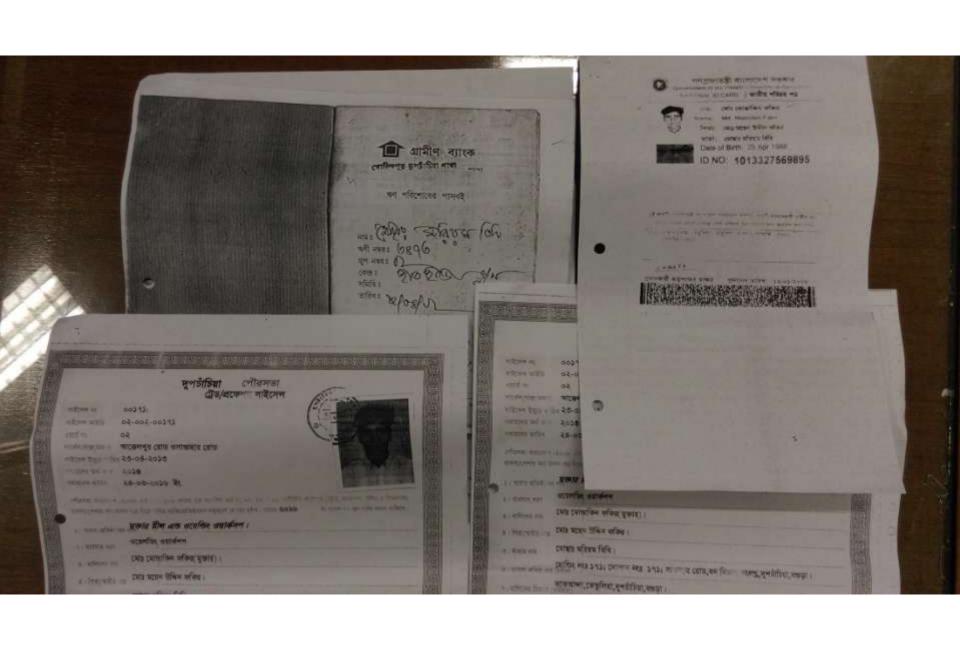












FAMILY PICTURE

