Proposed NU Business Name: M/S MORJINA MOTSO KHAMAR



Project identification and prepared by: Md. Abdul Mannan Talukdar, Rajshahi Unit, Rajshahi

Project verified by: MD. Mizanur Rahman Patowary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MOSDUL KAZY		
Age	:	07-05-1991 (25 Years)		
Education, till to date	:	Diploma		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers & 1 Sister		
Address	:	Vill: Balanagor, P.O: khorkhoria, P.S: Poba, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST. MORJINA BEGUM MD. ABDUL MANNAN KAZY Branch: Parila, Poba, Centre # 68(Female), Member ID: 3463 Group No: 05 Member since: 12/07/2006 (10Years) First Ioan: BDT 5000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000, Outstanding Ioan: BDT 1093 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01853773366
Mother's Contact No.		01747561119
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi Sadar Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

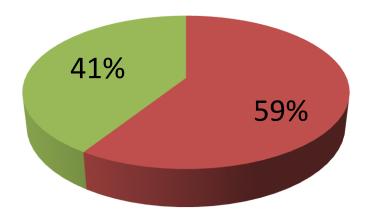
MST. MORJINA BEGUM joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	: M/S MORJINA MOTSO KHAMAR	
Location	:	Bala Nogor, Khorkhoriya, Poba, Rajshahi	
Total Investment in BDT	:	BDT 244000/-	
Financing	:	Self BDT 144000/-(from existing business)59% Required Investment BDT 1,00,000/-(as equity) 41%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	-	
Security of the shop	:	-	
Implementation	:	 Currently run a fish farm. Various type of fish like; Ruhi fish, Carp fish, Mrigel fish etc cultivate here. The business is operating by entrepreneur. Existing no employee. The pond is under lease. Collects fish from Local area. Agreed grace period is 3 months. 	

Existing Business (BDT)			
Particular	Half Yearly	Yearly	
Revenue (sales)			
Fish	240,000	480,000	
Total Sales (A)	240,000	480,000	
Less. Variable Expense			
Feed & Medicine, Young Fish	86,000	172,000	
Lease Payment	50,000	100,000	
Total variable Expense (B)	136,000	272,000	
Contribution Margin (CM) [C=(A-B)	104,000	208,000	
Less. Fixed Expense			
Irrigation	6,000	12,000	
Electricity Bill	1,200	2,400	
Mobile Bill	3,000	6,000	
Salary (self)	30,000	60,000	
Transportation	6,000	12,000	
Labor	3,000	6,000	
Total fixed Cost (D)	49,200	98,400	
Net Profit (E) [C-D)	54,800	109,600	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Ruhi Fish (450 x 100)	45,000	0	45,000	
Carp Fish (150 x 250)	37,500	0	37,500	
Mrigel Fish (600 x 80)	48,000	0	48,000	
Japani Ruhi Fish (150 x 20)	3,000	0	3,000	
Silver Carp (120 x 50)	6,000	0	6,000	
Grass Carp	4,500	0	4,500	
Lease Payment	0	50,000	50,000	
Fish Feed	0	50,000	50,000	
Total	144,000	100,000	244,000	

Source of Finance



- Entrepreneur's Contribution 144,000
- Investor's Investment 100,000
- Total 244,000

Financial Projection (BDT)				
Particular	Half Yearly	1st Year	2nd Year	
Revenue (sales)				
Fish	350,000	700,000	735,000	
Total Sales (A)	350,000	700,000	735,000	
Less. Variable Expense				
Fish feed & Medicine	136,000	272,000	285,600	
Lease Payment	50,000	100,000	100,000	
Total variable Expense (B)	186,000	372,000	385,600	
Contribution Margin (CM) [C=(A-B)	164,000	328,000	349,400	
Less. Fixed Expense				
Irrigation	6,000	20,000	20,000	
Electricity Bill	1,200	2,400	3,000	
Mobile Bill	3,600	7,200	8,000	
Salary (self)	30,000	60,000	60,000	
Transportation	9,000	18,000	20,000	
Labor	6,000	12,000	12,000	
Total Fixed Cost	55,800	119,600	123,000	
Net Profit (E) [C-D)	108,200	208,400	226,400	
Investment Payback		60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	208,400	226,400
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		148,400
	Total Cash Inflow	308,400	374,800
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	148,400	314,800



S _{TRENGTH} Employment: Self: 01 Family:0 Others:02 Experience & Skill : 07 Years Skill and experience;	WEAKNESS Lack of Capital/Investment
Opportunities Huge demand in the community Location of pond; Regular customers;	T HREATS Theft Political unrest

Pictures







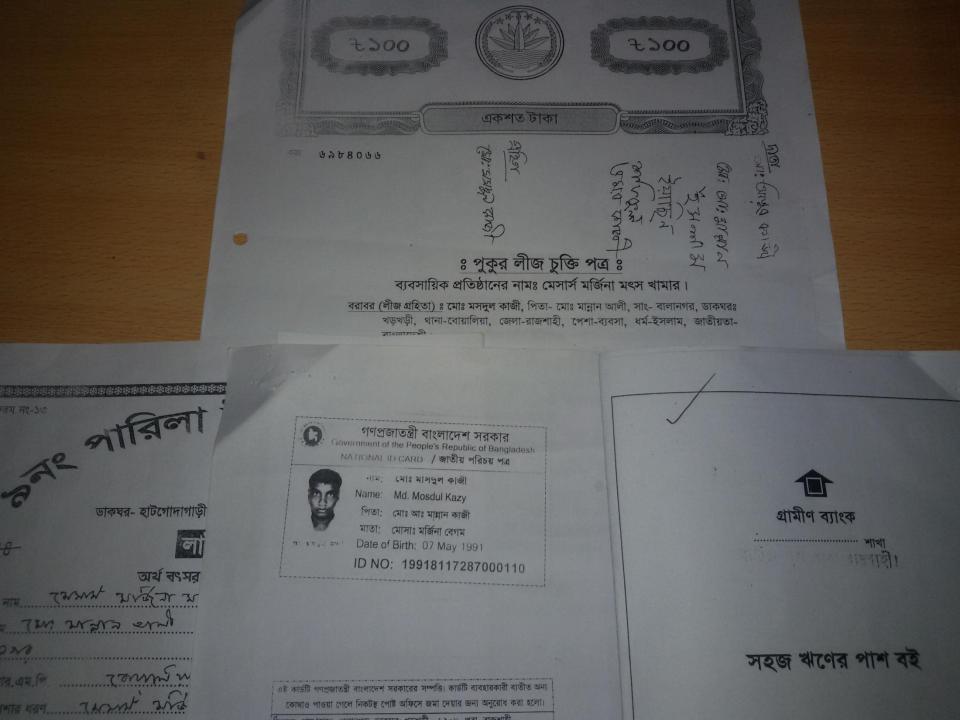












FAMILY PICTURE

