Proposed NU Business Name: M/S SARDAR ALUMINUM



Project identification and prepared by: Md. Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. LAYEB ALI		
Age	:	7.8.1987(29 Years)		
Education, till to date	:	Class VIII		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	-		
Address	:	Vill: Hat khujipur, P.O: Hat khujipur, P.S: Bagmara, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. CHAMPA BIBI MD. SAIDUR RAHMAN Branch: Rampal, Centre # 06(Female), Member ID: 6822/1, Group No: 09 Member since: 11-09-2012 (04Years) First loan: BDT 10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding loan: BDT 22384 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	1years experience in running business.
Training Info	:	He has 8 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01798955498
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. RAyghatiUnit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

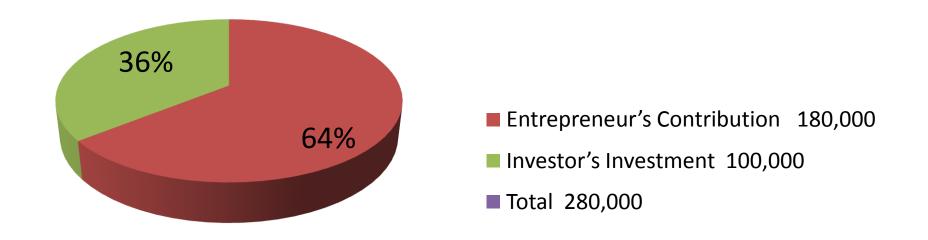
MST. CHAMPA BIBI joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S SARDAR ALUMINUM	
Location	:	Keshorhat Bajar	
Total Investment in BDT	:	BDT 280,000/-	
Financing	:	Self BDT 180,000/-(from existing business) 64% Required Investment BDT 100,000/-(as equity) 36%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15ft x 16ft= 280 square ft	
Security of the shop	:	BDT 70,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Crockery's item, Aluminum item etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Rajshahi Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Aluminum & Others	2,560	76,800	921,600	
Total Sales (A)	2,560	76,800	921,600	
Less. Variable Expense				
Aluminum & Others	2,048	61,440	737,280	
Total variable Expense (B)	2,048	61,440	737,280	
Contribution Margin (CM) [C=(A-B)	512	15,360	184,320	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity Bill		300	3,600	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Transportation		1,000	12,000	
Entertainment		300	3,600	
Total fixed Cost (D)		8,900	31,200	
Net Profit (E) [C-D)		6,460	153,120	

Investment Breakdown						
Particulars Existing Proposed Proposed Total						
Aluminum Item	75,000	40,000	115,000			
Plastic Item	30,000	20,000	50,000			
Crockeries Item	75,000	40,000	115,000			
Total	180,000	100,000	280,000			

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Aluminum & Others	3,650	109,500	1,314,000	1,379,700	
Total Sales (A)	3,650	109,500	1,314,000	1,379,700	
Less. Variable Expense					
Aluminum & Others	2,920	87,600	1,051,200	1,103,760	
Total variable Expense (B)	2,920	87,600	1,051,200	1,103,760	
Contribution Margin (CM) [C=(A-B)	730	21,900	262,800	275,940	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity Bill		300	3,600	4,000	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Transportation		1,500	18,000	20,000	
Entertainment		300	3,600	4,000	
Total Fixed Cost		9,500	114,000	117,500	
Net Profit (E) [C-D)		12,400	148,800	158,440	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	148,800	158,440
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		88,800
	Total Cash Inflow	248,800	247,240
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	88,800	187,240

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

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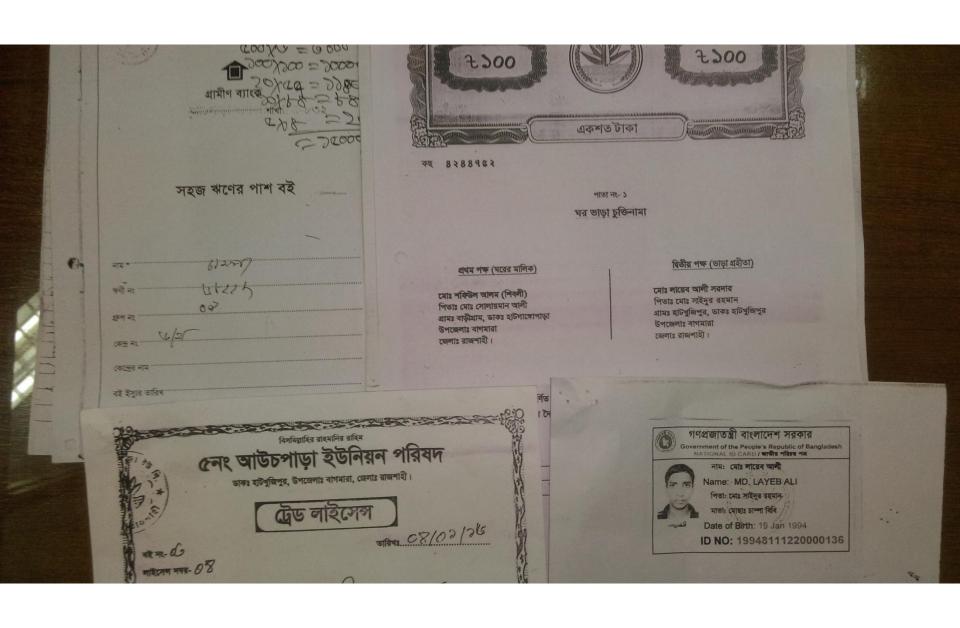












FAMILY PICTURE

