Proposed NU Business Name: NOJER ALI MUDI STORE



Project identification and prepared by: Md. Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul Mamman Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SOHAB ALI		
Age	:	05.1.1996(20 Years)		
Education, till to date	:	SSC		
Marital status	••	Unmarried		
Children	:	N/A		
No. of siblings:	:	3 Brothers		
Address	:	Vill: Damonash, P.O: Damonash, P.S: Bagmara, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. SHEFALI BIBI MD. NOJER ALI MRIDHA Branch: Rampal, Centre # 72(Female), Member ID: 7122, Group No: 04 Member since: 04-06-2006 (10 Years) First loan: BDT 10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 40000, Outstanding loan: BDT 2720 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has 10 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01947258424
Mother's Contact No.	:	01797903450
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nurullabad Manda Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SHEFALI BIBI joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	 :	NOJER ALI MUDI STORE	
Location	:	Damonash hat, bagmara, Rajshahi	
Total Investment in BDT	:	BDT 160,000/-	
Financing	:	Self BDT 100,000/-(from existing business) 62% Required Investment BDT 60,000/-(as equity) 38%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12ft x 10ft= 120 square ft	
Security of the shop	:	BDT 22,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Nowga. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Grocery Item	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Rent		400	4,800	
Electricity Bill		500	6,000	
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Transportation		2,000	24,000	
Entertainment		300	3,600	
Total fixed Cost (D)		8,400	13,200	
Net Profit (E) [C-D)		5,100	148,800	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice, Pulse, Flour	40,000	5,000	45,000		
Oil, Sugar, Spice	25,000	5,000	30,000		
Cosmetics	20,000	5,000	25,000		
Chocolate, Chips, Chanachur etc	15,000	5,000	20,000		
Rice (10 x 2000)	0	20,000	20,000		
Oil	0	20,000	20,000		
Total	100,000	60,000	160,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	4,350	130,500	1,566,000	1,644,300	
Total Sales (A)	4,350	130,500	1,566,000	1,644,300	
Less. Variable Expense					
Grocery Item	3,698	110,925	1,331,100	1,397,655	
Total variable Expense (B)	3,698	110,925	1,331,100	1,397,655	
Contribution Margin (CM) [C=(A-B)	653	19,575	234,900	246,645	
Less. Fixed Expense					
Rent		400	4,800	4,800	
Electricity Bill		500	6,000	7,000	
Mobile Bill		300	3,600	4,000	
Salary (self)		5,000	60,000	60,000	
Transportation		2,500	30,000	32,000	
Entertainment		300	3,600	4,000	
Total Fixed Cost		9,000	108,000	111,800	
Net Profit (E) [C-D)		10,575	126,900	134,845	
Investment Payback			36,000	36,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	126,900	134,845
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		90,900
	Total Cash Inflow	186,900	225,745
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	90,900	189,745

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

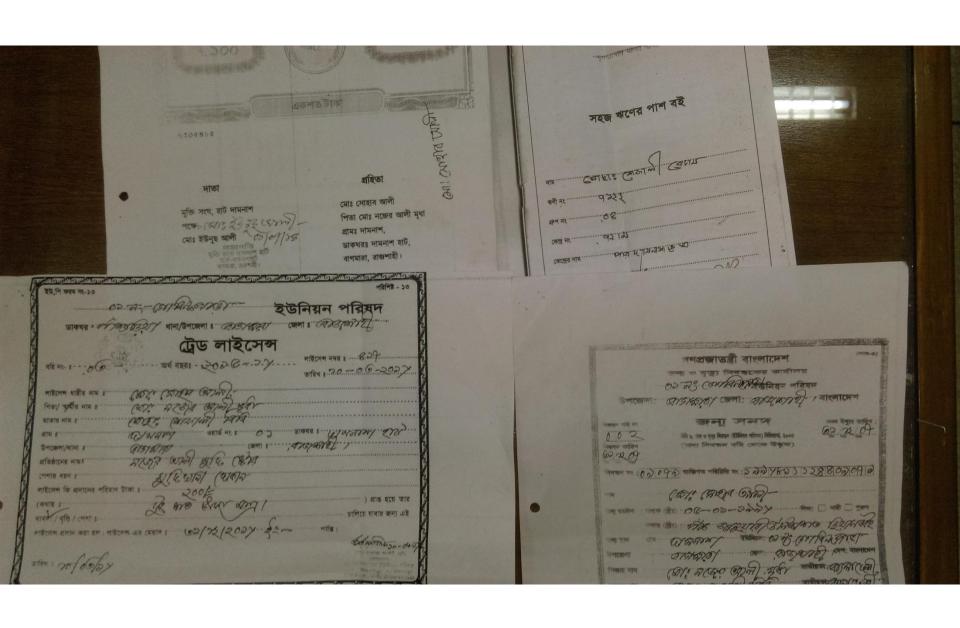












FAMILY PICTURE

