#### **Proposed NU Business Name: RASEL TELECOM**



Project identification and prepared by: Md. Shahin, Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. ASHIKUR RANA RASEL	
Age	:	20.8.1989(26 Years)	
Education, till to date	:	BBA	
Marital status	:	Married	
Children	:	2 Daughters	
No. of siblings:	:	1 Sister	
Address	:	Vill: Bagsara, P.O: Bagdhani, P.S: Poba, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. PENUYARA BEGUM  MD. AJIMUDDIN MOLLAH  Branch: Rampal, Centre # 17(Female),  Member ID: 5972/1, Group No: 06  Member since: 05-05-2009 (07Years)  First loan: BDT 5,000	
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB,  BRAC ASA etc	: : :	Existing Loan: BDT 160000, Outstanding loan: BDT 94275 N/A No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740980299
Mother's Contact No.	:	01677658595
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. PENUYARA BEGUM joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	<b>:</b>	RASEL TELECOM	
Location	:	Nawhata Bazar	
Total Investment in BDT	:	BDT 280,000/-	
Financing	:	Self BDT 180,000/-(from existing business) 64% Required Investment BDT 100,000/-(as equity) 36%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12ft x 10ft= 120square ft	
Security of the shop	:	BDT 1,00,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Mobile &amp; mobile Accessories etc.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Rajshahi.</li> <li>Agreed grace period is 3 months.</li> </ul>	

<b>Existing</b>	<b>Business</b>	(BDT)
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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Mobile & Mobile accessories	5000	150000	1800000
Total Sales (A)	5000	150000	1800000
Less Variable Expense			
Mobile & Mobile accessories	4500	135000	1620000
Total variable Expense (B)	4,500	135000	1620000
Contribution Margin (CM) [C=(A-B)	500	15000	180000
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Transportation		300	3600
Salary (self)		5000	60000
Entertainment		300	3600
Guard		50	600
Mobile bill		300	3600
Total fixed cost (D)		8,250	99000
Net Profit (E)= [C-D]		6,750	81000

Investment Breakdown				
Particulars	Existing	Proposed	#VALUE!	
Different types of mobile	83,900	43,000	126900	
Battery	9,200	20,000	29200	
Charger	2,250	12,000	14250	
Ear phone	550	10,000	10550	
Memory	1,600	15,000	16600	
Computer	40,000		40000	
Scanner	4,500		4500	
Others	38,000		38000	
	180,000	100,000	280000	

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Mobile & Mobile accessories	7200	216000	2592000	2721600
Total Sales (A)	7200	216000	2592000	2721600
Less Variable Expense				
Mobile & Mobile accessories	6480	194400	2332800	2449440
ltem				
Total variable Expense (B)	6,480	194400	2332800	2449440
Contribution Margin (CM) [C=(A-B)	720	21600	259200	272160
Less Variable Expense				
Rent		2,000	24,000	24,000
Electricity bill		300	3600	3800
Transportation		500	6000	6,300
Salary (Self)		5000	60000	60000
Entertainment		300	3600	3600
Guard		50	600	600
Mobile bill		400	4800	5000
Total fixed cost (D)		8,550	102600	103,300
Net Profit (E)= [C-D]		13050	156600	168,860
Investment Payback			60,000	60,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	156,600	168,860
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		96,600
	Total Cash Inflow	256600	265460
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	96,600	205460

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

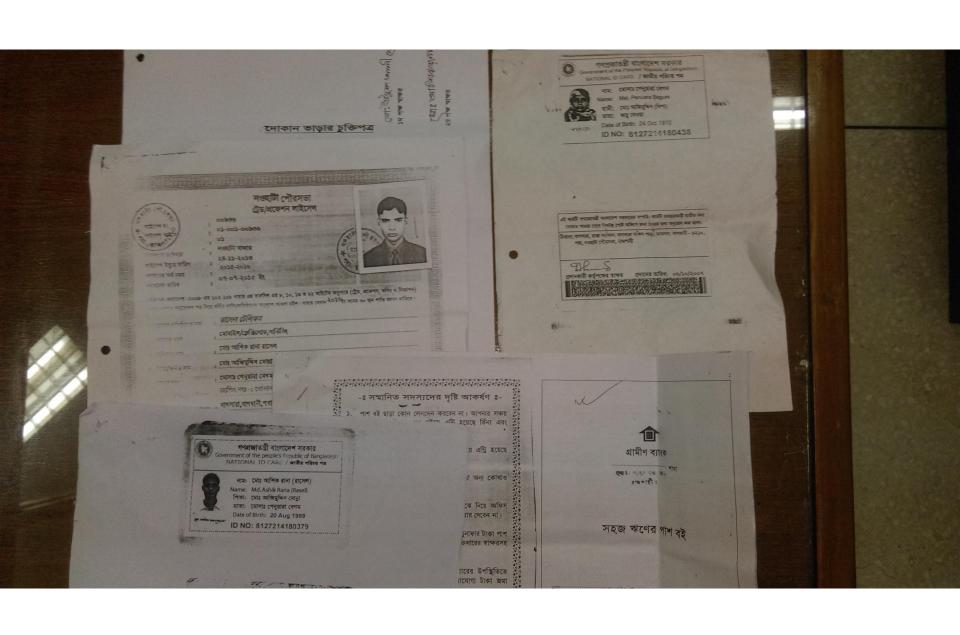
# Pictures











# **FAMILY PICTURE**

