Proposed NU Business Name: ARIFA STORE



Project identification and prepared by: Md. Golam rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ALAMGIR SARKER		
Age	:	20.10.1982(34 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Son & 1 Daughter		
No. of siblings:	:	5 Brothers & 2 Sister		
Address	:	Vill: Nateshor, P.O: Sonarong, P.S: Tangibari, Dist: Munsigonj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:::::::::::::::::::::::::::::::::::::::	Mother Father RONY BEGUM LATE ARFOT ALI SARKER Branch: Rampal, Centre # 52(Female), Member ID: 4647/1, Group No: 07 Member since: 09-02-1996 (20Years) First Ioan: BDT 3,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 200000, Outstanding Ioan: BDT 14180 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 05 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01959828560
Mother's Contact No.	:	01918929959
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RONY BEGUM joined Grameen Bank since 20 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

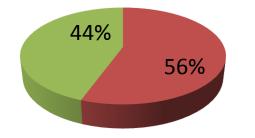
Proposed Nobin Udyokta Business Info				
Business Name	:	ARIFA STORE		
Location	:	Natesshor, Tongibari, Munshigonj		
Total Investment in BDT	:	BDT 225,000/-		
Financing	:	Self BDT 125,000/-(from existing business) 56%		
		Required Investment BDT 100,000/-(as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10ft= 120square ft		
Security of the shop	:	BDT 10,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangibari Agreed grace period is 3 months. 		

Existing Business

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Grocary items	3400	102000	1224000
Total Sales (A)	3400	102000	1224000
Less Variable Expense			
Grocary items	2890	86700	1040400
Total variable Expense (B)	2,890	86700	1040400
Contribution Margin (CM) [C=(A-B)	510	15300	183600
Less Variable Expense			
Rent		1,500	18000
Electricity bill		400	4800
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		8,000	96000
Net Profit (E)= [C-D]		7,300	87600

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Rice	20,000	25,000	45000	
Flour	7,500	10,000	17500	
Oil	9,800	10,000	19800	
Cosmetics	20,000	15,000	35000	
Soft drinks	18,000	20,000	38000	
Others	19,700	20,000	39700	
Freeze	30,000		30000	
	125,000	100,000	225000	

Source of Finance



Entrepreneur's Contribution 125,000
Investor's Investment 100,000
Total 225,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Grocary items	5000	150000	1800000	1890000
Total Sales (A)	5000	150000	1800000	1890000
Less Variable Expense				
Grocary items	4250	127500	1530000	1606500
Total variable Expense (B)	4,250	127500	1530000	1606500
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500
Less Variable Expense				
Rent		1,500	18000	18,000
Electricity bill		500	6000	6200
Transportation		600	7,200	7,400
Salary (Self)		5000	60000	60000
Mobile bill		400	4800	5000
Total fixed cost (D)		8,000	96,000	96,600
Net Profit (E)= [C-D]		14500	174000	186,900
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)			
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	174,000	186,90
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		114,00
	Total Cash Inflow	274000	30090
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	6000
	Total Cash Outflow	160,000	6000
3	Net Cash Surplus	114,000	24090

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Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures



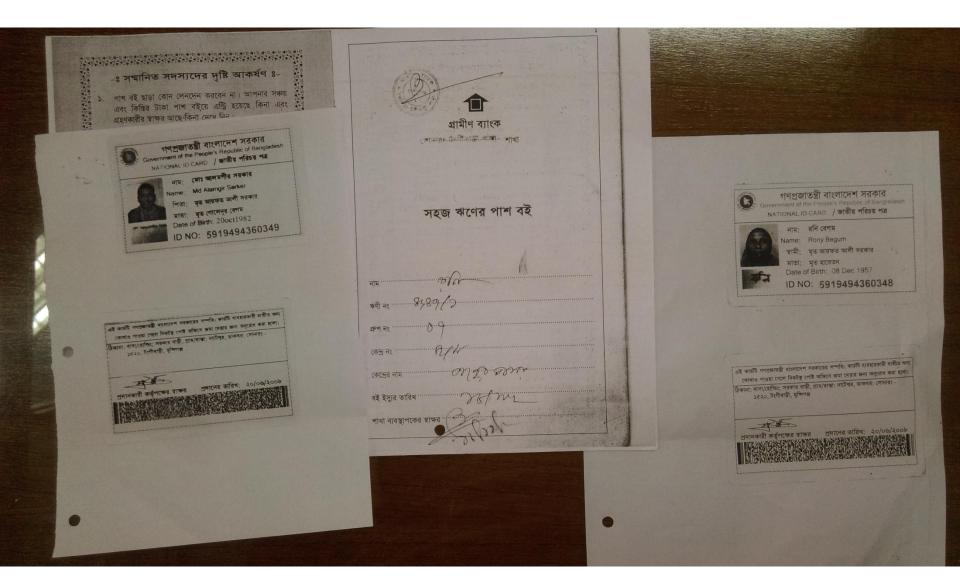












FAMILY PICTURE

