Proposed NU Business Name: MOBILE DOT COM



Project identification and prepared by: Md. Golam Rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. IKRAMUL HOSSAIN		
Age	:	14-04-1994(22 Years)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	3Brothers & 4 Sister		
Address	:	Vill: North Kajir Kasba, P.O: Mirkadim, P.S: Munsigonj, Dist: Munsigonj		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	ABEDA BEGUM		
(iii) Father's name	:	MD. MOTIUR RAHMAN		
(iv) GB member's info	:	Branch: Rampal, Centre # 29(Female),		
		Member ID: 8330, Group No: 03		
		Member since: 01-02-1995 (21 Years)		
		First loan: BDT 3,000		
Further Information:		Existing Loan: BDT 15000, Outstanding loan: NIL		
(v) Who pays GB loan installment	:	N/A		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has 3 Yearstraining.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01933318312
Mother's Contact No.	:	01911051772
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

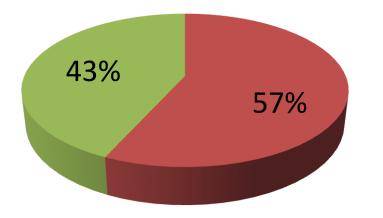
ABEDA BEGUM joined Grameen Bank since 15 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MOBILE DOT COM		
Location	:	Sipahipara , Munsigonj Sadar, Munsigonj		
Total Investment in BDT	:	BDT 185,000/-		
Financing	:	Self BDT 105,000/-(from existing business) 57%		
		Required Investment BDT 80,000/-(as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10ft= 120square ft		
Security of the shop	:	BDT 2,00,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile & Mobile accessories etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Mobile Phone & Accessories	2,500	75,000	900,000	
Total Sales (A)	2,500	75,000	900,000	
Less. Variable Expense				
Mobile Phone & Accessories	2,000	60,000	720,000	
Total variable Expense (B)	2,000	60,000	720,000	
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity Bill		350	4,200	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Transportation		700	8,400	
Guard		150	1,800	
Total fixed Cost (D)		8,500	31,800	
Net Profit (E) [C-D)		6,500	148,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Mobile Phone (25 x 2000)	50,000	60,000	110,000		
Battery (100 x 220)	22,000	5,000	27,000		
Charger (50 x 40)	2,000	7,000	9,000		
Mobile Accessories	5,000	8,000	13,000		
Servicing Tool	8,000	0	8,000		
Computer (1)	18,000	0	18,000		
Total	105,000	80,000	185,000		

Source of Finance



- Entrepreneur's Contribution 105,000
- Investor's Investment 80,000
- Total 185,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Mobile Phone & Accessories	3,500	105,000	1,260,000	1,323,000
Total Sales (A)	3,500	105,000	1,260,000	1,323,000
Less. Variable Expense				
Mobile Phone & Accessories	2,800	84,000	1,008,000	1,058,400
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000	264,600
Less. Fixed Expense				
Rent		2,000	24,000	24,000
Electricity Bill		350	4,200	5,500
Mobile Bill		400	4,800	5,500
Salary (self)		5,000	60,000	60,000
Transportation		1,000	12,000	14,000
Guard		150	1,800	2,000
Total Fixed Cost		8,900	106,800	111,000
Net Profit (E) [C-D)		12,100	145,200	153,600
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	145,200	153,600
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		97,200
	Total Cash Inflow	225,200	250,800
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	97,200	202,800



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 08 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









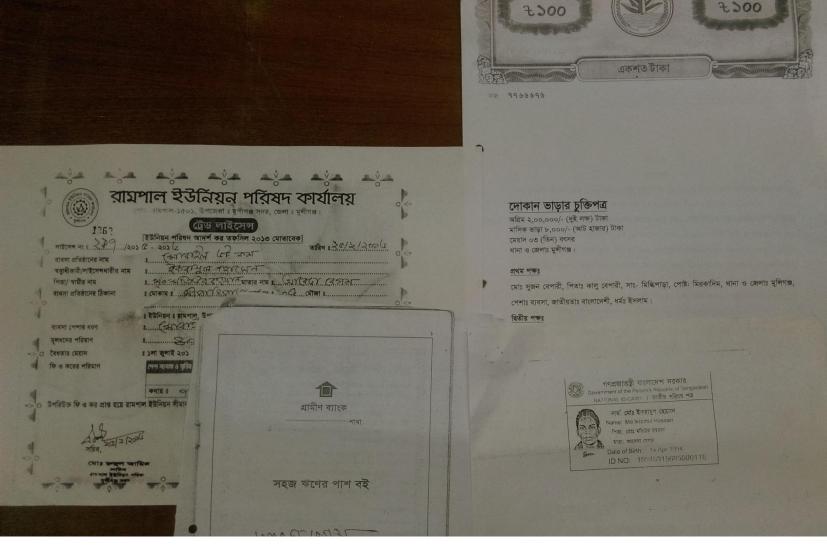


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mails structures





FAMILY PICTURE

