Proposed NU Business Name: SELIM STORE



Project identification and prepared by: Md. Jahangir Ferdous, Munsigonj Unit, Munsigonj

Project verified by: Shushanto kumar Biswas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SELIM HOSSAIN		
Age	:	15.07.1989(26 Years)		
Education, till to date	:	SSC		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Brothers & 2 Sister		
Address	:	Vill: Ratanpur, P.O: Munsigonj, P.S: Munsigonj Sadar, Dist: Munsigonj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SOMOMEHER MD. GIYAS UDDIN SEKH Branch: Rampal, Centre # 26(Female), Member ID: 4469/1, Group No: 08 Member since: 19-10-2001 (15 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT 10320 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 6 months training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01954565000
Mother's Contact No.	:	01927217719
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SOMOMEHER joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	 :	SELIM STORE	
Location	:	Dewan bajar, Ponchosar, Munsigonj	
Total Investment in BDT	:	BDT 2,10,000/-	
Financing	:	Self BDT 1,10,000/-(from existing business) 43% Required Investment BDT 1,00,000/-(as equity) 57%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	14ft x 12ft= 168square ft	
Security of the shop	:	BDT 1,00,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Ice-cream, biscuit, etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Munsigonj. Agreed grace period is 3 months. 	

Daily	Monthly	Yearly
3400	102000	1224000
3400	102000	1224000
2890	86700	1040400
2,890	86700	1040400
510	15300	183600
	2,000	24000
	400	4800
	1,000	12000
	5000	60000
	200	2400
	300	3600
	8,900	106800
	6,400	76800
	3400 3400 2890 2,890	3400 102000 3400 102000 2890 86700 2,890 86700 510 15300 400 400 1,000 5000 200 300 8,900

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Ice cream	22,000	15,000	37000		
Soft drinks	17,500	50,000	67500		
Biscuit, chanachur	8,500	0	8500		
Stationary	2,000	20,000	22000		
Flexiload	15,000	10,000	25000		
Others	35000	5,000	40,000		
	1,10,000	100,000	2,10,000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Cosmetics, Stationary & Ornaments	4900	147000	1764000	1852200	
Total Sales (A)	4900	147000	1764000	1852200	
Less Variable Expense					
Icecream,Soft drinks,Biscuit etc	4165	124950	1499400	1574370	
ltem					
Total variable Expense (B)	4,165	124950	1499400	1574370	
Contribution Margin (CM) [C=(A-B)	735	22050	264600	277830	
Less Variable Expense					
Rent		2,000	24,000	24,000	
Electricity bill		500	6000	6200	
Transportation		1,200	14400	8,600	
Salary (Self)		5000	60000	60000	
Entertainment		300	3600	3600	
Mobile bill		350	4200	4300	
Total fixed cost (D)		9,350	112200	106,700	
Net Profit (E)= [C-D]		12700	152400	171,130	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	152,400	171,130
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		92,400
	Total Cash Inflow	252400	263530
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	92,400	203530

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









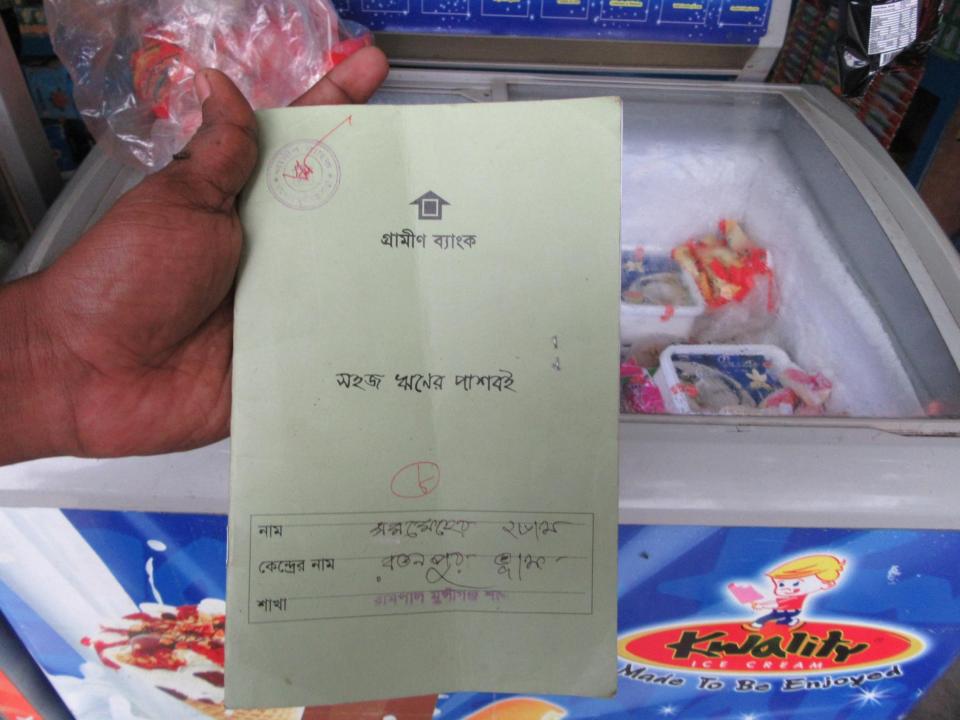


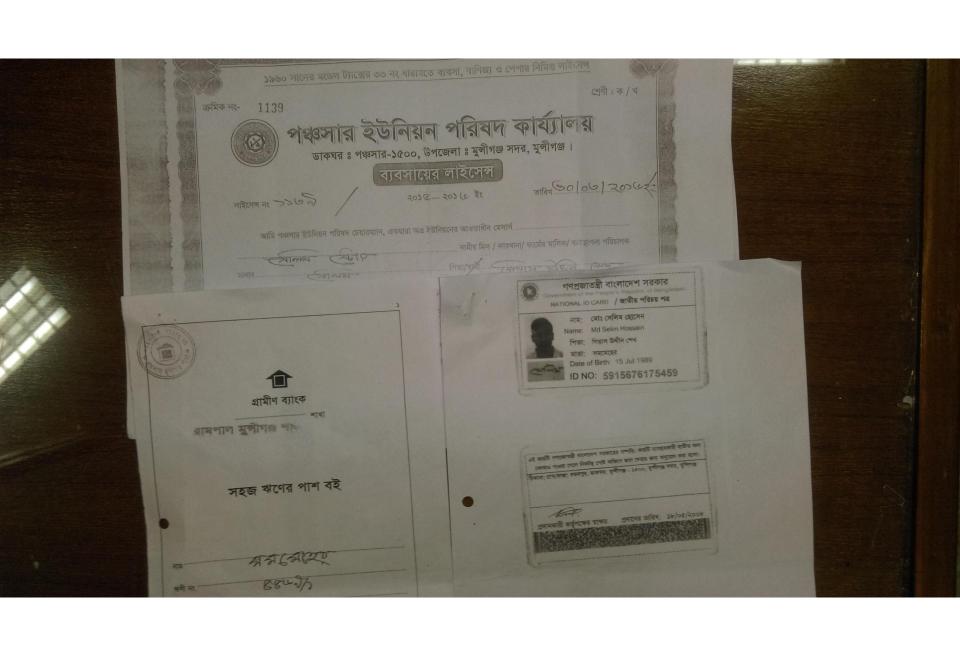












FAMILY PICTURE

