Proposed NU Business Name: **BISMILLAH NEW PANJABI TAILORS**



Project identification and prepared by: MD. Saidullah, Dupchachia Unit, Bogra

Project verified by: MD Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ZAHEDUL ISLAM		
Age	:	1-1-1982 (34 Years)		
Education, till to date	:	Class 9		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	4 Brothers 5 Sister		
Address	:	Vill: Tetulia South para, P.O: kormojee, P.S: Dupchachia, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. JAHERA BIBI MD. MOYEJ UDDIN Branch: Gobindopur, Centre # 50(Female), Member ID: 5051; No:05 Member since: 10-05-2009 (06 Years) First loan: 2500 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 210000, Outstanding loan: BDT 210000 Nil No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740997809
Mother's Contact No.	:	01951392250
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. JAHERA BIBI joined Grameen Bank since 15 years ago. At first she took 2500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info			
Business Name	:	BISMILLAH NEW PANJABI TAILORS	
Location	•	Chacha vatija Super market,dupchachia, Dupchachia	
Total Investment in BDT	••	BDT 300,000	
Financing	••	Self BDT 200,000(from existing business) 67% Required Investment BDT 1,00,000(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10ft x 20.ft= 200 square ft	
Security of the shop	••	20000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Tailoring Business. Average 15 % gain on sales The business is operating by entrepreneur. Existing no employee The shop is rent. Collects goods from Bogura, Nowga. Agreed grace period is 3 months. 	

Existing Business				
Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Cloths	5600	168000	2016000	
Total Sales (A)	5600	168000	2016000	
Less Variable Expense				
Cloths	4760	142800	1713600	
Total variable Expense (B)	4,760	142800	1713600	
Contribution Margin (CM) [C=(A-B)	840	25200	302400	
Less Variable Expense				
Rent		1,000	12000	
Electricity bill		800	9600	
Transportation		1,000	12000	
Salary (self)		5000	60000	
Salary(Staff)		10000	120000	
Entertainment		500	6000	
Generator		200	2400	
Mobile bill		300	3600	
Total fixed cost (D)		18,800	225600	
Net Profit (E)= [C-D]		6,400	76800	

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Long cloth thin	30,000	20000	50000		
Long cloth thik	25,000	15,000	40000		
Shirt piece	20,000	15000	35000		
Pant piece	25,000	20,000	45000		
Borkha cloth	30,000		30000		
Panjabi cloth	25,000		25000		
Mosquito net	10,000	10,000	20000		
Three piece. Gauge scarf	25,000	10,000	35000		
print cloth	10000	10,000	20000		
	200,000	100,000	300000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Cloths	7100	213000	2556000	2683800	
Total Sales (A)	7100	213000	2556000	2683800	
Less Variable Expense					
Cloths	6035	181050	2172600	2281230	
Total variable Expense (B)	6,035	181050	2172600	2281230	
Contribution Margin (CM) [C=(A-B)	1,065	31950	383400	402570	
Less Variable Expense					
Rent		1,000	12,000	12,000	
Electricity bill		1000	12000	12400	
Transportation		1,300	15600	15,800	
Salary (Self)		5000	60000	60000	
Salary(Staff)		10000	120000	120000	
Entertainment		600	7200	7400	
Guard		200	2400	2400	
Mobile bill		350	4200	4400	
Total fixed cost (D)		19,450	233400	234,400	
Net Profit (E)= [C-D]		12500	150000	168,170	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	150,000	168,170
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		90,000
	Total Cash Inflow	250000	258170
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	90,000	198170

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

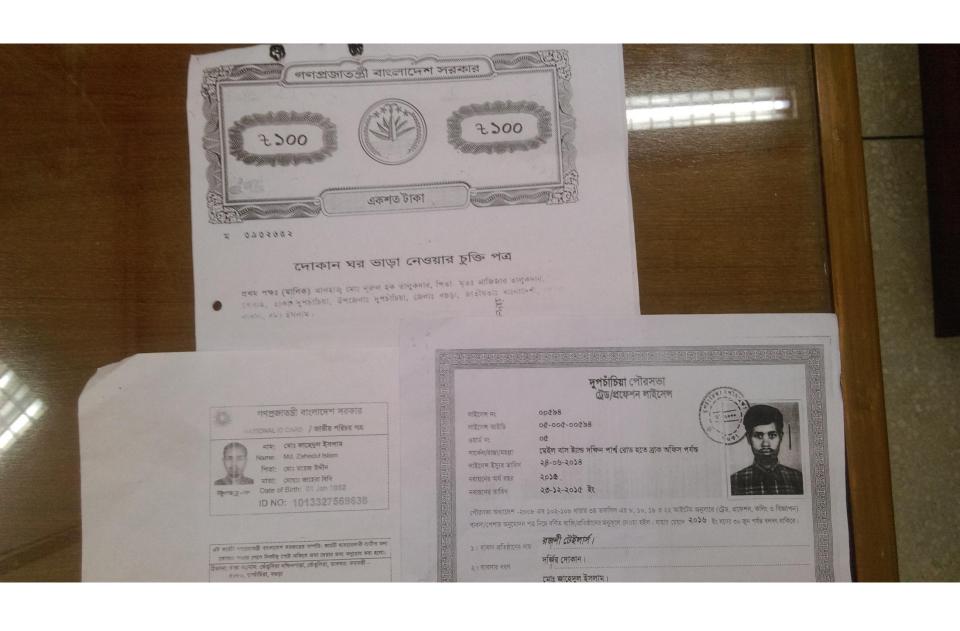












FAMILY PICTURE

