### Proposed NU Business Name: MEHERUL WELDING WORKSHOP



Project identification and prepared by: MD. Saidullah, Dupchachia Unit, Bogra

Project verified by: MD Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. MEHERUL MONDOL			
Age	:	19-10-1982 (33 Years)			
Education, till to date	:	Class 3			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	5 Brothers 1 Sister			
Address	:	Vill: Bir kedar, P.O: Dupchachia, P.S: kahalu, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. JOSNA BANU MD. MOYENUDDIN MONDOL Branch: Bir kedar, kahalu, Bogra, Centre # 28(Female), Member ID: 1587/1; No:06 Member since: 18-05-1998 (07 Years) First loan: 5,000 taka.			
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB,  BRAC ASA etc	: : : :	Existing Loan: BDT NIL, Outstanding loan: BDT NIL Nil No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01758381585
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

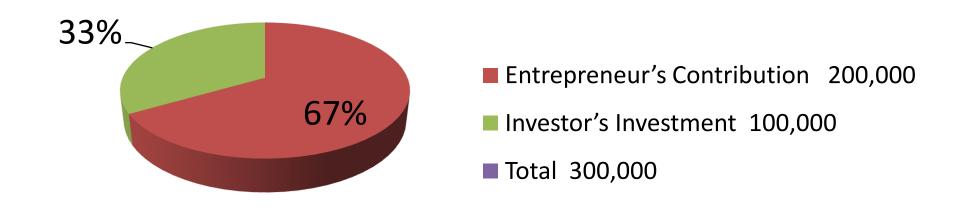
MST. JOSNA BANU joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info			
Business Name	:	MEHERUL WELDING WORKSHOP	
Location	:	Akkelpur Road, Dupchachia, Bogra	
Total Investment in BDT	:	BDT 300,000	
Financing	:	Self BDT 200,000(from existing business) 67% Required Investment BDT 1,00,000(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10ft x 20.ft= 200 square ft	
Security of the shop	:	50000	
Implementation	:	<ul> <li>Manufacturer of steel furniture.</li> <li>Average 30 % gain on sales</li> <li>The business is operating by entrepreneur. Existing two employee.</li> <li>One employee will be appointed after getting equity fund.</li> <li>The shop is rented.</li> <li>Collects goods from Dupchachia, Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)			
Particular	Monthly	Yearly	
Revenue (sales)			
Steel furniture	80,000	960,000	
Total Sales (A)	80,000	960,000	
Less. Variable Expense			
Steel furniture	56,000	672,000	
Total variable Expense (B)	56,000	672,000	
Contribution Margin (CM) [C=(A-B)	24,000	288,000	
Less. Fixed Expense			
Rent	1,200	14,400	
Electricity Bill	1,000	12,000	
Mobile Bill	500	6,000	
Salary (self)	5,000	60,000	
Salary (staff) (2)	7,000	84,000	
Entertainment	500	6,000	
Transportation	1,000	12,000	
Total fixed Cost (D)	16,200	194,400	
Net Profit (E) [C-D)	7,800	93,600	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Angel (400 x 50)	20,000	25,000	45,000		
Pati (300 x 50)	15,000	25,000	40,000		
Sheet (200 x 75)	15,000	22,500	37,500		
Bar (250 x 50)	12,500	12,500	25,000		
Steel (rod) (200 x 50)	10,000	15,000	25,000		
Angel 3/4 (200 x 50)	10,000	0	10,000		
Others (Door, Window etc)	67,500	0	67,500		
Wielding Machine (2)	40,000	0	40,000		
Drill Machine, Shan Machine etc	10,000	0	10,000		
Total	200,000	100,000	300,000		

### **Source of Finance**



Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	
Revenue (sales)				
Steel furniture	120,000	1,440,000	1,512,000	
Total Sales (A)	120,000	1,440,000	1,512,000	
Less. Variable Expense				
Steel furniture	84,000	1,008,000	1,058,400	
Total variable Expense (B)	84,000	1,008,000	1,058,400	
Contribution Margin (CM) [C=(A-B)	36,000	432,000	453,600	
Less. Fixed Expense				
Rent	1,200	14,400	14,400	
Electricity Bill	1,000	12,000	13,000	
Mobile Bill	600	7,200	8,000	
Salary (self)	5,000	60,000	60,000	
Salary (staff) (3)	12,000	144,000	144,000	
Entertainment	500	6,000	7,000	
Transportation	1,500	18,000	20,000	
Non Cash Item				
Depreciation	833	10,000	10,000	
Total Fixed Cost	22,633	271,600	276,400	
Net Profit (E) [C-D)	13,367	160,400	177,200	
Investment Payback		60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	160,400	177,200
1.3	Depreciation (Non cash item)	10,000	10,000
1.4	Opening Balance of Cash Surplus		110,400
	Total Cash Inflow	270,400	297,600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	110,400	237,600

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



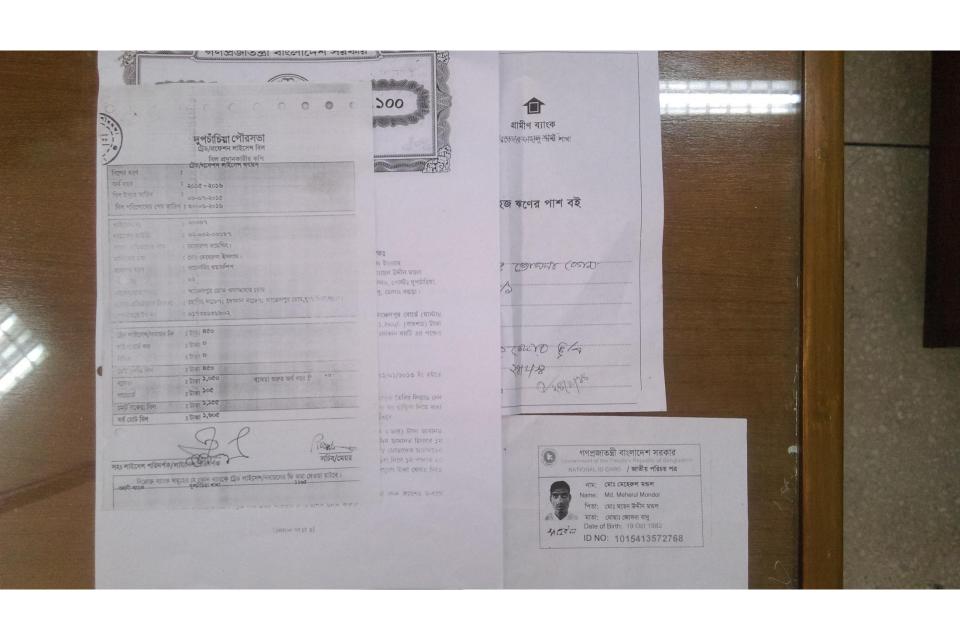












# **FAMILY PICTURE**

