Proposed NU Business Name: SUNMOON TAILORS



Project identification and prepared by: MD. Saidullah, Dupchachia Unit,Bogra

Project verified by: MD Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHAHINUR ISLAM		
Age	:	15-1-1983 (33 Years)		
Education, till to date	:	Class 5		
Marital status	:	Married		
Children	:	2 Daughter		
No. of siblings:	:	3 Brothers 2 Sister		
Address	:	Vill: Bagopara, P.O: Dupchachia, P.S: Kahalu, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. ANOWARA BEGUM MD. AMJAD HOSSAIN Branch: Bir kedar, Kahalu, Bogra, Centre # 31(Female), Member ID: 2534; No:02 Member since: 07-09-1997 (<i>07 Years</i>) First Ioan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 10000, Outstanding Ioan: BDT NIL Nil No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01753454779
Mother's Contact No.	:	01714725321
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ANOWARA BEGUM joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info			
Business Name	:	SUNMOON TAILORS	
Location	:	Talora Road, Tematha Puraton Bajar, Dupchachia, Bogra	
Total Investment in BDT	:	BDT 250,000	
Financing	:	Self BDT 150,000(from existing business) 50% Required Investment BDT 1,0 0,000(as equity) 50%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	20ft x 25.ft= 500 square ft	
Security of the shop	:	50000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like long cloth, Shirt piece, Mosquito net,. Average 12% gain on sales The business is operating by entrepreneur. Existing no employee The shop is rent. Collects goods from Nowga, Bogura. Agreed grace period is 3 months. 	

Existing Business

Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Groceries item	7000	210000	2520000	
Total Sales (A)	7000	210000	2520000	
Less Variable Expense				
Groceries item	6160	184800	2217600	
Total variable Expense (B)	6,160	184800	2217600	
Contribution Margin (CM) [C=(A-B)	840	25200	302400	
Less Variable Expense				
Rent		1,000	12000	
Electricity bill		500	6000	
Transportation		500	6000	
Salary (self)		5000	60000	
Salary(Staff)		12000	144000	
Entertainment		500	6000	
Guard		200	2400	
Mobile bill		300	3600	
Total fixed cost (D)		20,000	240000	
Net Profit (E)= [C-D]		5,200	62400	

Investment Breakdown					
Particulars	Existing	Proposed	#VALUE!		
Long cloth thin	32,000	24000	56000		
Long cloth thik	30,000	15,000	45000		
Print cloth	25,000	19500	44500		
Pant piece	20,000	1,500	21500		
Shirt piece	15,000	15,000	30000		
Mosquito	10,000		10000		
Cartain	10,000	10,000	20000		
Gauze scarf, three piece	5,000		5000		
Bag	3000		3000		
Borkha cloth	10200	15000	25200		
Quilt	7000		7000		
	150,000	100,000	250000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Groceries item	10200	306000	3672000	3855600
Total Sales (A)	10200	306000	3672000	3855600
Less Variable Expense				
Groceries item	8976	269280	3231360	3392928
Total variable Expense (B)	8,976	269280	3231360	3392928
Contribution Margin (CM) [C=(A-B)	1,224	36720	440640	462672
Less Variable Expense				
Rent		1,000	12,000	12,000
Electricity bill		500	6000	11000
Transportation		600	7200	7,400
Salary (Self)		5000	60000	60000
Salary(Staff)		18000	216000	216000
Entertainment		600	7200	7400
Guard		200	2400	2400
Mobile bill		400	4800	5000
Total fixed cost (D)		26,300	315600	321,200
Net Profit (E)= [C-D]		10420	125040	141,472
Investment Payback			60,000	60,000

Cas	Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	100,000			
1.2	Net Profit	125,040	141,472		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		65,040		
	Total Cash Inflow	225040	206512		
2	Cash Outflow				
2.1	Purchase of Product	100,000			
2.2	Payment of GB Loan				
	Investment Pay Back (Including	C0000	C0000		
2.3	Ownership Tr. Fee)	60000	60000		
	Total Cash Outflow	160,000	60000		
3	Net Cash Surplus	65,040	146512		



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:03 Experience & Skill : 16 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



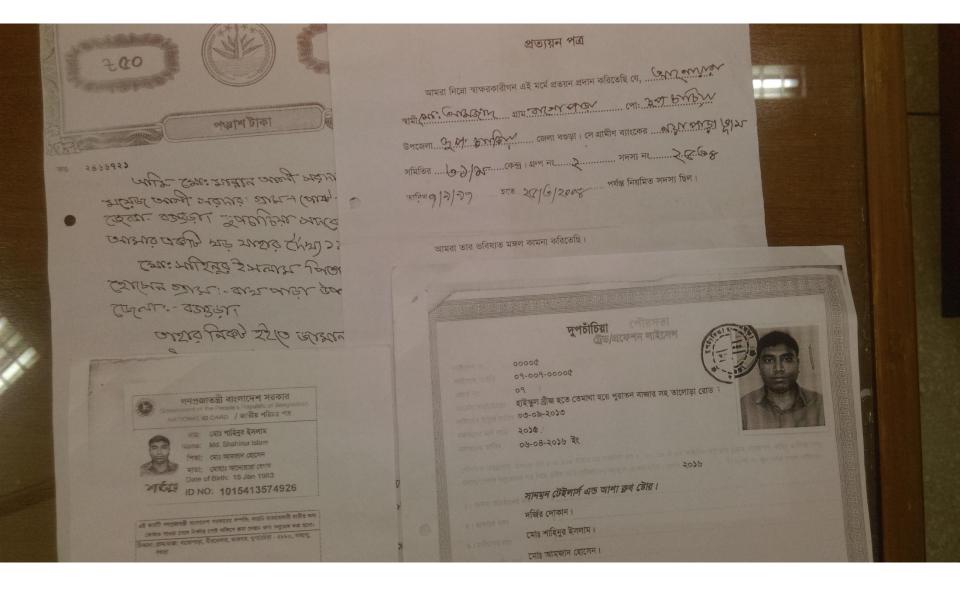












FAMILY PICTURE

