

Proposed NU Business Name : Polly Shaba pharmacy Business Category: Medicine Business



Business Proposal Prepared by: Md. Shahinur Islam

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Asadul Islam		
		Vill: ovirampur, Union: Lotibpur, Post: Boldipur, Upazila: Mithapukur, District: Rangpur.		
Age	:	29 years		
Marital status	:	Married		
Children	:	01(one) Son.		
No. of siblings:	:	03 (Three) Brothers and 2(Two) Sisters		
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother ✓ Father Mst. Asrafun Begum Late Boyas Uddin <i>Branch</i> : Payrabondo,Mithapukur, Rangpur. <i>Centre #66/</i> mo, <i>Loan no.: 7355</i> , Member since May 05, 2006 First Ioan: Tk. 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		Existing Ioan: Nil. Last Ioan: Tk. 30,000. Nil No Nil Nil		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	S.S.C
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	Last 04 (four) years entrepreneur is running his own business. He started the business with BDT 30,000 (Thirty thousand). He has one year training from P.R.M Health Society.
Other Own/Family Sources of Income	:	His two brother's income from their own business.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01817535980
NU's National ID No.	:	8515867781414.
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Asrafun Begum is a GB member since May 05, 2006 at first she took GB loan BDT 5,000 (Five thousand).
- Successively several times she utilized GB loan for purchasing cow, goat, duck, hen and assisting her son in existing business.
- Finally GB loan helped her to improve economic condition, livelihood and expanding the existing business of her Son.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Polly shaba pharmacy
Address/ Location		Boldipukur, Mithapukur, Rangpur.
Total Investment in BDT	••	Tk. 2,28,000
Financing		Self Tk. 1,48,000 (from existing business) Required Investment Tk. 80,000 (as equity)
Present salary/drawings from business		BDT 3,600 (Three Thousand Six Hundred)
Proposed Salary		BDT 4,000 (Four Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 20%
(ii) Estimated % of proposed gross profit margin	:	On products 20%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

INFO ON EXISTING BUSINESS OPERATIONS

		EB (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales income from products (A)	1,400	39,200	470,400			
Total Sales/commission (A)	1,400	39,200	470,400			
Less: Cost of Sales						
Cost of products	1,120	31,360	376,320			
Total Cost of Sales (B)	1,120	31,360	376,320			
Gross Profit (C) [C=(A-B)]	280	7,840	94,080			
Less: Operating Cost:		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,			
Electricity bill		200	2,400			
Generator bill						
Shop Rent		700	8,400			
Night Guard bill						
Mobile bill		200	2,400			
Conveyance		100	1,200			
Present Salary (Self & family)		3,600	43,200			
Other Cost (stationary & Entertainment etc.)		200	2,400			
Non Cash Item:						
Depreciation Expenses		92	1,106			
Total Operating Cost (D)		5,092	61,106			
Net Profit (C-D):		2,748	32,974			
Retained Income		_,	,			

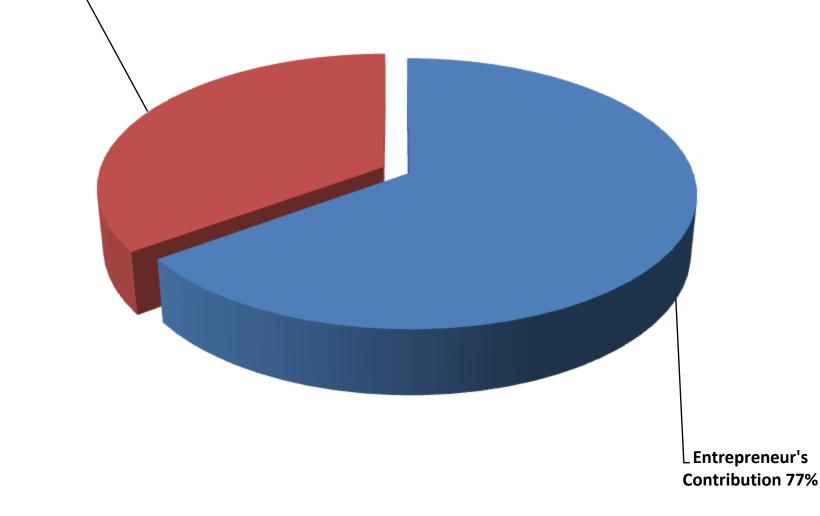
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars				
Existing	Proposed	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investment in products (different types of medicine- tablet, capsule, syrup and injection etc)	Investment in products (different types of medicine- tablet, capsule, syrup and injection etc)	105,635	80,000	185,635
Investment in Machineries & equipment (Fan-1, light-2, Calculator-01 etc.)			_	2,040
Cash in hand			-	2,325
Decoration (fixture and fittings)			-	8,000
Advance for Shop			-	30,000
Total Capital			80,000	228,000



- Entrepreneur's Contribution BDT 148000
- GTT's Investment BDT 80000
- Total Capital BDT 228000

GTT's Investment 23%_



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from products (A)	1,960	54,880	658,560	2,313	64,758	777,101	2,498	69,939	839,269
Total Sales/commission (A)	1,960	54,880	658,560	2,313	64,758	777,101	2,498	69,939	839,269
Cost of products	1,568	43,904	526,848	1,850	51,807	621,681	1,998	55,951	671,415
Total Cost of Sales (B)	1,568		526,848	1,850	51,807	621,681	-		671,415
Gross Profit (C) [C=(A-B)]	392	10,976	131,712	463	12,952	155,420	500	13,988	167,854
Less: Operating Cost:									
Electricity bill		220	2,640		240	2,880		-	-
Shop Rent		700	8,400		700	8,400		700	8,400
Mobile bill (SMS & Reporting)		300	3,600		400	4,800		500	6,000
Conveyance		200	2,400		300	3,600		400	4,800
Ownership Transfer Fee		533	3,200		533	6,400		533	6,400
Proposed Salary (Self & family)		4,000	48,000		4,500	54,000		5,000	60,000
Other Cost (stationary & Entertainment etc.)		250	3,000		300	3,600		350	4,200
Non Cash Item:									
Depreciation Expenses		92	1,106		92	1,106		92	1,106
Total Operating Cost (D)	-	6,296	72,346	-	7,066	84,786	-	7,576	90,906
Net Profit (C-D):	-	4,680	59,366	-	5,886	70,634	-	6,412	76,948
Retained Income			59,366			130,000			206,948

Notes: 1. Agreed Grace period: Six months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.



Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
Cash Inflow			
Investment Infusion by Investor	80,000	-	-
Net Profit (ownership tr. Fee added back)	62,566	77,034	83,348
Depreciation Expenses	1,106	1,106	1,106
Opening Balance of Cash Surplus		44,472	84,212
Total Cash Inflow	143,672	122,612	168,666
Cash Outflow			
Product Purchase	80,000		
Investment Payback including Ownership Transfer Fee	19,200	38,400	38,400
Total Cash Outflow	99,200	38,400	38,400
Total Cash Surplus	44,472	84,212	130,266

SWOT ANALYSIS

Strength	Weakness
 Present employment: Self: 01 Family: 0 Others (beyond family): 0 Future employment:0 Trade License in his own name; He has on hand training; He has on hand training from P.R.M Health Society. (1 year) Skilled and working experiences (6yrs); 	Can not supply goods as per demand.
OPPORTUNITIES Location of Shop; Have some fixed customers; Increasing demand; The Capital of the entrepreneur will be BDT 354,948 after 3 years excluding payback of investor's money.	THREATS

Presented at 153rd as Yunus Centre and 27th In-house Executive Social Business Design Lab on December 17, 2015 at Grameen Telecom Trust Premises

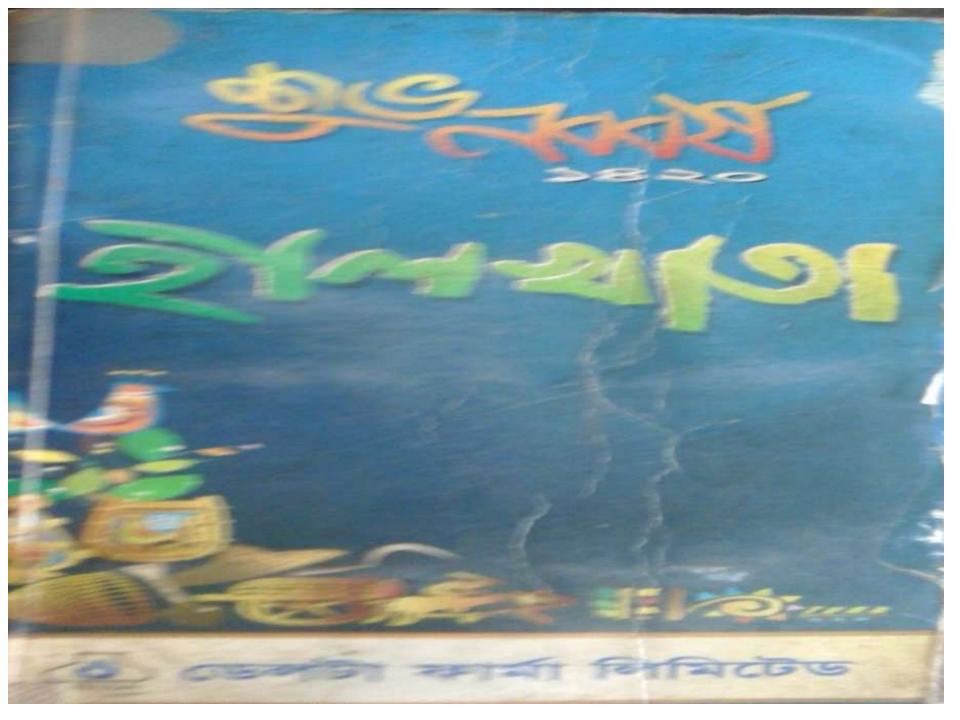
Thank you

Pictures











ইউ পি ফরম ৬ {বিধি ১২ (১) দ্রষ্টব্য} ন্দ ইউনিয়ন পরিষদ নকৈলা ঃ মিঠাপুকুর, জেলা ঃ রংপুর। 432 ক্রমিক নং লাইসেল বই নং ০৫ येंड नाइलन नः ७ २४ ওয়ার্ড নম্বর 08 518x: 26/2/24 इम्रात क्राकि नः 260 স্থানীয় সরকার (ইউনিয়ন পরিষদ) আইন, ২০০৯ (২০০৯ সনের ৬১ নং আইন এর ৬৬ ধারার ক্ষমতাবলে প্রশীত আনর্শ কর তঞ্চসিল, ২০১৩ এর বিধান অনুযায়ী ব্যবসা-বাণিজ্য, পেশা, বৃত্তি, জীবিকার উপর আরোপিত কর আনায়ের লক্ষে নিম্নে বর্ণিত ব্যক্তি/প্রতিষ্ঠানের অনুকুলে এর লাইসেন্স ইস্যু করা হলো। যার কার্যকারিতার মেয়ান ৩০শে জুন /২০৯৫ তারিখ পর্যন্ত বলবৎ থাকবে। তবে নবায়ন পূর্বক মেয়াদ বর্ষিত করা যাবে। ১। মালিকের নাম = an: anna zran ২। পিতা/ব্যসীর নাম : 20 - 0300 5 m. ত। যাতার নাম : - anon, - Ensenser 8 । बार्वेश भन्नित्र भन्न निरंहन नर : 00006226666996 ৫। মালিকের ঠিকানা : 4114 : TAM MANO ZNA 206 STARA : ON MERICA, BALERI : Talages (THE : 2012) (ক) বৰ্তমান ঠিকানা (খ) হায়ী ঠিকানা INT : OR G. 6. 5YD CARD STATE AL GO ONOS ৭। পরিশোধিত মূলধন (যৌথ মূলধনী কোম্পানীর ক্ষেত্রে) ; ৮। ব্যবসা/বৃত্তি/ পেশার নাম/ধরণ ঃ ১০। আদর্শ কর তফসিল ২০১৩ এর ক্রমিক নং : ১১। লাইসেল ফি/নবায়ন ফি (বার্ষিক) : টাকা (অংকে) : ২০০/- (দুইশত) টাকা । Brian the Tot, anys

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