### **Proposed NU Business Name: MODINA COSMETICS**



Project identification and prepared by: Md. Shohidul, Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mamman Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHAMIM AKHTER		
Age	:	14.10.1995(20 Years)		
Education, till to date	:	Class V		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Brothers, 1 Sister		
Address	:	Vill: Ashgram, P.O: Damkurahat, P.S: Poba, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. SHIULI BEGUM HAFEZ MD. MOJIBUR RAHMAN Branch: Damkura Puthiya, Centre # 67(Female), Member ID: 6552/4, Group No: 08 Member since: 01-01-2005 (09 Years) First loan: BDT -		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000/- Outstanding loan: BDT 41,500/- Parents No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01985132597
Mother's Contact No.	:	01713646806
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. SHIULI BEGUM** joined Grameen Bank since 09 years ago. At first she took - taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MODINA COSMETICS	
Location	:	Shop:06; Damkurahat	
Total Investment in BDT	:	BDT 90,000/-	
Financing	:	Self BDT 40,000/-(from existing business) 44% Required Investment BDT 50,000/-(as equity) 56%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10ft x 07ft= 70square ft	
Security of the shop	:	BDT 45,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Cosmetics Item etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Rajshahi.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Surgical Item	1,500	45,000	540,000	
Total Sales (A)	1,500	45,000	540,000	
Less. Variable Expense				
Surgical Item	1,275	38,250	459,000	
Total variable Expense (B)	1,275	38,250	459,000	
Contribution Margin (CM) [C=(A-B)	225	6,750	81,000	
Less. Fixed Expense				
Rent		700	8,400	
Electricity Bill		200	2,400	
Mobile Bill		100	1,200	
Salary (self)		3,000	36,000	
Transportation		100	1,200	
Guard		120	1,440	
Total fixed Cost (D)		4,220	12,000	
Net Profit (E) [C-D)		2,530	69,000	

Investment Breakdown					
Particulars	<b>Existing</b> Proposed		Proposed Total		
Soap	5,000	5,500	10,500		
Powder	4,500	6,500	11,000		
Oil	4,000	4,000	8,000		
Snow, Lotion, Cream	4,500	9,000	13,500		
Bracelate, Ornaments	7,500	7,500	15,000		
Shampoo	4,000	7,000	11,000		
Others	10,500	10,500	21,000		
Total	40,000	50,000	90,000		

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2 Year	
Revenue (sales)					
Surgical Item	2,500	75,000	900,000	945,000	
Total Sales (A)	2,500	75,000	900,000	945,000	
Less. Variable Expense					
Surgical Item	2,125	63,750	765,000	803,250	
Total variable Expense (B)	2,125	63,750	765,000	803,250	
Contribution Margin (CM) [C=(A-B)	375	11,250	135,000	141,750	
Less. Fixed Expense					
Rent		700	8,400	8,400	
Electricity Bill		200	2,400	3,000	
Mobile Bill		200	2,400	3,000	
Salary (self)		3,000	36,000	36,000	
Transportation		200	2,400	4,500	
Guard		120	1,440	1,440	
Total Fixed Cost		4,420	53,040	56,340	
Net Profit (E) [C-D)		6,830	81,960	85,410	
Investment Payback			30,000	30,000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	81,960	85,410
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		51,960
	Total Cash Inflow	131,960	137,370
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	51,960	107,370

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

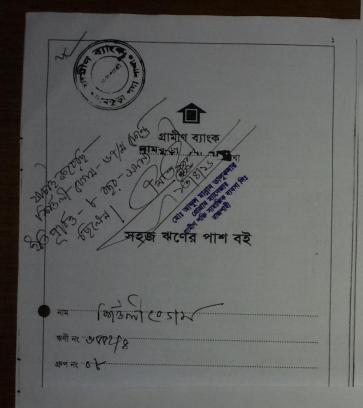
# Pictures











(ইউপিজমনি ফরম- ৩)

#### গণপ্রজাতন্ত্রী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যালয় দামকুড়া ইউনিয়ন পরিষদ পবা, রাজশাহী জন্ম সন্দ

[বিধি- ৯, জন্ম ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিষদ) বিধিমালা, ২০০৬] (জন্ম নিবন্ধন বহি হইতে উদ্ধৃত)

নিবন্ধন বহি নং 8

নিবন্ধনের তারিখ: ২২-০৬-২০০৮

সনদ ইস্যুর তারিখ: ২৮-০৩-২০১৬

जन्म निवक्त नम्रतः ३ % % ए ७ ४ १ १ १ १ १ १ १ १ १ १ १ १ १

নাম: মো: শামিম আক্রার

জন্ম ভারিখ:১৪-১০-১৯৯৫

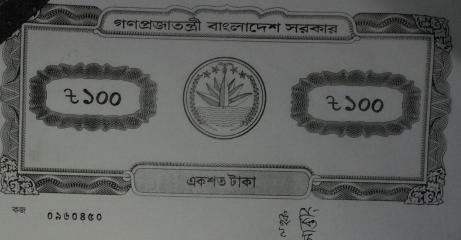
नित्र: शुत्रव्य

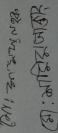
চৌদ্দই অক্টোবর উনিশ শত পঁচানক্ষই
ক্ষম স্থান: আমা: আগগ্রাম, ডাকঘর: দামকুড়া হাট, উপজেলা: পবা,হী

পিতার নাম: হাফেজ মো: মজিবুর রহমান

মাতার নাম: মোসা: নিউলি বেগম

জাতীয়তা: বাংলাদেশী জাতীয়তা: বাংলাদেশী





প্রহীতাঃ মোঃ শামীম আক্তার , পিতা-মোঃ মজিবুর রহমান, সাং-আস্থ্রাম, পো: দামকুড়া হাট, থানা: পবা, জেলা: রাজশাহী। ধর্ম: ইসলাম, দেশ: বাংলাদেশ, পেশা: ব্যবসা, জাতীয়তা: বাংলাদেশী।

দাতাঃ মোঃ শামসুল হক, পিতা-মো: জসিম উদ্দীন, সাং-আলোক ছত্র, পো: দামকুড়া হাট, থানা: পবা, জেলা: রাজশাহী। ধর্ম: ইসলাম, দেশ: বাংলাদেশ, পেশা: কৃষি, জাতীয়তা: বাংলাদেশী।

