

Proposed NU Business Name: Mamoni Digital Studio & Video

Business Category: Telecom & IT Support



Project Identified by: Sohaib Goni, Asst. Nobin, Monirampur unit, Jessore Business Proposal Prepared by: Md. Main Uddin

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Alip Rai Vill: Debidaspur, Union: Debidaspur, Post: Bakoshpal, Upazila: Monirampur, District: Jessore.				
Age	:	30 years				
Marital status	:	Married				
Children	  -	01 (One) Son				
No. of siblings:	:	01 (One) Brother and 01 (One) Sister				
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother   Nomita Rani  Sadhan Ray  Branch: Monirampur, Centre # 24/mo,  Loan no.: 2502/3, Member since 2010  First loan: Tk. 10,000  Existing loan: Tk. 15,000, Outstanding loan: Tk. 4,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	:	Entrepreneur's father  No Nil Nil				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		7(Seven) years experiences is running his own business. He started the business with BDT 100,000 (One Lac)  He has on 03 (Three) years hand training from Paradise studio, monirampur bazar. jessore
Other Own/Family Sources of Income	•	His father's income from another business.
Other Own/Family Sources of Liabilities	•	Nil
NU's Contact No.	•	01911818885
NU's National ID No.	•	41135295650
NU Project Source/Reference	:	Grameen Telecom Trust

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Nomita Rani is a GB member since 2010 at first she took GB loan BDT 10,000 (Ten thousand).
- Gradually she took GB loan several times and utilized it for cultivation and assisting her son in his business.
- Finally GB loan helped her to improve economic condition, livelihood and expanding the existing business of her son.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mamoni Digital Studio & Video
Address/ Location	:	Monirampur Bazar, Jessore.
Total Investment in BDT	:	Tk. 325,000
Financing	:	Self Tk. 225,000 (from existing business) Required Investment Tk. 100,000 (as equity)
Present salary/drawings from business	:	BDT 6,000 (Six Thousand)
Proposed Salary	:	BDT 7,000 (Seven Thousand)
Proposed Business Implementation Plan  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) In future risk mgt. plan (from fire, disaster etc.)	:	On products 20%, Studio activities 60% & Servicing 100% On products 20%, Studio activities 60% & Servicing 100%

### INFO ON EXISTING BUSINESS OPERATIONS

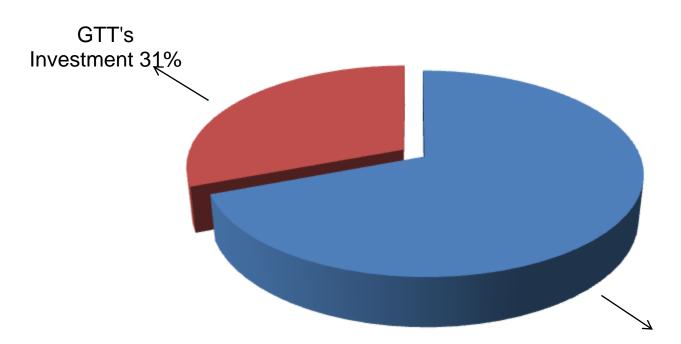
Doutionland	Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly		
Sales income from Products	800	20,800	249,600		
Income from studio activities	800	20,800	249,600		
Income from Servicing	150	3,900	46,800		
Total income from Products, studio activities & Servicing(A)	1,750	45,500	546,000		
Less: Cost of Sales / Products	640	16,640	199,680		
Less: Cost of studio activities	320	8,320	74,880		
Less: Tolat Cost of Products, studio activities & Servicing (B)					
	960	24,960	274,560		
Gross Profit (C) [C=(A-B)]	790	20,540	271,440		
Less: Operating Cost:					
Electricity bill		700	8,400		
Generator bill		150	1,800		
Mobile bill		1,000	12,000		
Night Guard bill		70	840		
Conveyance bill		500	6,000		
Ownership Transfer Fee			-		
Present Salary (Family & Self)		6,000	72,000		
Provision of bad debt		42	504		
Other Cost (Stationary & Entertainment etc.)		500	6,000		
Non Cash Item:					
Depreciation Expenses		2,683	32,200		
Total Operating Cost (D)		11,645	139,744		
Net Profit (C-D):		8,895	131,696		

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Proposed	Total
Existing	Proposed	(BDT)	(BDT)	(BDT)
Investment in products (mobile accessories -charger, battery and Difference Types of Pape		10,600		10,600
Investment in Machineries, Equipment & Tools (computer set - 1, photostat Machine-1,Pc Power-1,camera -3 pics, video camera -2 pics, etc	Investment in Machinery (Digital Photocopy Machine-1)	210,000	100,000	310,000
Cash in hand		13,200		13,200
Creditors (Since February, 2016 to at present)		(20,000)		(20,000)
Debtors (Since February, 2016 to at present)		4,200		4,200
Decoration (fixture and fittings)		7,000		7,000
Total Capital		225,000	100,000	325,000

### SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 225,000
- GTT's Investment BDT 100,000
- Total Capital BDT 325,000



Entrepreneur's Contribution 69%

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Postin Inc.	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales income from Products	1,200	31,200	374,400	1,380	35,880	430,560	1,518	39,468	473,616
Estimated income from studio activities	1,040	27,040	324,480	1,154	30,014	360,173	1,270	33,016	396,190
Estimated income from Servicing	173	4,485	53,820	191	4,978	59,740	207	5,377	64,519
Estimated total income from Products, studio activities & Servicing (A)	2,413	62,725	752,700	2,726	70,873	850,473	2,995	77,860	934,325
Less: Cost of Sales / Products	960	24,960	299,520	1,104	28,704	344,448	1,214	31,574	378,893
Less: Cost of studio activities	416	10,816	97,344	462	12,006	108,052	508	13,206	118,857
Less: Tolat Cost of Products, studio activities & Servicing (B)	1,376	35,776	396,864	1,566	40,710	452,500	1,722	44,781	497,750
Gross Profit (C) [C=(A-B)]	1,037	26,949	355,836	1,160	30,163	397,973	1,272	33,080	436,576
Less: Operating Cost:									
Electricity bill		900	10,800		1,100	13,200		1,200	14,400
Generator bill		250	3,000		350	4,200		450	5,400
Mobile bill (SMS & Reporting)		1,400	16,800		1,600	19,200		1,800	21,600
Night Guard bill		120	1,440		170	2,040		220	2,640
Conveyance		1,000	12,000		1,300	15,600		1,800	21,600
Ownership Transfer Fee		667	4,000		667	8,000		667	8,000
Proposed Salary-(Family & Self)		7,000	84,000		8,000	96,000		9,000	108,000
Bank Charge (DD, PO, SC)		55	330		55	660		55	660
Provision of bad debt		42	504		42	504		42	504
Other Cost (stationary & Entertainment etc.)		1,000	12,000		1,200	14,400		1,400	16,800
Non Cash Item:									
Depreciation Expenses		3,933	47,200		3,933	47,200		3,933	47,200
Total Operating Cost (D)	-	16,367	192,074	-	18,417	221,004		20,567	246,804
Net Profit (C-D)	-	10,582	163,762	-	11,746	176,969	-	12,513	189,772
Retained Income			163,762			340,731			530,503

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100,000	_	-
1.2	Net Profit (ownership tr. Fee added back)	167,762	184,969	197,772
1.3	Depreciation Expenses	47,200	47,200	47,200
1.4	Opening Balance of Cash Surplus	_	190,962	375,131
	Total Cash Inflow	314,962	423,131	620,103
2.0	Cash Outflow			
2.1	Product Purchase	100,000	-	-
2.2	Investment Payback including Ownership Transfer Fee	24,000	48,000	48,000
	Total Cash Outflow	124,000	48,000	48,000
3.0	Total Cash Surplus	190,962	375,131	572,103

## Strength

☐ Present employment:

Self: 01 Family: 0

Others (beyond family): 0

Future employment:0

☐ Trade License in his own name;

☐ Skilled and working experiences:10year;

### $\mathbf{W}_{\mathsf{eakness}}$

☐ Can not supply goods as per demand.

### **O**PPORTUNITIES

- ☐ Location of Shop;
- ☐ Have some fixed customers;
- ☐ Increasing demand;
- ☐ The Capital of the entrepreneur will be BDT 755,503 after 3 years excluding payback of investor's money.

### THREATS

☐ Increase of local competitors;

Presented at 216<sup>th</sup> as Yunus Centre and 55<sup>th</sup> In-house Executive Social Business Design Lab

(GTT) on March 28, 2016 at Grameen Telecom Trust Premises

Thank you

# Pictures











#### মনিরামপুরপীরসভা

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লাইনেশ ইস্যার তারিখ
নবায়নের অর্থ বছর
নবায়নের ভারিখ
নবায়নের ভারিখ

क्वि

শৈল্য কোলা এক কলি লান্ত্ৰেটি লাইচেল্য মৰিল মুখি জাটা নিয়ে লাগাল ট

শৌরসভা অধাণেশ -২০০৮ এব ১০২-১০৮ গারার এই উদ্ধিত এব ২০, ১৯ ও ২২ আইটেম অনুবারে (এড, এবেশন, কলিং ও বিজ্ঞাপন) ব্যবসা/পেশার অনুযোদন পর নিমে বণিত বাণিচ/অভিউল্লের অনুবান করে। যাহার মেয়াদ ২০ই৪সনের ৩০ জুন পর্যন্ত বাগারে থাকিবে।

> । नशयन्य व्यक्तिकेटनन नत्य	মামনি ডিজিটাল ট্রডিও এও ভিতিও
२ । चानमात्र शतन ।	যুক্টো স্টুজিব (চছটি)
৩। নাশিকের নাম	ভূলিপ বায়
B। পিতা/খানীর নাম	राषिस त्राग्र
৫। যাভার নাম	ৰমিজা বাণী বায়
६ । जानमा अविकोतमा किन्समा	
	থান- দেবীদাসপুর, ডাকঃ- বাবেনশব্পোল, মনিরামপুর, মলোর।
৮। মালিকের ঠিকানা (ছারী)	প্রাম- দেবীদানপুর, ডাকঃ- বাকোশপোল, মনিরামপুর, মশোর।
১। ন্যাপনাল আইডি নং	852905205000
১০ : কোন/মোবাইল নং	0797797940
১১ ৷ আর্থিক বিবরণ <u> </u>	

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২৫০ টাকা আদায় করা হইল।

मिलाक प्रतिकार्यक्ष महत्र महित्मल श्रिम्मक महित्मल स्थितम्ब

কালী মাহমুগুল হাসাৰ কোলী মাহমুগুল হাসাৰ ক্ষেত্ৰত্ব প্ৰিয়ালগুড় গৌতগুলা,গুলাঙ্গ



#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: অলিপ রায়

Name: Alip Rai

পিতা: সাধন রায়

মাতা: নমিতা রানী রায়

Date of Birth: 01 Jan 1986

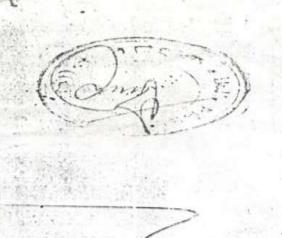
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এই কার্ডটি গণপ্রজাতপ্রী বাংলাদেশ সরকারের সম্পতি কার্ডটি রাবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিক্টছ পোষ্ট অফিসে এনা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: দেবীদাস পুর, ৬৬ নং দেবীদাস পুর, ডাক্খন: বাকোশপোল -৭৪৪০, মনিরামপুর, যশোর

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প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ:

প্রদানের তারিখ: ০৭/০৯/২০০৮



### धार्यान यग्रह्य

यर्ज यार्भिय प्राप्ति

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## Thank You