Proposed NU Business Name : Asikur Variteies



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Asikur RahmanVill: Shitolbari, Union: Durgapur, Post: Shotibari, Upazila: Mithapukur, District: Rangpur.
Age	••	23 Years
Marital status	:	Married
Children	:	Nil
No. of siblings:	:	2 Brothers
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: : :	Entrepreneur's mother No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	••	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)	:	03 years experience in selling cosmetics products. He started this business only with Tk. 50,000. He has on hand training.
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	•	01791828793
NU's National ID No.	:	19928515849000122
NU Project Source/Reference	•	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Rasheda Begum is a GB member since 1990, at first she took GB loan BDT 6,000 (Six thousand).
- Gradually she took GB loan several times and utilized in purchasing cow and rearing duck-hen.
- Finally GB loan helped her to improve her economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Asikur Variteies
Address/ Location	:	Shotibari Bazar, Mithapukur, Rangpur.
Total Investment in BDT	:	Tk. 445,800
Financing	:	Self Tk. 295,800 (from existing business) Required Investment Tk. 150,000(as equity)
Present salary/drawings from business	:	Taka 3,500 (Three thousand five hundred)
Proposed Salary (estimates)	:	Taka 4,500 (Four thousand five hundred)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On an average 13%
(ii) Estimated % of proposed gross profit margin	:	On an average 13%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

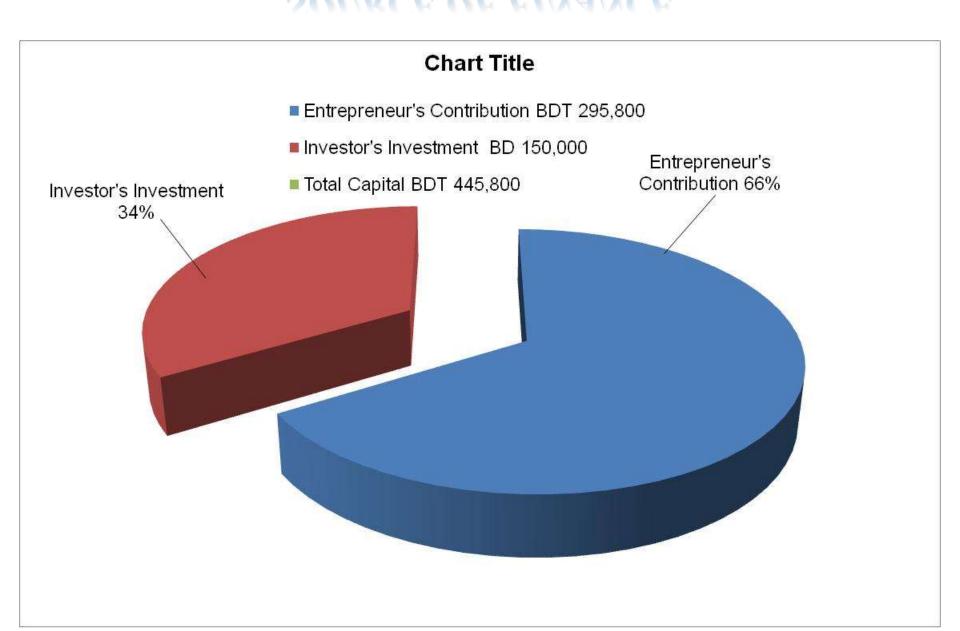
INFO ON EXISTING BUSINESS OPERATIONS

		EB (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales income from products (A)	3,000	84,000	1,008,000				
Less: Cost of Sales (B)	2,610	73,080	876,960				
Gross Profit (C) [C=(A-B)]	390	10,920	131,040				
Less: Operating Cost:							
Electricity bill		450	5,400				
Shop Rent		850	10,200				
Night Guard bill		30	360				
Mobile bill		500	6,000				
Conveyance		500	6,000				
Present Salary (Self)		3,500	42,000				
Present Salary (Assistant-Brother)		1,000	12,000				
Other Cost & Entertainment		1,500	18,000				
Non Cash Item:							
Depreciation Expenses		407	4,888				
Total Operating Cost (D)		8,737	104,848				
Net Profit (C-D):		2,183	26,193				

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particula	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Existing	Proposed			
Investment in products (cosmetic items-bangles, lipstick, face powder, powder, chain, hair band, lace, ear rings, figure rings, nose flowers, anklet, tip etc)	Investment in products (cosmetic items & sports item - tennis ball, football, bat, net, gloves, jersey, trouser, badminton racket, repair kit etc)	144,289	150,000	294,289
Debtors	58,261		58,261	
Investment in Machineries	11,250		11,250	
Investment in Furniture	32,000		32,000	
Advance for shop	50,000		50,000	
Total Cap	oital	295,800	150,000	445,800

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from products (A)	4,500	126,000	1,512,000	5,175	144,900	1,738,800	5,693	159,390	1,912,680
Less: Cost of Sales (B)	3,915	109,620	1,315,440	4,502	126,063	1,512,756	4,952	138,669	1,664,032
Gross Profit (C) [C=(A-B)]	585	16,380	196,560	673	18,837	226,044	740	20,721	248,648
Less: Operating Cost:									
Electricity bill		550	6,600		750	9,000		950	11,400
Shop Rent		850	10,200		850	10,200		850	10,200
Night Guard bill		50	600		70	840		90	1,080
Mobile bill (SMS & Reporting)		550	6,600		600	7,200		650	7,800
Conveyance		700	8,400		900	10,800		1,100	13,200
Ownership Transfer Fee		1,000	6,000		1,000	12,000		1,000	12,000
Proposed Salary-Self		4,500	54,000		5,500	66,000		6,500	78,000
Proposed Salary (Assistant-Brother)		1,000	12,000		1,300	15,600		1,500	18,000
Other Cost		1,600	19,200		1,700	20,400		1,800	21,600
Non Cash Item:									
Depreciation Expenses		407	4,888		407	4,888		407	4,888
Total Operating Cost (D)	_	11,207	128,488	_	13,077	156,928	-	14,847	178,168
Net Profit (C-D):	_	5,173	68,073	_	5,760	69,117	-	5,873	70,481
Retained Income			68,073			137,189			207,670

Note: 1. Agreed Grace Period: Six Months

2. Investment Payback Schedule: Monthly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

CASH FLOW STATEMENT

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	74,073	81,117	82,481
1.3	Depreciation Expenses	4,888		4,888
1.4	Opening Balance of Cash Surplus	-	42,960	56,964
1.1	Total Cash Inflow	228,960	·	144,332
2.0	Cash Outflow	220,300	120,304	144,332
2.1	Product Purchase	150,000	_	_
	Investment Pay Back including Ownership Transfer			
2.2	Fee	36,000	72,000	72,000
	Total Cash Outflow	186,000	72,000	72,000
3.0	Total Cash Surplus	42,960	56,964	72,332

SWOT ANALYSIS

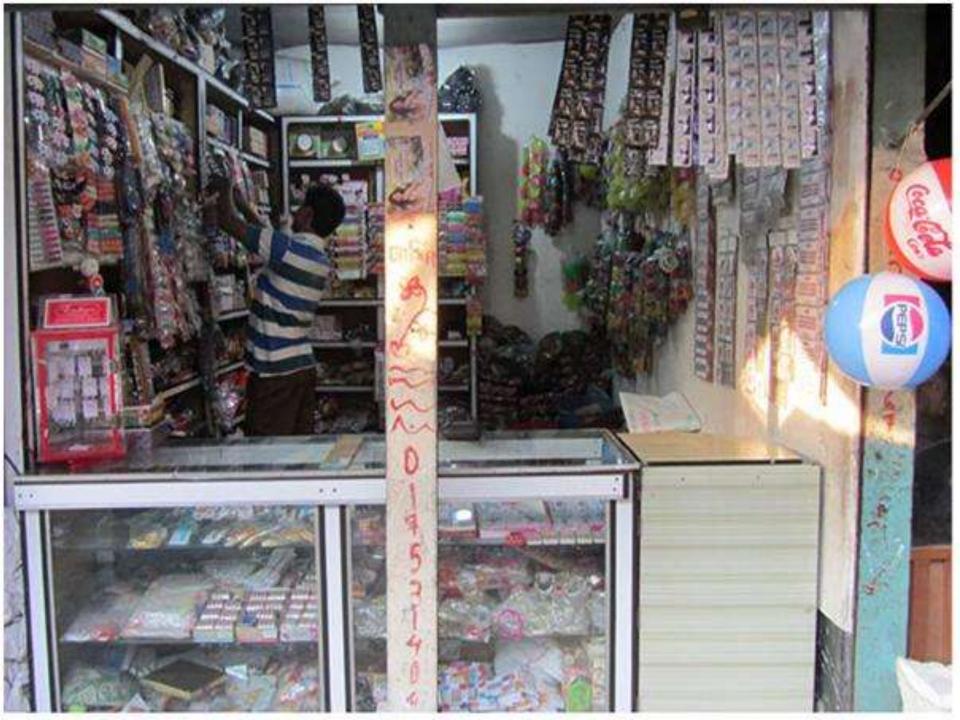
STRENGTH Present employment: Self: 01 Family: 01 Others (beyond family): 0 Future employment: 0 Ownership of Business in own name Three years experience	WEAKNESS ☐ Can not supply goods according to demand.
OPPORTUNITIES Location of shop; Increase of demand The capital of Entrepreneur will be Tk. 503,470 after 3 years excluding payback of investor's money.	THREATS Local Competition Theft Political unrest.

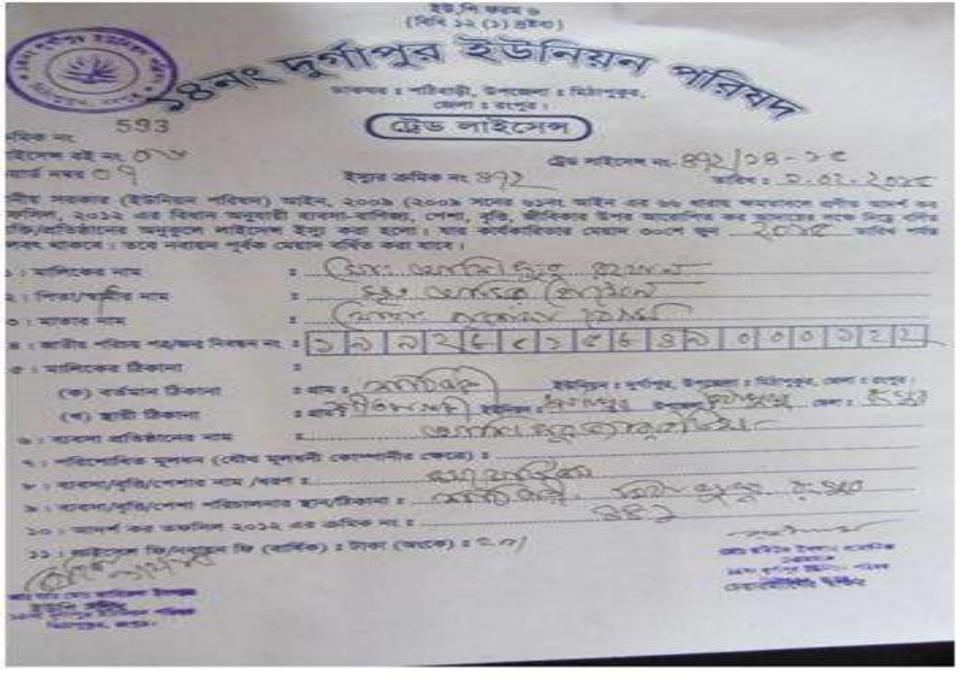
Presented at 3rd In-house Executive Social Business Design Lab on March 29, 2015 at Grameen Telecom Trust Premises

Thank you

Pictures









গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



ENTERNO 3

নাম: মোঃ আশিকুর রহমান

Name: MD ASIKUR RAHMAN

পিতা: মৃত আমির হোসেন

মাতা: মোছাঃ রাশেদা বেগম

Date of Birth: 21 Oct 1992

ID NO: 19928515849000122

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোষাও পাওয়া পেলে নিকটস্থ পোশ্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: বাসা/হোল্ডিং: আমির ভিলা, গ্রাম/রাস্তা: শীতলগাড়ী, শীতলগাড়ী, ভাকঘর: শঠিবাড়ী - ৫৪৬০, মিঠাপুকুর, রংপুর

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ০২/১০/২০১৩



Thank You