Proposed NU Business Name: **ROMJAN GENERAL STORE**



Project identification and prepared by: Rupaly Akter, Ashulia Unit, Dhaka

Project verified by: Md. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. ROMJAN ALI JAHID	
Age	:	02/10/1990 (26 Years)	
Education, till to date	:	S. S. C	
Marital status	:	Married	
Children	:	Nill	
No. of siblings:	:	01 Brother & 1 Sister	
Address	:	Vill: Polashbari, P.O: Atia Madrasa, P.S: Ashulia, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. SOFURA BEGUM MD. MOTALEB MIAH Branch: Dhamsona, Centre # 39(Female), Member ID: 9661/1, Group No: 15 Member since: 29-02-2010(6 Years) First loan: BDT 5,000/-	
Further Information: (v) Who pays GB loan installment	 :	Existing loan: BDT 10,000/- Outstanding loan: BDT 9,340/- Mother	
(vi) Mobile lady	:	Yes	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	No
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01684-546403
Mother's Contact No.	:	01751-366144
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SOFURA BEGUM joined Grameen Bank since 06years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ROMJAN GENERAL STORE	
Location	:	Kathal tola Polash bari, ashulia, Dhaka.	
Total Investment in BDT	:	BDT 2,65,000/-	
Financing	:	Self BDT 1,65,000 (from existing business) 62%	
		Required Investment BDT 1,00,000(as equity) 38%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	11 ft x 10 ft= 110 square ft	
Security of the shop	:	BDT 2,00,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Oil, Pulse, Soft drinks, Noodles, cosmetics etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. He is doing his business in rent place. Collects goods from Savar, Bolivodro. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery item	4,000	1,20,000	14,40,000		
Total Sales (A)	4,000	1,20,000	14,40,000		
Less. Variable Expense					
Grocery item	3,600	1,08,000	12,96,000		
Total variable Expense (B)	3,600	1,08,000	12,96,000		
Contribution Margin (CM) [C=(A-B)	400	12,000	1,44,000		
Less. Fixed Expense					
Rent		2,000	24,000		
Electricity Bill		400	4,800		
Transportation		1,000	12,000		
Generator		200	2,400		
Guard		250	3,000		
Mobile Bill		300	3,600		
Entertainment		300	3,600		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		9,450	1,13,400		
Net Profit (E) [C-D)		2,550	30,600		

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Rice (12 x 1800)	21,600	27,000	48,600	
Pulse (5 x 4,000)	20,000	20,000	40,000	
Oils (2 x 4,000)	8,000	16,000	24,000	
Cosmetics item	60,000	-	60,000	
Soft drinks, Chips, Biscuit, Milk, Chocolate etc.	30,400	37,000	67,400	
Fridge	25,000	-	25,000	
Total	1,65,000	1,00,000	2,65,000	

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery item	6,500	1,95,000	23,40,000	24,57,000	
Total Sales (A)	6,500	1,95,000	23,40,000	24,57,000	
Less. Variable Expense					
Grocery item	5,850	1,75,500	21,06,000	22,11,300	
Total variable Expense (B)	5,850	1,75,500	21,06,000	22,11,300	
Contribution Margin (CM) [C=(A-B)	650	19,500	2,34,000	2,45,700	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity bill		500	6,000	6,100	
Transportation		1,200	14,400	14,500	
Generator		250	3,000	3,100	
Guard		300	3,600	3,700	
Mobile		400	4,800	5,000	
Entertainment		400	4,800	5,000	
Salary (self)		5,000	60,000	60,000	
Total Fixed Cost		10,050	1,20,600	1,21,400	
Net Profit (E) [C-D)		9,450	1,13,400	1,24,300	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	1,13,400	1,24,300
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		53,400
	Total Cash Inflow	2,13,400	1,77,700
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	53,400	1,17,700

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Kathal tola Polash bari,
ashulia, Dhaka.
Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





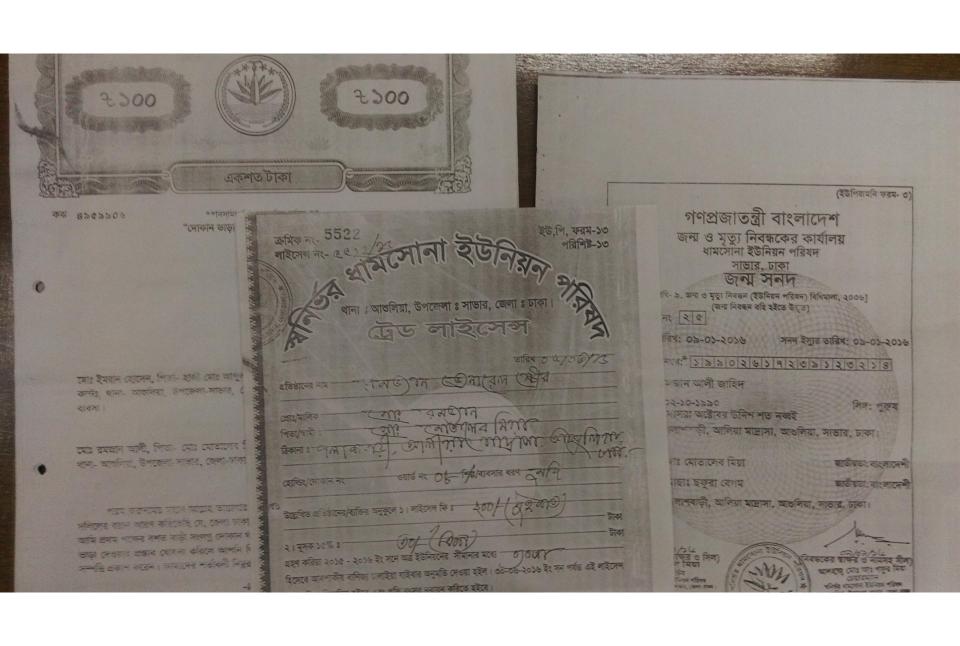












FAMILY PICTURE

