Proposed NU Business Name: M/S CHAND MIA ENGINEERING



Project identification and prepared by: Md Hafizur Rahman(1), Keranigonj Unit, Dhaka

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD MONIR HOSSAIN		
Age	:	01-07-1984 (32 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Brother & 4 Sister		
Address	:	Vill: Mohonpur, P.O: Ruhitpur, P.S: Keranigonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MASUMA BEGUM MUHAMMAD CHAND MIAH Branch: Shanda Keranigonj, Centre # 32 (Female), Member ID: 2522, Group No: 06 Member since: 09-02-2007 (09 Years) First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 1,00,000/-,Outstanding loan: BDT1,00,000/-Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	17 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01818-046759
Mother's Contact No.	:	01199-108320
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

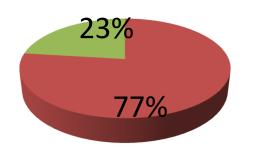
MASUMA BEGUM joined Grameen Bank since 17 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	M/S CHAND MIA ENGINEERING		
Location	:	Ruhitpur Bazaar, Dharmapur Road, Keranigonj		
Total Investment in BDT	:	BDT 6,50,000/-		
Financing	:	Self BDT 5,00,000/-(from existing business) 77% Required Investment BDT 1,50,000/-(as equity) 23%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 20 ft= 240 square ft		
Security of the shop	:	BDT 10,000/-		
Implementation	:	 Manufacture of steel furniture. Average 35% gain on sale. The business is operating by entrepreneur. Existing two employee. The shop is rented. Collects goods from Nobabpur. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Steel furniture	102,000	1,224,000		
Total Sales (A)	102,000	1,224,000		
Less. Variable Expense				
Steel furniture	66,300	795,600		
Total variable Expense (B)	66,300	795,600		
Contribution Margin (CM) [C=(A-B)	35,700	428,400		
Less. Fixed Expense				
Rent	2,500	30,000		
Electricity Bill	2,000	24,000		
Mobile Bill	300	3,600		
Salary (self)	5,000	60,000		
Salary (staff) (2)	14,000	168,000		
Entertainment	500	6,000		
Transportation	2,000	24,000		
Total fixed Cost (D)	26,300	315,600		
Net Profit (E) [C-D)	9,400	112,800		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Motor	20,000	0	20,000		
CI Metal	40,000	0	40,000		
SS Metal	70,000	0	70,000		
Others	30,000	0	30,000		
Machineries	100,000	0	100,000		
Leath Machine	120,000	0	120,000		
Dril Machine	30,000	0	30,000		
Wielding Machine	35,000	0	35,000		
Gas Cylinder	30,000	0	30,000		
Power Grade	25,000	0	25,000		
Fitting Machine	0	150,000	150,000		
Total	500,000	150,000	650,000		

Source of Finance



- Entrepreneur's Contribution 500,000
- Investor's Investment 150,000
- Total 650,000

Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)					
Steel furniture	155,000	1,860,000	1,953,000	2,050,650	
Total Sales (A)	155,000	1,860,000	1,953,000	2,050,650	
Less. Variable Expense					
Steel furniture	100,750	1,209,000	1,269,450	1,332,923	
Total variable Expense (B)	100,750	1,209,000	1,269,450	1,332,923	
Contribution Margin (CM) [C=(A-B)	54,250	651,000	683,550	717,728	
Less. Fixed Expense					
Rent	2,500	30,000	30,000	30,000	
Electricity Bill	2,000	24,000	25,000	26,000	
Mobile Bill	400	4,800	5,500	6,500	
Salary (self)	5,000	60,000	60,000	60,000	
Salary (staff) (2)	14,000	168,000	168,000	168,000	
Entertainment	500	6,000	7,000	8,000	
Transportation	3,000	36,000	38,000	40,000	
Non Cash Item					
Depreciation	8,167	98,000	98,000	98,000	
Total Fixed Cost	35,567	426,800	431,500	436,500	
Net Profit (E) [C-D)	18,683	224,200	252,050	281,228	
Investment Payback		60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	224,200	252,050	281,228
1.3	Depreciation (Non cash item)	98,000	98,000	98,000
1.4	Opening Balance of Cash Surplus		262,200	552,250
	Total Cash Inflow	472,200	612,250	931,478
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	262,200	552,250	871,478

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 17 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





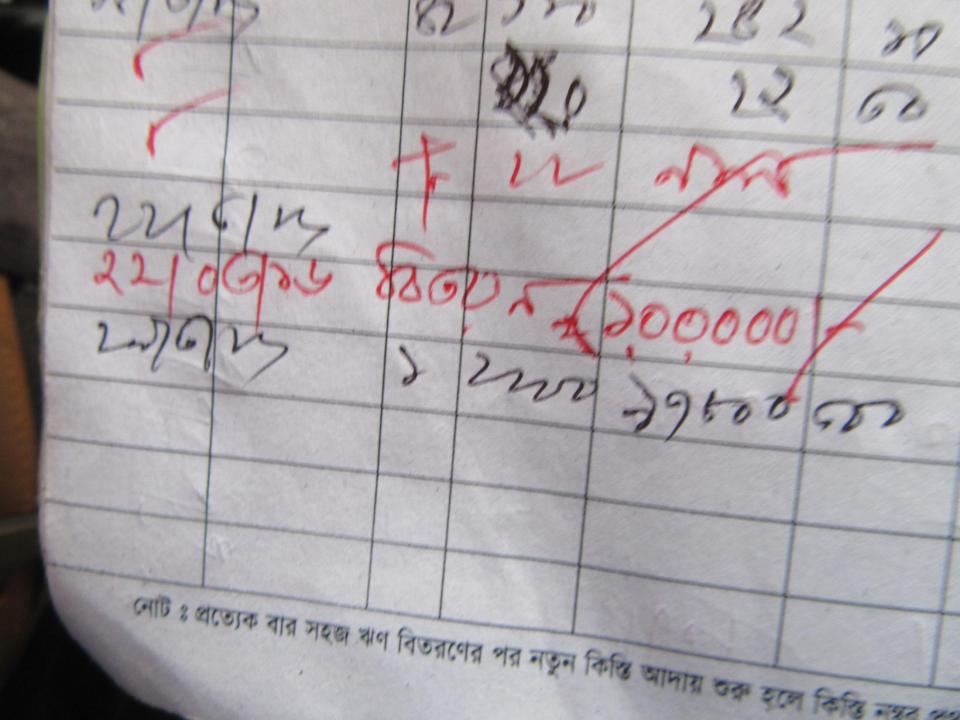




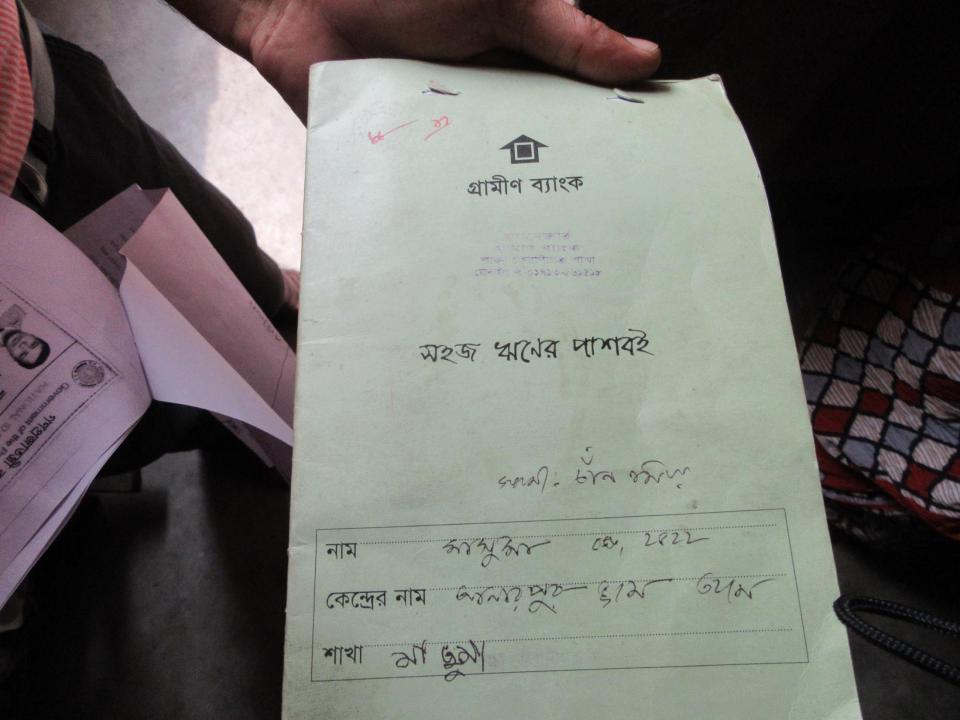


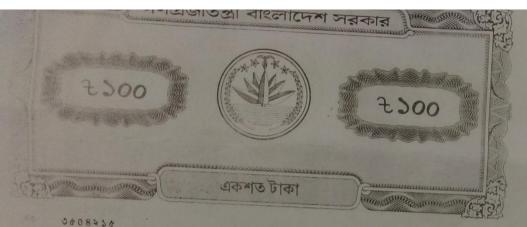






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বিসমিল্লাহির রাহ মানির রাহিম

দোকান ভাড়ার চুক্তিনামা দলিলঃ-

নামঃ-মোঃ আলাউদ্দিন, বয়স-৫৭ বছর, পিতা-সামসু মোল্লা, সাকিন- পুরান সোনাকান্দা, পোঃ সোনাকান্দা ,থানা- কেরানীগঞ্জ, জেলা-ঢাকা। জাতীয়তা-বাংলাদেশী, ধর্ম-মুসলিম, পেশা-ব্যবসা।

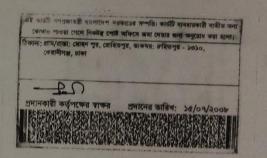
**** ১ম পক্ষ/ মালিক*** নামঃ-মনির হোসেন, বয়স- ৫৭ বছর, পিতা-চান মিয়া, সাকিন- মহনপুর, পোঃ রোহিতপুর ,থানা-

ক্রোনীগঞ্জ, জেলা-ঢাকা। জাতীয়তা-বাংলাদেশী, ধর্ম-মুসলিম, পেশা-ব্যবসা। মোঃ আলী আকবর, পিতা: লেহাজ উদ্দিন, সাকিন-নতুন সোনাকন্দা, পোঃ রোহিতপুর, থানা-কেরানীগঞ্জ, জেলা-ঢাকা। জাতীয়তা-বাংলাদেশী, ধর্ম-ইসলাম, পেশা-ব্যবসা।

****২্য় পক্ষ/ভাড়াটিয়া***

মহান আল্লাহ তায়ালার নাম স্মরন করিয়া অত্র চুক্তিনামা দলিলের বয়ান আরম্ভ করিলাম। যেহেতু প্রথম পক্ষ তাহার নিজস্ব দোকান ভাড়া দিতে ইচ্চক হয় তা খনে দিতীয় পক্ষ জালা





FAMILY PICTURE

