Proposed NU Business Name: ORIN GARMENTS



Project identification and prepared by: Forhad Hossain Tangail Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	WEAZED MIAH		
Age	:	12-03-1989 (27 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	4 Brothers 2 Sisters		
Address	:	Vill: Sodullapur, P.O: Gala, P.S: Tangail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father ROKEYA GOLAM MOSTAFA Branch: Gala Tangail ,Centre # 18 (Female), Member ID: 1575 , Group No: 01 Member since: 02-12-1999 (16 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT 9500 Father N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01743914926
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

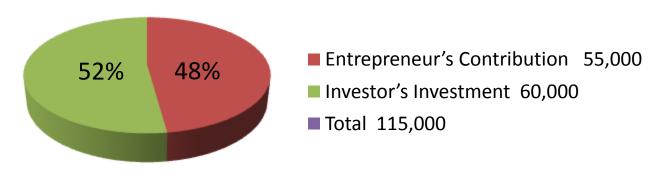
ROKEYA joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	ORIN GARMENTS		
Location	:	Tangail Plaza, 2 nd fllor, Tangail		
Total Investment in BDT	:	BDT 115,000/-		
Financing	:	Self BDT 55,000/-(from existing business) 48% Required Investment BDT 60,000/-(as equity) 52%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	8 ft x 5 ft= 40 square ft		
Security of the shop	:	BDT 200,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pant, shirt.genji, etc Average 10% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business				
Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Cloths	8000	240000	2880000	
Total Sales (A)	8000	240000	2880000	
Less Variable Expense				
Cloths	7200	216000	2592000	
Total variable Expense (B)	7,200	216000	2592000	
Contribution Margin (CM) [C=(A-B)	800	24000	288000	
Less Variable Expense				
Rent		4,000	48000	
Electricity bill		500	6000	
Transportation		5,000	60000	
Salary (self)		5000	60000	
Guard		300	3600	
Mobile bill		1000	12000	
Total fixed cost (D)		15,800	189600	
Net Profit (E)= [C-D]		8,200	98400	

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Three quarter	16,500	16000	32500	
Pant piece	14,700	14,000	28700	
Two quarter	6,750	8000	14750	
Genji	7,000	8,000	15000	
Shirt	3,450	4,000	7450	
Shirt	6,600	10,000	16600	
	55,000	60,000	115000	

Source of Finance



Financial Projection (BDT)			
Paticular	Daily	Monthly	Year1
Revenue(Sales)			
Cloths	10900	327000	3924000
Total Sales (A)	10900	327000	3924000
Less Variable Expense			
Cloths	9810	294300	3531600
Total variable Expense (B)	9,810	294300	3531600
Contribution Margin (CM) [C=(A-B)	1,090	32700	392400
Less Variable Expense			
Rent		4,000	48,000
Electricity bill		600	7200
Transportation		5,400	64800
Salary (Self)		5000	60000
Guard		300	3600
Mobile bill		1200	14400
Total fixed cost (D)		16,500	198000
Net Profit (E)= [C-D]		16200	194400
Investment Payback			72,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)
1	Cash Inflow	
1.1	Investment Infusion by Investor	60,000
1.2	Net Profit	194,400
1.3	Depreciation (Non cash item)	
1.4	Opening Balance of Cash Surplus	
	Total Cash Inflow	254400
2	Cash Outflow	
2.1	Purchase of Product	60,000
2.2	Payment of GB Loan	
2.3	Investment Pay Back (Including Ownership Tr. Fee)	72000
	Total Cash Outflow	132,000
3	Net Cash Surplus	122,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

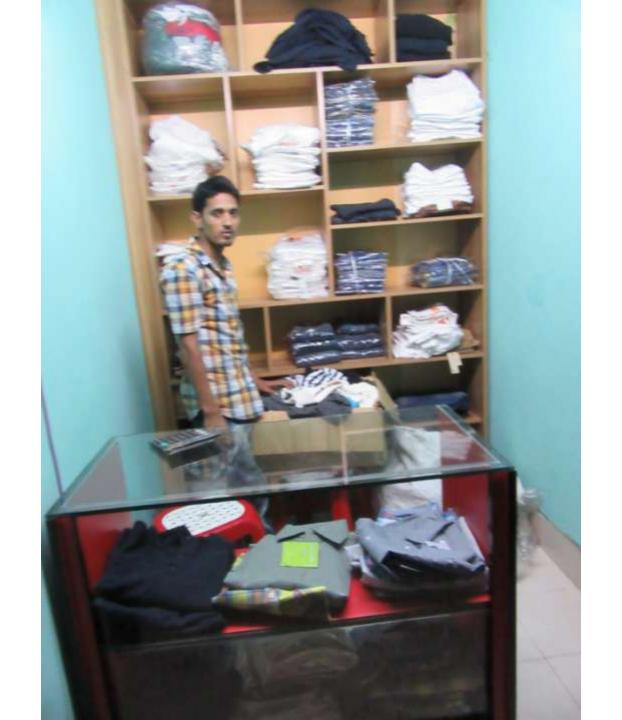
Pictures







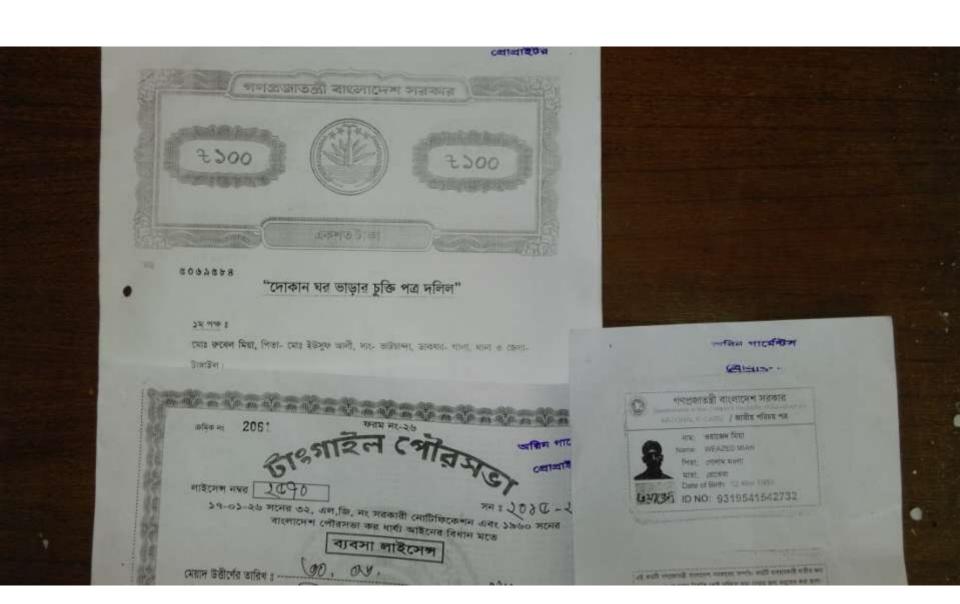












FAMILY PICTURE

