#### Proposed NU Business Name: JUBAIR BOSTRA BITAN



Project identification and prepared by: Md. Aminul I slam Jamurki Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	KAMAL PARVEZ		
Age		01-01-1982(34Y <i>ears)</i>		
Education, till to date	:	SSC		
Marital status		Married		
Children	:	1 Son		
No. of siblings:		4 Brothers and 1 Sister		
Address		Vill: Katra P.O: Chamari Jamurki P.S: Mirjapur Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SHRIFAN BEGUM AB: RHMAN Branch: Jamurki Mrjapur , Centre # 115 (Male), Member ID: 2261, Group No: 03 Member since: 17/02/1981 to 23/03/ 2003 (22 Years) First Ioan: BDT 500 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: Nil Father No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no years training
Other Own/Family Sources of Income	:	Business,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01715-165004
Family's Contact No.	:	01672-789815
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

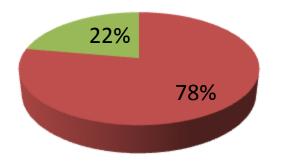
**AB: RHMAN** joined Grameen Bank since 22 years ago. At first she took BDT 500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	JUBAIR BOSTRA BITAN	
Location	:	Pakulla Mirjapur , Tangail.	
Total Investment in BDT	:	BDT 360000 /-	
Financing	:	Self BDT 280000/- (from existing business) 78% Required Investment BDT 80,000/- (as equity) 22%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10 ft x 10 ft= 100 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Cloth.</li> <li>Average 10% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Local Tangail .</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cloth	6000	180000	2160000	
Total Sales (A)	6000	180000	2160000	
Less. Variable Expense				
Cloth	5400	162000	1944000	
Total variable Expense (B)	5400	162000	1944000	
Contribution Margin (CM) [C=(A-B)	600	18000	216000	
Less. Fixed Expense				
Mobile Bill		200	2400	
Transportation		2000	24000	
Electricity Bill		300	3600	
Gurd		80	960	
Shop Rant		1000	12000	
Salary (self)		5000	60000	
Entertainment		300	3600	
Total fixed Cost (D)		8880	106560	
Net Profit (E) [C-D)		9120	109440	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Cloth	280000	80000	360000		
Total	280000	80000	360000		

### **Source of Finance**



Entrepreneur's Contribution 280,000
Investor's Investment 80,000
Total 360,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cloth	10500	315000	3780000	3969000	
Total Sales (A)	10500	315000	3780000	3969000	
Less. Variable Expense					
Cloth	9450	283500	3402000	3572100	
Total variable Expense (B)	9450	283500	3402000	3572100	
Contribution Margin (CM) [C=(A-B) ]	1050	31500	378000	396900	
Less. Fixed Expense					
Mobile Bill		300	3600	3600	
Transportation		3000	36000	40000	
Electricity Bill		300	3600	3600	
Guard		100	1200	1200	
Shop Rant		1000	12000	12000	
Salary (self)		5000	60000	60000	
Salary (staff)		4000	48000	48000	
Entertainment		300	3600	3600	
Total Fixed Cost		14000	168000	172000	
Net Profit (E) =[C-D) ]		17500	210000	224900	
Investment Payback			48000	48000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	210000	224900
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		1,62200
	Total Cash Inflow	290000	386900
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3	Net Cash Surplus	1,62000	338900



# **S**<sub>trength</sub>

Employment: Self: Family:0 Others: Experience & Skill : Years Quality goods & services; Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Delduar Regular customers;

## **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures



















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## **FAMILY PICTURE**

