## Proposed NU Business Name: AL AMIN PAAN KHAMAR



Project identification and prepared by: Md. Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul MannanTalukdar


$3 \sin +56$
Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | MD. SHOHIDUL ISLAM |
| :--- | :--- | :--- |
| Age | $:$ | (33 Years) |
| Education, till to date | $:$ | Class V |
| Marital status | $:$ | Married |
| Children | $:$ | 1 Daughter 1 Son |
| No. of siblings: | $:$ | 3 Brothers \& 4 Sisters |
| Address | Vill: Horihorpara, P.O: Bosontokedar, P.S: Mohonpur, Dist: Rajshahi |  |
| Parent's and GB related Info |  |  |
| (i) Who is GB member | Mother $\quad$ Father |  |
| (ii) Mother's name |  |  |
| (iii) Father's name | MST. ANOWARA BEGUM |  |
| (iv) GB member's info | $:$ MD. NOMIR |  |
|  | Branch: Mougachi, Centre \# 59(Female), |  |
|  | Member ID: 4913, Group No: 01 |  |
|  | Member since: 4-10-2012 (04Years) |  |
| Further Information: | First loan: BDT 10,000 |  |
| (v) Who pays GB loan installment | $:$ Existing Loan: BDT 10000, Outstanding loan: BDT 750 |  |
| (vi) Mobile lady | No |  |
| (vii) Grameen Education Loan | $:$ | No |
| (viii) Any other loan like GB, | $:$ | No |
| BRAC ASA etc.. |  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studie, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 3 years experience in running business. |
| Other Own/Family Sources <br> of Income | $:$ | He has no training. |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | 01878351902 |
| Mother's Contact No. | $:$ | 01744559903 |
| NU Project <br> Source/Reference | $:$ | Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, <br> Rajshahi |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ANOWARA BEGUM joined Grameen Bank since 04 years ago. At first she took 10000taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | AL AMIN PAAN KHAMAR |
| :--- | :--- | :--- |
| Location | $:$ | Horihorpara, Mougachi, Rajshahi |
| Total Investment in BDT | $:$ | BDT 110,000/- |
| Financing | $:$ | Self BDT 60,000/-(from existing business) 55\% <br> Required Investment BDT 50,000/-(as equity) 45\% |
| Present salary/drawings <br> from business (estimates) | $:$ | BDT 5,000/- |
| Proposed Salary | $:$ | BDT 5,000/- |
| Size of shop | $:$ | - BDT 1,00,000/- |
| Security of the shop | $:$ | -The business is planned to be scaled up by investment in existing <br> goods like; betel etc. <br> Implementation <br> -The business is operating by entrepreneur. Existing no employee. <br> -The shop is rented. |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :--- | :---: | :---: | :---: |
| Revenue(Sales) |  |  |  |
| Betel leaf | 300 | 9000 | 108000 |
| Total Sales (A) | 300 | 9000 | 108000 |
| Less Variable Expense | 0 | 0 | 0 |
| Total variable Expense (B) | 0 | 0 | 0 |
| Contribution Margin (CM) [C=(A-B) | 300 | 9000 | 108000 |
| Less Variable Expense |  |  |  |
| Transportation |  | 500 | 6000 |
| Salary (self) |  | 3000 | 36000 |
| Oil cake |  | 200 | 2400 |
| Labour |  | 1200 | 14400 |
| Total fixed cost (D) |  | 4,900 | 58800 |
| Net Profit (E)= [C-D] |  | 4,100 | 49200 |

## Investment Breakdown

| Particulars | Existing | Proposed | Total |
| :---: | :---: | :---: | :---: |
| Betel | 60,000 | 50,000 | 110000 |
|  | 60,000 | 50,000 | 110000 |

## Source of Finance



- Entrepreneur's Contribution 60,000
- Investor's Investment 50,000

■ Total 110,000

## Financial Projection (BDT)

| Paticular | Daily | Monthly | Year1 | Year 2 |
| :--- | :---: | :---: | :---: | :---: |
| Revenue(Sales) |  |  |  |  |
| Betel leaf | 420 | 12600 | 151200 | 158760 |
| Total Sales (A) | 420 | 12600 | 151200 | 158760 |
| Less Variable Expense |  |  |  |  |
| Betel leaf | 0 | 0 | 0 | 0 |
| Total variable Expense (B) | 0 | 0 | 0 | 0 |
| Contribution Margin (CM) [C=(A-B) | 420 | 12600 | 151200 | 158760 |
| Less Variable Expense |  |  |  |  |
| Transportation |  | 600 | 7,200 | 7,400 |
| Salary (self) |  | 3000 | 36000 | 36000 |
| Oil cake |  | 300 | 3600 | 3800 |
| Labour |  | 1500 | 18000 | 18500 |
| Total fixed cost (D) |  | 8700 | 104400 | 111,560 |
| Net Profit (E)= [C-D] |  |  | 30,000 | 30,000 |
| Investment Payback |  |  |  |  |

## Cash flow projection on business plan (rec. \& Pay)

| SR\# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :---: | :--- | ---: | ---: |
| 1 | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 50,000 |  |
| 1.2 | Net Profit | 104,400 | 111,560 |
| 1.3 | Depreciation (Non cash item) |  |  |
| 1.4 | Opening Balance of Cash Surplus |  | 74,400 |
|  | Total Cash Inflow | 154400 | 185960 |
| 2 | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 50,000 |  |
| 2.2 | Payment of GB Loan |  |  |
| 2.3 | Investment Pay Back (Including |  |  |
|  | Ownership Tr. Fee) |  |  |
| 3 | Total Cash Outflow | 30000 |  |
| 30000 |  |  |  |
|  | Net Cash Surplus | 8000 |  |

## SWOT ANALYSIS

| Employment: Self: 01 Family:0 Others:0 |
| :--- | :--- |
| Experience \& Skill : 04 Years |
| Quality goods \& services; |
| Skill and experience; |$\quad$ Lack of Capital/Investment

## Pictures


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FAMILY PICTURE


