Proposed NU Business Name: CHOYON SHOE COLLECTION



Project identification and prepared by: Md. Shohidul Islam Talukdar,

Rajshahi Sadar Unit, Rajshahi Project verified by: MD. Abdul Mamman Talukdar



Brief Bio of The Proposed Nobin Udyokta			
Name	:	KHADAKAR MOSTAFIZUR RAHMAN	
Age	:	16-10-1988(28 Years)	
Education, till to date	:	HSC	
Marital status	:	Married	
Children	:	Noil	
No. of siblings:	:	3 Sister & 3 Brothers	
Address	:	Vill: Bidirpur, P.O: Boshonto kedar, P.S: Mohonpur, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. HALIMA BEGUM ABDUL MOJID KHANDAKAR Branch: Mougachi, Mohonpur, Centre # 71(Female), Member ID: 6331, Group No: 09 Member since: 19/3/2013(03Years) First loan: BDT 8,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT 15400 Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721379271
Mother's Contact No.	:	01764908421
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HALIMA BEGUM joined Grameen Bank since 03 years ago. At first she took 8,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	CHOYON SHOE STORE		
Location	:	Nawhata Bazar		
Total Investment in BDT	:	BDT 220,000/-		
Financing	:	Self BDT 120,000/-(from existing business) 55% Required Investment BDT 100,000/-(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	16ft x 9ft= 144square ft		
Security of the shop	:	BDT 1,20,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Sandal, Shoe, etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Shoe & Sandal	3700	111000	1332000
Total Sales (A)	3700	111000	1332000
Less Variable Expense			
Shoe & Sandal	3145	94350	1132200
Total variable Expense (B)	3,145	94350	1132200
Contribution Margin (CM) [C=(A-B)	555	16650	199800
Less Variable Expense			
Rent		2,000	24000
Electricity bill		500	6000
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		500	6000
Guard		100	1200
Mobile bill		400	4800
Total fixed cost (D)		10,500	126000
Net Profit (E)= [C-D]		6,150	73800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Different types of sandel &					
sole	45,000	50,000	95000		
Shoe	40,000	20,000	60000		
Baby shoe	5,000	0	5000		
Girl's hill	30,000	30,000	60000		
	120,000	100,000	220000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Shoe & Sandal	5200	156000	1872000	1965600
Total Sales (A)	5200	156000	1872000	1965600
Less Variable Expense				
Shoe & Sandal	4420	132600	1591200	1670760
Total variable Expense (B)	4,420	132600	1591200	1670760
Contribution Margin (CM) [C=(A-B)	780	23400	280800	294840
Less Variable Expense				
Rent		2,000	1,800	1,800
Electricity bill		700	8400	8600
Transportation		2,500	30000	31,000
Salary (Self)		5000	60000	60000
Entertainment		500	6000	7400
Guard		100	1200	1200
Mobile bill		500	6000	6200
Total fixed cost (D)		11,200	112,200	115,000
Net Profit (E)= [C-D]		12200	146400	179,840
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	100,000		
1.2	Net Profit	146,400	179,840	193382
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		86,400	206240
	Total Cash Inflow	246400	266240	399622
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60000	60000	60000
	Total Cash Outflow	160,000	60000	
3	Net Cash Surplus	86,400	206240	339622

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















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FAMILY PICTURE

