#### **Proposed NU Business Name: ADORSHO LIBRARY & STORE**



Project identification and prepared by: Romendra Nath Haldar, Feni Unit, Feni

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	ABDUL HAKIM		
Age	:	03-08-1989(27 Years)		
Education, till to date	:	Class X		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	5 Brothers,1 SisteR		
Address	:	Vill: North Barahi Gobinda P.O: Jayloskor, P.S: Feni, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  NUR JADA  ABDUL MOTIN  Branch: Joyloshkor DagonbhuiiyanCentre # 28(Female),  Member ID: 1856, Group No: 03  Member since: 12/10/1996 (20 Years)  First loan: BDT 2,000		
Further Information:	١.	Existing Loan: BDT 130000, Outstanding loan: 27040		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	•	No		
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	13 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture & Cloth business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01815178550
Mother's Contact No.	:	01832984429
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Feni Unit, Feni

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**NUR JADA** joined Grameen Bank since 20 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	ADORSHO LIBRARY & STORE		
Location	:	Mollagata bajar, Feni		
Total Investment in BDT	:	BDT 750,000/-		
Financing	•	Self BDT 600,000/-(from existing business)80% Required Investment BDT 1,50,000/-(as equity) 20%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15ft x 10ft= 150 square ft		
Security of the shop	:	BDT 5,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Book,Khata, Cold drinks, Pen etc</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>The shop is rented.</li> <li>Collects goods from Gulistan.</li> <li>Agreed grace period is 3 months.</li> </ul>		

## **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Book, Paper, Sof drinks, Milk, Bulb etc	4800	144000	1728000
Total Sales (A)	4800	144000	1728000
Less Variable Expense			
Book, Paper, Sof drinks, Milk, Bulb etc	4080	122400	1468800
Total variable Expense (B)	4,080	122400	1468800
Contribution Margin (CM) [C=(A-B)	720	21600	259200
Less Variable Expense			
Rent		1,200	14400
Electricity bill		1500	18000
Transportation		3,000	36000
Salary (self)		5000	60000
Entertainment		2000	24000
Guard		160	1920
Mobile bill		600	7200
Total fixed cost (D)		13,460	161520
Net Profit (E)= [C-D]		8,140	97680

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Book	250,000		0		
Paper	50,000	10,000	0		
Exercise book	80,000		80000		
Sof drinks	125,000	40,000	165000		
Soap. Pen, Biscuit, horlicks,etc	95,000	0	95000		
Semai, sugar, soap, biscuit etc	0	100,000	100000		
	600,000	150,000	750000		

#### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Book,Paper,Sof drinks,Milk,Bulb etc	8000	240000	2880000	3024000
Total Sales (A)	8000	240000	2880000	3024000
Less Variable Expense				
Book,Paper,Sof drinks,Milk,Bulb etc	6800	204000	2448000	2570400
Total variable Expense (B)	6,800	204000	2448000	2570400
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000	453600
Less Variable Expense				
Rent		1,200	14,400	14,400
Electricity bill		1700	20400	20600
Transportation		3,500	42,000	43,000
Salary (Self)		5000	60000	60000
Salary(Staff)		6000	72000	72000
Entertainment		2000	24000	3800
Guard		160	1920	1920
Mobile bill		600	7200	7200
Total fixed cost (D)		20,000	240,000	221,000
Net Profit (E)= [C-D]		16000	192000	232,600
Investment Payback			90,000	90,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150,000	
1.2	Net Profit	192,000	232,600
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		102,000
	Total Cash Inflow	342000	334600
2	Cash Outflow		
2.1	Purchase of Product	150,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	90000	90000
	Total Cash Outflow	240,000	90000
3	Net Cash Surplus	102,000	244600

#### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures





























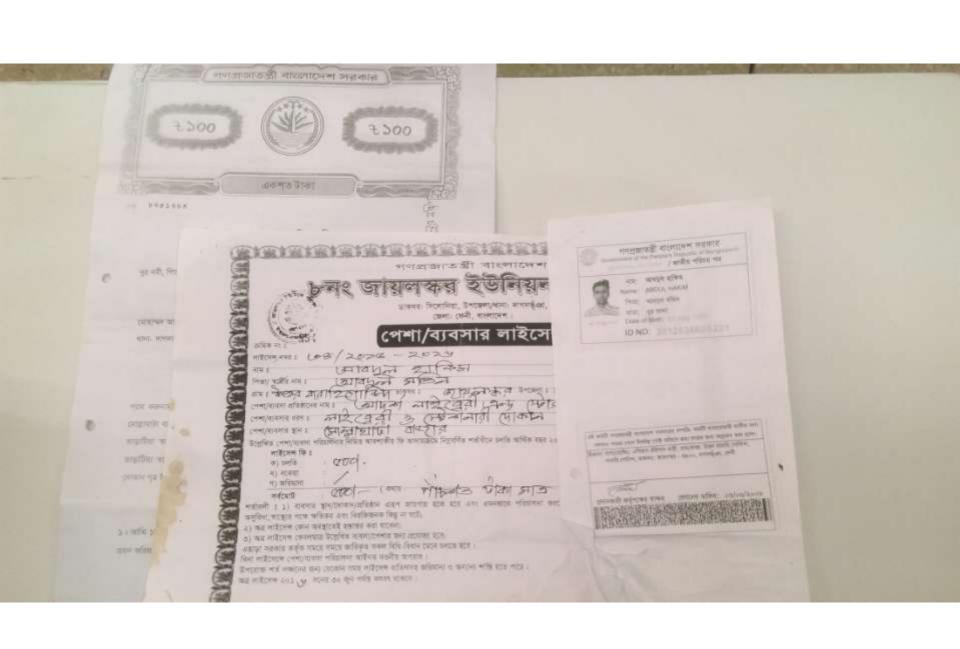


## **SIDE BUSINESS**



## **SIDE BUSINESS**





## **FAMILY PICTURE**

