Proposed NU Business Name: GULSHAN FURNITURE



Project identification and prepared by: MD. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Susanto Kumar Biswas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SOHEL RANA		
Age	:	04-02-1982 (34 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	2 Sons		
No. of siblings:	:	3 Brothers & 1 Sister		
Address	:	Vill: Dakshin Chowkighata, P.O: Agla, P.S: Nobabgonj Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father KOHINUR BEGUM RAMON ALI Branch: Komorgonj Centre # 19(Female), Member ID: 3411, Group No: 05 Member since: 03-02-1991 <i>(25Years)</i> First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 90,000/-, Outstanding Ioan: BDT 65,580/- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	20 years experience in running business.
Training Info	:	He has no years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710-908492
Mother's Contact No.	:	01953-973255
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

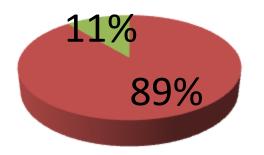
KOHINUR BEGUM joined Grameen Bank since 25 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	GULSHAN FURNITURE		
Location	:	Agla Bazar, Nobabgonj, Dhaka		
Total Investment in BDT	:	BDT 900,000/-		
Financing	:	Self BDT 8,00,000/-(from existing business) 89% Required Investment BDT 1,00,000/-(as equity) 11%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	22ft x 22ft= 484 square ft		
Security of the shop	:	BDT 2,00,000/-		
Implementation	••	 Manufacturer of wood furniture. Average 35% gain on sale. The business is operating by entrepreneur. Existing 4 employee. One employee will be appointed after getting equity fund. The shop is rented. Collects goods from Forashgonj. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Wood Furniture	160,000	1,920,000		
Total Sales (A)	160,000	1,920,000		
Less. Variable Expense				
Wood Furniture	104,000	1,248,000		
Total variable Expense (B)	104,000	1,248,000		
Contribution Margin (CM) [C=(A-B)	56,000	672,000		
Less. Fixed Expense				
Rent	5,000	60,000		
Electricity Bill	800	9,600		
Mobile Bill	300	3,600		
Salary (self)	5,000	60,000		
Transportation	4,000	48,000		
salary (staff)	28,000	336,000		
Guard	100	1,200		
Total fixed Cost (D)	43,200	518,400		
Net Profit (E) [C-D)	12,800	153,600		

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Dressing Table (5 x 10,000)	50,000	0	50,000	
Almirah (8 x	16,000	0	16,000	
Dinning Table 1)	25,000	0	25,000	
Sofa Set (2)	75,000	0	75,000	
Semi Cot Box (2)	80,000	0	80,000	
Semi Box cot (2)	44,000	0	44,000	
Semi Box (2)	48,000	0	48,000	
Wall Showcase (3)	66,000	0	66,000	
Shegun Wood (87 CFT x 4000)	348,000	50,000	398,000	
Gamari Wood (20 x 1800)	36,000	25,000	61,000	
Iron Wood	12,000	25,000	37,000	
Total	800,000	100,000	900,000	

Source of Finance



Entrepreneur's Contribution 800,000
Investor's Investment 100,000
Total 900,000

Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year		
Revenue (sales)					
Wood Furniture	200,000	2,400,000	2,520,000		
Total Sales (A)	200,000	2,400,000	2,520,000		
Less. Variable Expense					
Wood Furniture	130,000	1,560,000	1,638,000		
Total variable Expense (B)	130,000	1,560,000	1,638,000		
Contribution Margin (CM) [C=(A-B)	70,000	840,000	882,000		
Less. Fixed Expense					
Rent	5,000	60,000	60,000		
Electricity Bill	800	9,600	10,500		
Mobile Bill	400	4,800	5,500		
Salary (self)	5,000	60,000	60,000		
Transportation	6,000	72,000	74,000		
salary (staff)	35,000	420,000	420,000		
Guard	100	1,200	1,500		
Total Fixed Cost	52,300	627,600	631,500		
Net Profit (E) [C-D)	17,700	212,400	250,500		
Investment Payback		60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	212,400	250,500
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		152,400
	Total Cash Inflow	312,400	402,900
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	152,400	342,900



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:05 Experience & Skill : 20 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





















RT. 54 # 113.2 CTT NOW धामीग नारक 12 COLUMN STATES STATES 70 2020 "W STAR 1 77 পার মার্কেটের দোকান ভাড়ার চুঞ্জিনামা 4 44 2017-5-5-1 NEW WITCH STATUS will, and, after think this water and, and the other (13 MARTA 842. 0) COS me CHAL COL 2X THE (MIROL গণপ্রজাতস্ত্রী বাংলাদেশ জনা ও মৃত্যু নিবন্ধকের কার্যালয় বাহা হউনিয়ন পরিষদ भग्ना- म्हल काली, जाव, कालत सोकल उठाकपटी, इन्छ, काला, काल মধাৰগন্ধ, চাকা জন্ম সন্দ हेर रूस गर्मक आहे लाहेरतम देवन सांबह आहेड स्टेड HALLAND, MY. BRANK, CAMP. MILLIN. -२॥ भाषा (जावाजिता) (1414-2., 144 4 437 Secon (125404 Histor) Sciences, 2003) (244 Secon all 2256 Secon then will made when one amount from some or the lower wave Sector als at [2] সমন ইস্টার জারিব: ২৭-০৪-২০১০ to wrate pla siz eres unes alerale : (HARACHE ETTA 29-08-2035 (a) करना तासले मानाम देखक तरण वहारी सामित काइनीम (तराज when ledte we Squite residicts alls after by after stor নাম: সোহেল রান্য Ben: mon NAL REFERENCE-02-228-2 চৌমা জেন্দ্রমার ডামশ পশু বিয়াশি कड चनः आगः अविन जीकिमानि, जाक्षदा जागना, इ.इ.स्त्राना राष्ट्रा, सरावगक्र, प्राकाः। angegent ; It will all a most thin and word or (45) each with THE REAL PROPERTY IS NOT जित्राय मामः सम्म जाली MINUTE ADDRESS n me fente felle du nue dure a orașe (este e di sun) tini भावात माम: कडिमद ध्यमय

FAMILY PICTURE

