#### **Proposed NU Business Name: BISMILLAH MACHINERIES**



Project identification and prepared by: Md Raju Ahmed, Nobabganj Unit, Dhaka

Project verified by: Susanto Kuman Biswash



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD MONIR HOSSEIN				
Age	:	15-01-1982 (34 Years)				
Education, till to date	:	Class Eight				
Marital status	:	Married				
Children	:	4 Daughters				
No. of siblings:	:	3 Brothers 3 Sisters				
Address	:	Vill: West Brahra, P.O: , P.S: Nobabganj, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father AYESHA MD CHAN MIAH Branch: Komorganj,Nababganj,Dhaka, Centre # 09(Female), Member ID: 1149, Group No: 01 Member since: 20-01-2001 (15 Years) First loan: BDT 5000				
Further Information:		Existing Loan: BDT 20000, Outstanding loan: 19560				
(v) Who pays GB loan installment	:					
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01920942307
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabganji Unit, Dhaka

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**AYESHA** joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	••	BISMILLAH MACINERIES		
Location	:	Komorgonj baazar, Nobabganj, Dhaka		
Total Investment in BDT	••	BDT 450,000/-		
Financing	••	Self BDT 350,000/-(from existing business) 78%		

Required Investment BDT 1,00,000/-(as equity) 22% BDT 5,000/-

:	BDT 5,000/-

Present salary/drawings

**Proposed Salary** 

**Implementation** 

Security of the shop

Size of shop

from business (estimates)

12ft  $\times$  8ft= 96 square ft BDT 1,20,000/-

	goods like Piston	ring,	Gear	box,	Roller	bearing	etc.
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Average 35% gain on sale.

■The business is operating by entrepreneur. Existing 2 employees.

■The business is planned to be scaled up by investment in existing

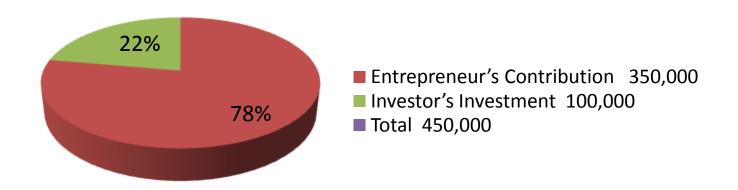
- ■The shop is rented.
- Collects goods from Gulistan.
- Agreed grace period is 3 months.

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Piston ,ring, Gear box, Roller bearing etc.	8000	240000	2880000
Total Sales (A)	8000	240000	2880000
Less Variable Expense			
Piston ,ring, Gear box, Roller bearing etc.	6800	204000	2448000
Total variable Expense (B)	6,800	204000	2448000
Contribution Margin (CM) [C=(A-B)	1,200	36000	432000
Rent		2,500	30000
Electricity bill		350	4200
Salary (self)		5000	60000
Salary(Staff)		20000	240000
Entertainment		400	4800
Mobile bill		350	4200
Total fixed cost (D)		28,600	343200
Net Profit (E)= [C-D]		7,400	88800

Investment Breakdown							
Particulars	Existing	Proposed	Total				
Liner,Piston,Ring,Head,Berin,Kamsek,Be aring,Wisel 70,500 45,000 115500							
Nangolchain, Headgaze, Kerang bush, Nangol, Roler bearing	28,000	25,000	53000				
Planejar,Nozel,Engil,Gear box	51,500	30,000	81500				
Other machine parts	183,000	0	183000				
Table & rack	17,000	0	17000				
	350,000	100,000	450000				

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Piston ,ring, Gear box, Roller bearing etc.	9600	288000	3456000	3628800		
Total Sales (A)	9600	288000	3456000	3628800		
Less Variable Expense						
Piston ,ring, Gear box, Roller bearing etc.	8160	244800	2937600	3084480		
Total variable Expense (B)	8,160	244800	2937600	3084480		
Contribution Margin (CM) [C=(A-B)	1,440	43200	518400	544320		
Less Variable Expense						
Rent		2,500	1,800	1,800		
Electricity bill		450	5400	5600		
Salary (Self)		5000	60000	60000		
Salary(Staff)		20000	240000	240000		
Entertainment		500	6000	6400		
Mobile bill		400	4800	5000		
Total fixed cost (D)		28,850	318,000	318,800		
Net Profit (E)= [C-D]		14350	172200	225,520		
Investment Payback			60,000	60,000		

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	172,200	225,520
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		112,200
	Total Cash Inflow	272200	337720
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	112,200	277720

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











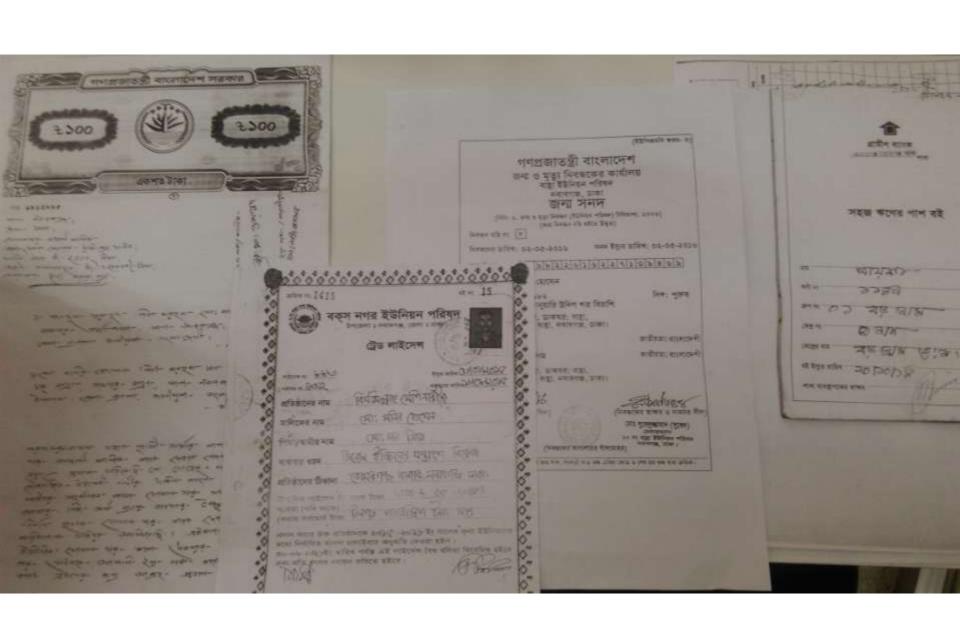












# **FAMILY PICTURE**

