Proposed NU Business Name: MA FURNITURE



Project identification and prepared by: Md Forhad Hossain, Tangail Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	NEMY			
Age	:	14-05-1987(29 Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	:	1 Daughter			
No. of siblings:	:	2 Brothers 3 Sisters			
Address	:	Vill: Dhopa para biswash betka, P.O: Tangail P.S: Tangail sadar, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MINA RANI SUTRO DHOR KALIPRODO SUTRO DHOR Branch: Tartia Tangail, Centre # 36(Female), Member ID: 3498, Group No: 05 Member since: 025-07-2006 (06 Years) First Ioan: BDT 8000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT Nil, Outstanding Ioan: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724903379
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MINA RANI SUTRO DHOR joined Grameen Bank since 06 years ago. At first she took 8000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

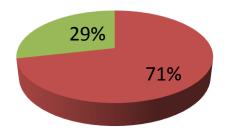
Proposed Nobin Udyokta Business Info				
Business Name	:	MA FURNITURE		
Location	:	Biswash betka, Dhopapara, Tangail		
Total Investment in BDT	:	BDT 280,000/-		
Financing	:	Self BDT 200,000/-(from existing business) 71% Required Investment BDT 80,000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 11 ft= 220 square ft		
Security of the shop	:	BDT 20,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Wooden furniture etc. Average 30% gain on sale. The business is operating by entrepreneur. Existing 04 employees. The shop is rented. Collects goods from Modhupur, Tangail Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wooden Furniture	2800	84000	1008000
Total Sales (A)	2800	84000	1008000
Less Variable Expense			
Wooden Furniture	1820	54600	655200
Total variable Expense (B)	1,820	54600	655200
Contribution Margin (CM) [C=(A-B)	980	29400	352800
Less Variable Expense			
Rent		2,000	24000
Electricity bill		500	6000
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		12000	144000
Entertainment		500	6000
Guard		200	2400
Mobile bill		300	3600
Total fixed cost (D)		22,000	264000
Net Profit (E)= [C-D]		7,400	88800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Akashmoni wood	24,000	40,000	64000		
Kathal	88,000	0	88000		
Shegun	30,000	20,000	50000		
Showcase	18,000	0	18000		
Cot	40,000	0	40000		
Jackfruit wood	0	20,000	20000		
	200,000	80,000	280000		

Source of Finance



Entrepreneur's Contribution 200,000

- Investor's Investment 80,000
- Total 280,000

Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Wooden Furniture	3500	105000	1260000	1323000	
Total Sales (A)	3500	105000	1260000	1323000	
Less Variable Expense					
Wooden Furniture	2275	68250	819000	859950	
ltem					
Total variable Expense (B)	2,275	68250	819000	859950	
Contribution Margin (CM) [C=(A-B)	1,225	36750	441000	463050	
Less Variable Expense					
Rent		2,000	15,000	15,000	
Electricity bill		700	8400	8600	
Transportation		1,700	20,400	20,600	
Salary (Self)		5000	60000	60000	
Salary(Staff)		12000	144000	144000	
Entertainment		500	6000	6000	
Guard		300	3600	3600	
Mobile bill		400	4800	5000	
Total fixed cost (D)		22,600	262,200	262,800	
Net Profit (E)= [C-D]		14150	169800	200,250	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	169,800	200,250	
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		121,800	
	Total Cash Inflow	249800	322050	
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000	
	Total Cash Outflow	128,000	48000	
3	Net Cash Surplus	121,800	274050	



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









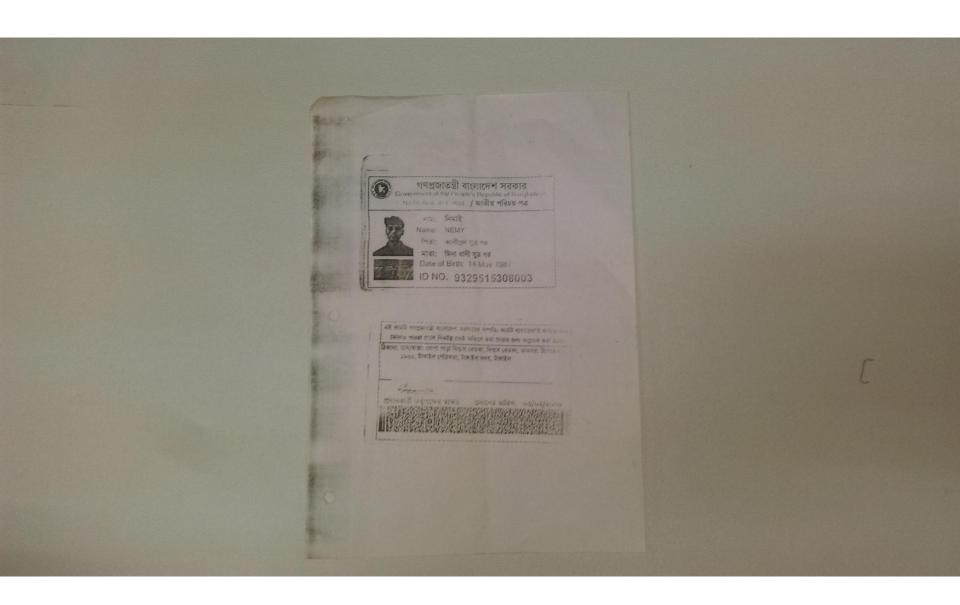












FAMILY PICTURE

