#### Proposed NU Business Name: SAKIB GENERAL STORE



Project identification and prepared by: Md Abu Bakkar Siddique, Dakshinkhan Unit, Dhaka Project verified by: MD. Rofiqul Islam ्याभीतं अहाउ-

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD SHIDUL RAHMAN DEWAN		
Age	:	18-04-1982 (34 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	01douther 01son		
No. of siblings:	:	04 Brothers		
Address	:	Vill:Lonjoni para P.O:Barua, P.S: Khilkhet , Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST SONABAN MOST SONABAN MD SHURAT ALI DEWAN Branch Dakshinkhan, Centre # 75 (Female), Member ID: 5839, Group No: 01 Member since: 08-03-1994 (15 Years) First Ioan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan: NIL Father No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01924-010682
Family's Contact No.	:	01922-150174
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

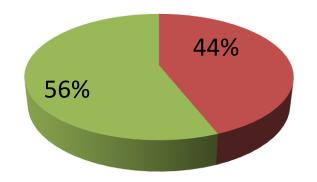
**MOST SONABAN** joined Grameen Bank since 15 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SAKIB GENERAL STORE	
Location	:	Lonjoni para, Barua Khilkhet, Dhaka.	
Total Investment in BDT	:	BDT 116,000/-	
Financing	:	Self BDT 46,000/- (from existing business) 55% Required Investment BDT 70,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10ft x 12 ft= 120 square ft	
Security of the shop	:	Nill	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Biscut, Chanachur, Rice, Oil, Sugar, Salt etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Enterpreneure owner is shop.</li> <li>Collects goods from tongi bazar, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery item	2,000	60,000	720,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Grocery item	1,600	48,000	576,000		
Total variable Expense (B)	1,600	48,000	576,000		
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000		
Less. Fixed Expense					
Electricity Bill		600	7,200		
Transportation		1,500	18,000		
Mobile Bill		200	2,400		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		7,300	87,600		
Net Profit (E) [C-D)		4,700	56 <i>,</i> 400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Soap	2,000	2,500	4,500		
Cream	2,000	3,000	5,000		
Powder	2,000	2,000	4,000		
Oil	1,500	16,000	17,500		
Detergent	5,000	3000	8,000		
Energy bulb	2,000	2000	4,000		
Softdrinks	10,000	5000	15,000		
Rice	3,000	2000	5,000		
Cosmetics	0	20,000	20,000		
Fridge	20,000	10,000	30,000		
Others	7,500	4500	12,000		
Total	55,000	70,000	125,000		

### **Source of Finance**



- Entrepreneur's Contribution 55,000
- Investor's Investment 70,000
- Total 125,000

Financial Projection (BDT)					
	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery item	2,700	81,000	972,000	1,020,600	
Total Sales (A)	2,700	81,000	972,000	1,020,600	
Less. Variable Expense					
Grocery item	2,160	64,800	777,600	816,480	
Total variable Expense (B)	2,160	64,800	777,600	816,480	
Contribution Margin (CM) [C=(A-B)	540	16,200	194,400	204,120	
Less. Fixed Expense					
Electricity Bill		600	7,200	7,200	
Transportation		1,500	18,000	20,000	
Mobile Bill		200	2,400	2,400	
Salary (self)		5,000	60,000	60,000	
Non Cash Item					
Depreciation		333	4,000	4,000	
Total Fixed Cost		7,633	91,600	93,600	
Net Profit (E) [C-D)		8,567	102,800	110,520	
Investment Payback			42,000	42,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	102,800	110,520
1.3	Depreciation (Non cash item)	4,000	4,000
1.4	Opening Balance of Cash Surplus		64,800
	Total Cash Inflow	176,800	179,320
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	64,800	137,320



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 1 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures













ইউ.পি ফরম-১৩ \* পরিশিষ্ট-১৩ গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র পোষ্ট : দক্ষিণখান, থানা : দক্ষিণখান, ঢাকা-১২৩০ নাম: মোঃ ছাইদুল রহমান দেওয়ান Name: Md Shidul Rahman Dewan ট্রেড লাইসেন্স olas 221812022-পিতা: মোঃ ছুরত আলী দেওয়ান लाइरजन नः 5415 মাতা: মোসাঃ সোনা বান PLAZEN (REALS M. CRESS. Date of Birth: 18 Apr 1981 প্রতিষ্ঠানের নাম भिजा/ श्वामीत नाम(MI ) 33 Saral (4308. ID NO: 2613738880521 NIMA > 1 (21: 522 405 32285 (43047 পিতা/ স্বামীর নাম পিতা/ স্বামীর নাম (a 537 M850) 33217 Juni (286, 5000-7220) 0 ঠিকানা 23N377 2183 21(1820 ব্যবসার ধরণ উরেখিত প্রতিষ্ঠানের অনুকৃলে (558) কথায় 822/22 টাকা লাইনেঙ্গ ফি গ্রহণ করিয়া ২০১ 🖓 ২০১ 🖉 সালের জন্য ব্যবসা পরিচালনার অনুমতি দেওয়া হইল। ৩০-০৬-২০১<sup>(</sup>৫ সন পর্যন্ত এই লাইসেন্স বৈধ বলিয়া বিবেচিত হইবে এবং প্রতি বছর নবায়ন করিতে হইবে। কাৰ্ডটি ব্যৱহারকারী ব্যষ্টাও অন্য জেলাও সভা সালে নিকাই গোট অভিনে এনা দেয়ার জন্য অনুবোধ করা হবো। াল: গান/গান্ধা: বক্তমা, পশ্বনী পাড়া, ভাৰমার: বক্তমা - ১২২৯, খিপক্ষেত, ঢাকা চেয়ারম্যানের 30303030 

## **FAMILY PICTURE**