Proposed NU Business Name: FASHION TAILORS & JAKIYA CLOTH STORE



Project identification and prepared by: Md. Saidullah, Dupchachia Unit, Bugra

Project verified by: MD. Mujharul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MAMUN		
Age	:	25-24-1986 (32 Years)		
Education, till to date	:	SSC		
Marital status	•	Married		
Children	:	-		
No. of siblings:	:	1 Sister 1 Brother		
Address	:	Vill: Taluch west para, P.O: Taluch, P.S: Dupchachia, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. MERINA BEGUM MD. WAHED ALI Branch: Gobindapur, Dupchachia, Centre # 58(Female), Member ID: 3728, Group No: 05 Member since: 28-05-1990 (12 Years) First loan: BDT -10000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding loan: NIL N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01753-968817
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. MERINA BEGUM joined Grameen Bank since 12 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

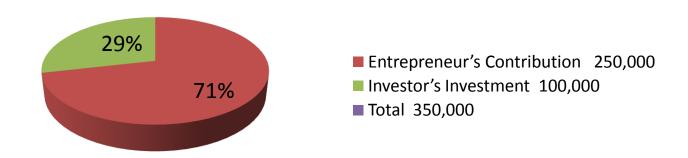
Propose	ec	l Nobin Udyokta Business Info		
Business Name	:	FASHION TAILORS & JAKIYA CLOTH STORE		
Location	:	Taluch hat		
Total Investment in BDT	:	BDT 350000/-		
Financing	:	Self BDT 250000/-(from existing business) 71% Required Investment BDT 100000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	50ft x 20ft= 1000square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; rod, shit etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Nawga, Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Garments items, shoe, sandal	2800	84000	1008000
Total Sales (A)	2800	84000	1008000
Less Variable Expense			
Garments items, shoe, sandal	2240	67200	806400
Total variable Expense (B)	2,240	67200	806400
Contribution Margin (CM) [C=(A-B)	560	16800	201600
Less Variable Expense			
Electricity bill		500	6000
Transportation		2,000	24000
Salary (self)		5000	60000
Mobile bill		600	7200
Total fixed cost (D)		8,100	97200
Net Profit (E)= [C-D]		8,700	104400

Inve	stment Breakdow	n	
Particulars	Existing	Proposed	Total
Print cloth	100,000	0	100000
Three piece,pant,shirt piece	80,000	20,000	100000
Sandal,shoe	20,000		20000
Garments accessories	50,000	0	50000
Sharee, lungi	0	80,000	80000
	250,000	100,000	350000

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Garments items, shoe, sandal	4200	126000	1512000	1587600
Total Sales (A)	4200	126000	1512000	1587600
Less Variable Expense				
Garments items, shoe, sandal	3360	100800	1209600	1270080
Item				
Total variable Expense (B)	3,360	100800	1209600	1270080
Contribution Margin (CM) [C=(A-B)	840	25200	302400	317520
Less Variable Expense				
Electricity bill		700	8400	8600
Transportation		2,500	30,000	31,000
Salary (Self)		5000	60000	60000
Mobile bill		700	8400	8600
Total fixed cost (D)		8,900	106,800	108,200
Net Profit (E)= [C-D]		16300	195600	209,320
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	195,600	209,320
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		135,600
	Total Cash Inflow	295600	344920
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	135,600	284920

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

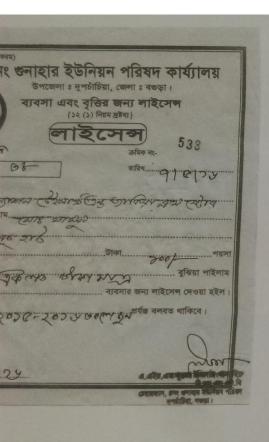
Political unrest

Pictures











প্রতায়ন পত্র

আমরা নিম্নো স্বাক্ষরকারীগন এই মর্মে প্রতয়ন প্রদান করিতেছি যে, প্রিপ্রিক্তর স্থামী... ক্রিন্তের প্রথম প্রামান করিতেছি যে, প্রিক্তর স্থামী... ক্রিন্তর স্থামী বাংকের স্থামী বাংকের স্থামীতর ... ক্রিন্তর ... কেন্দ্র । গ্রহণ নং ... ে বি সদস্য নং ... ক্রিন্তর সদস্য নং ... ক্রিন্তর ... বিশ্ব সদস্য নং ... কন্দ্র । গ্রহণ নং নিয়মিত সদস্য বি

আমরা তার ভবিষ্যত মঙ্গল কামনা করিতেছি।

नाम	পদবী	777700
MIDDE COLLEGE	কেন্দ্ৰপ্ৰধান	শাক্ষ্
	সহ: কেন্দ্ৰপ্ৰধান	अपि कि। ह
Marin re ant-	গ্রুপ চেয়ারম্যান	लाएली

FAMILY PICTURE

