#### **Proposed NU Business Name: JANNAT SHAREE HOUSE**



Project identification and prepared by: Md. Nurul Islam, Tangail Sadar Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MISKATUR RAHMAN		
Age	:	24-07-1988 (28 Years)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	3 Brothers & 3 Sisters		
Address	:	Vill: Aloa Tarinee, P.O: BeraBochna, P.S: Tangail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. MAJEDA BEGUM MD. ABDUL LOTIF MOLLA Branch: Silimpur, Centre # 66(Female), Member ID: 5623, Group No: 05 Member since: 23-4-2002 TO 14-9-2011 (09Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT NIL, Outstanding Ioan: BDT NIL N/A No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01910-619424
Mother's Contact No.	:	01715-701052
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

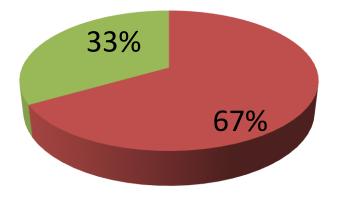
**MST. MAJEDA BEGUM** joined Grameen Bank since 9 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	JANNAT SHAREE HOUSE		
Location	:	Aloa Tarinee, Berabochna Tangail		
Total Investment in BDT	:	BDT 600,000/-		
Financing	:	Self BDT 400,000/-(from existing business) 67%		
		Required Investment BDT 200,000/-(as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	58 ft x 17 ft= 816 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Sharee, thread business etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 4 employees.</li> <li>Collects goods from Korotiya, Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Sharee	390,000	4,680,000		
Total Sales (A)	390,000	4,680,000		
Less. Variable Expense				
Sharee	312,000	3,744,000		
Total variable Expense (B)	312,000	3,744,000		
Contribution Margin (CM) [C=(A-B)	78,000	936,000		
Less. Fixed Expense				
Electricity Bill	6,000	72,000		
Mobile Bill	300	3,600		
Salary (self)	5,000	60,000		
Transportation	5,000	60,000		
salary (staff)	50,000	600,000		
Entertainment	500	6,000		
Total fixed Cost (D)	66,800	801,600		
Net Profit (E) [C-D)	11,200	134,400		

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Thread (silk)	48,000	50,000	98,000		
Thread (tomor)	20,000	50,000	70,000		
Thread (reon)	45,000	50,000	95,000		
Thread (Jari)	15,000	50,000	65,000		
Jamdani	202,000	0	202,000		
Silk	35,000	0	35,000		
Cotton Sharee	35,000	0	35,000		
Total	400,000	200,000	600,000		

#### **Source of Finance**



- Entrepreneur's Contribution 400,000
- Investor's Investment 200,000
- Total 600,000

Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	
Revenue (sales)				
Sharee	435,000	5,220,000	5,481,000	
Total Sales (A)	435,000	5,220,000	5,481,000	
Less. Variable Expense				
Sharee	348,000	4,176,000	4,384,800	
Total variable Expense (B)	348,000	4,176,000	4,384,800	
Contribution Margin (CM) [C=(A-B)	87,000	1,044,000	1,096,200	
Less. Fixed Expense				
Electricity Bill	6,000	72,000	72,000	
Mobile Bill	400	4,800	5,500	
Salary (self)	5,000	60,000	60,000	
Transportation	7,000	84,000	86,000	
salary (staff)	50,000	600,000	600,000	
Entertainment	500	6,000	7,000	
Total Fixed Cost	68,900	826,800	830,500	
Net Profit (E) [C-D)	18,100	217,200	265,700	
Investment Payback		120,000	120,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	200,000	
1.2	Net Profit	217,200	265,700
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		97,200
	Total Cash Inflow	417,200	362,900
2	Cash Outflow		
2.1	Purchase of Product	200,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	120,000	120,000
	Total Cash Outflow	320,000	120,000
3	Net Cash Surplus	97,200	242,900



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:04 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

























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# **FAMILY PICTURE**

