Proposed NU Business Name: MS JOY KITNASHOK BIPONEE



Project identification and prepared by: Md. Shahjahan Shiraji, Puthia Unit, Rajshahi

Project verified by: MD Abdul Mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	SREE JOYDEB KUMAR	
Age	:	03-04-1993 (22 Years)	
Education, till to date	•	SSC	
Marital status	:	Unmarried	
Children	•	-	
No. of siblings:	:	1 Brother & 1 Sisters	
Address	:	Vill: Teghor, P.O: Golabari, P.S: Durgapur, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SREEMOTI HIRA RANI SREE SUBOL CHANDRA DAS Branch: Shilmaria, Puthiya Centre # 106(Female), Member ID: 11295, Group No: 04 Member since: 1994 <i>(22 Years)</i> First Ioan: BDT 3000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50000, Outstanding loan: 33040 Father No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has 3 Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	02748-555776
Mother's Contact No.	:	01750-352261
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SREEMOTI HIRA RANI joined Grameen Bank since 22 years ago. At first she took 30000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

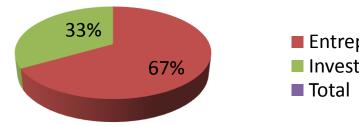
Proposed Nobin Udyokta Business Info			
Business Name	:	MS JOY KITNASHOK BIPONEE	
Location	:	Mollapara Bajar, Puthia	
Total Investment in BDT	:	BDT 150000/-	
Financing	:	Self BDT 100000/-(from existing business) 67% Required Investment BDT 50000/-(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	09 ft x 12 ft= 108square ft	
Security of the shop	:	_	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Fertilizer . Average 12% gain on sale. The business is operating by entrepreneur. Existing NO employees. The shop is rented. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Fertilizers & insectisides	4000	120000	1440000
Total Sales (A)	4000	120000	1440000
Less Variable Expense			
Fertilizers & insectisides	3520	105600	1267200
Total variable Expense (B)	3,520	105600	1267200
Contribution Margin (CM) [C=(A-B)	480	14400	172800
Less Variable Expense			
Electricity bill		200	2400
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)			
Entertainment		500	6000
Guard		100	1200
Mobile bill		300	3600
Total fixed cost (D)		7,600	91200
Net Profit (E)= [C-D]		6,800	81600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Manco jeb	6,000	10,000	16000		
Sulfar	2,500	10,000	12500		
Insectisides	20,000		20000		
Danta	8,500	10,000	18500		
Fertilizers	50,000	20,000	70000		
Insectisides powder	13,000	0	13000		
	100,000	50,000	150000		

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 50,000
- Total 150,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Fertilizers & insectisides	5600	168000	2016000	2116800
Total Sales (A)	5600	168000	2016000	2116800
Less Variable Expense				
Fertilizers & insectisides	4928	147840	1774080	1862784
Item				
Total variable Expense (B)	4,928	147840	1774080	1862784
Contribution Margin (CM) [C=(A-B)	672	20160	241920	254016
Less Variable Expense				
Electricity bill		400	4800	5000
Transportation		1,700	20,400	54,500
Salary (Self)		5000	60000	60000
Entertainment		600	7200	7400
Mobile bill		400	4800	5000
Total fixed cost (D)		8,100	97,200	131,900
Net Profit (E)= [C-D]		12060	144720	122,116
Investment Payback			30,000	30,000

Ca	Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	50,000			
1.2	Net Profit	144,720	122,116		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		114,720		
	Total Cash Inflow	194720	236836		
2	Cash Outflow				
2.1	Purchase of Product	50,000			
2.2	Payment of GB Loan				
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000		
	Total Cash Outflow	80,000	30000		
3	Net Cash Surplus	114,720	206836		



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

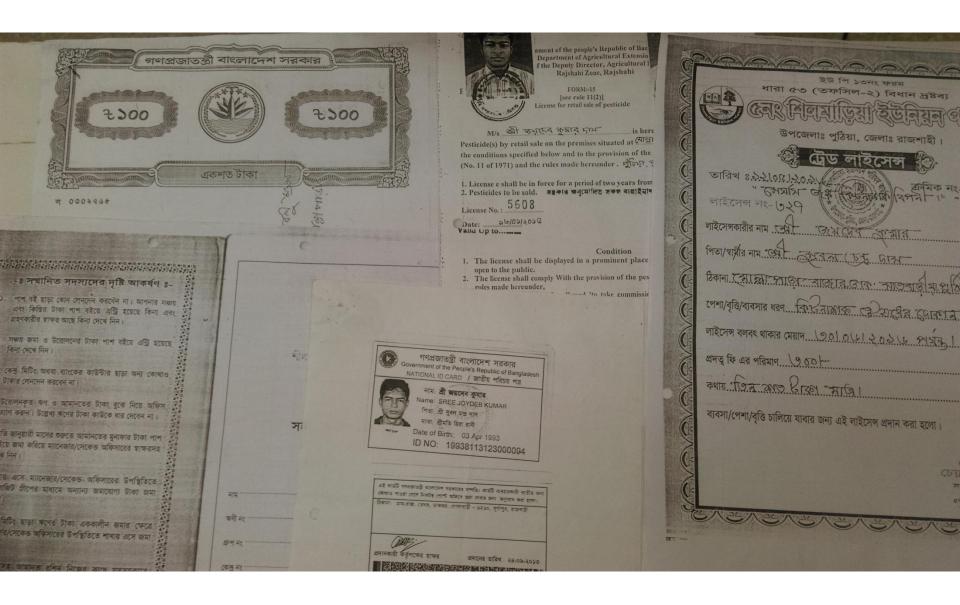
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

