Proposed NU Business Name: MS JOY KITNASHOK BIPONEE



Project identification and prepared by: Md. Shahjahan Shiraji, Puthia Unit, Rajshahi

Project verified by: MD Abdul Mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | |
|--|-------|--|--|
| Name | : | SREE JOYDEB KUMAR | |
| Age | : | 03-04-1993 (22 Years) | |
| Education, till to date | • | SSC | |
| Marital status | : | Unmarried | |
| Children | • | - | |
| No. of siblings: | : | 1 Brother & 1 Sisters | |
| Address | : | Vill: Teghor, P.O: Golabari, P.S: Durgapur, Dist: Rajshahi | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father SREEMOTI HIRA RANI SREE SUBOL CHANDRA DAS Branch: Shilmaria, Puthiya Centre # 106(Female), Member ID: 11295, Group No: 04 Member since: 1994 <i>(22 Years)</i> First Ioan: BDT 3000 | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 50000, Outstanding loan: 33040 Father No No | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 4 years experience in running business. |
| Training Info | : | He has 3 Year training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 02748-555776 |
| Mother's Contact No. | : | 01750-352261 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SREEMOTI HIRA RANI joined Grameen Bank since 22 years ago. At first she took 30000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

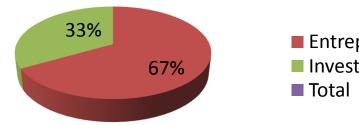
| Proposed Nobin Udyokta Business Info | | | |
|--|---|---|--|
| Business Name | : | MS JOY KITNASHOK BIPONEE | |
| Location | : | Mollapara Bajar, Puthia | |
| Total Investment in BDT | : | BDT 150000/- | |
| Financing | : | Self BDT 100000/-(from existing business) 67% Required Investment BDT 50000/-(as equity) 33% | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- | |
| Proposed Salary | : | BDT 5,000/- | |
| Size of shop | : | 09 ft x 12 ft= 108square ft | |
| Security of the shop | : | _ | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Fertilizer . Average 12% gain on sale. The business is operating by entrepreneur. Existing NO employees. The shop is rented. Agreed grace period is 3 months. | |

Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
|-----------------------------------|-------|---------|---------|
| Revenue(Sales) | | | |
| Fertilizers & insectisides | 4000 | 120000 | 1440000 |
| Total Sales (A) | 4000 | 120000 | 1440000 |
| Less Variable Expense | | | |
| Fertilizers & insectisides | 3520 | 105600 | 1267200 |
| Total variable Expense (B) | 3,520 | 105600 | 1267200 |
| Contribution Margin (CM) [C=(A-B) | 480 | 14400 | 172800 |
| Less Variable Expense | | | |
| Electricity bill | | 200 | 2400 |
| Transportation | | 1,500 | 18000 |
| Salary (self) | | 5000 | 60000 |
| Salary(Staff) | | | |
| Entertainment | | 500 | 6000 |
| Guard | | 100 | 1200 |
| Mobile bill | | 300 | 3600 |
| Total fixed cost (D) | | 7,600 | 91200 |
| Net Profit (E)= [C-D] | | 6,800 | 81600 |

| Investment Breakdown | | | | | |
|----------------------|----------|----------|--------|--|--|
| Particulars | Existing | Proposed | Total | | |
| Manco jeb | 6,000 | 10,000 | 16000 | | |
| Sulfar | 2,500 | 10,000 | 12500 | | |
| Insectisides | 20,000 | | 20000 | | |
| Danta | 8,500 | 10,000 | 18500 | | |
| Fertilizers | 50,000 | 20,000 | 70000 | | |
| Insectisides powder | 13,000 | 0 | 13000 | | |
| | 100,000 | 50,000 | 150000 | | |

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 50,000
- Total 150,000

| Financial Projection (BDT) | | | | |
|-----------------------------------|-------|---------|---------|---------|
| Paticular | Daily | Monthly | Year1 | Year 2 |
| Revenue(Sales) | | | | |
| Fertilizers & insectisides | 5600 | 168000 | 2016000 | 2116800 |
| Total Sales (A) | 5600 | 168000 | 2016000 | 2116800 |
| Less Variable Expense | | | | |
| Fertilizers & insectisides | 4928 | 147840 | 1774080 | 1862784 |
| Item | | | | |
| Total variable Expense (B) | 4,928 | 147840 | 1774080 | 1862784 |
| Contribution Margin (CM) [C=(A-B) | 672 | 20160 | 241920 | 254016 |
| Less Variable Expense | | | | |
| Electricity bill | | 400 | 4800 | 5000 |
| Transportation | | 1,700 | 20,400 | 54,500 |
| Salary (Self) | | 5000 | 60000 | 60000 |
| Entertainment | | 600 | 7200 | 7400 |
| Mobile bill | | 400 | 4800 | 5000 |
| Total fixed cost (D) | | 8,100 | 97,200 | 131,900 |
| Net Profit (E)= [C-D] | | 12060 | 144720 | 122,116 |
| Investment Payback | | | 30,000 | 30,000 |

| Ca | Cash flow projection on business plan (rec. & Pay) | | | | |
|-----|--|--------------|--------------|--|--|
| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) | | |
| 1 | Cash Inflow | | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | | |
| 1.2 | Net Profit | 144,720 | 122,116 | | |
| 1.3 | Depreciation (Non cash item) | | | | |
| 1.4 | Opening Balance of Cash Surplus | | 114,720 | | |
| | Total Cash Inflow | 194720 | 236836 | | |
| 2 | Cash Outflow | | | | |
| 2.1 | Purchase of Product | 50,000 | | | |
| 2.2 | Payment of GB Loan | | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 30000 | 30000 | | |
| | Total Cash Outflow | 80,000 | 30000 | | |
| 3 | Net Cash Surplus | 114,720 | 206836 | | |



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

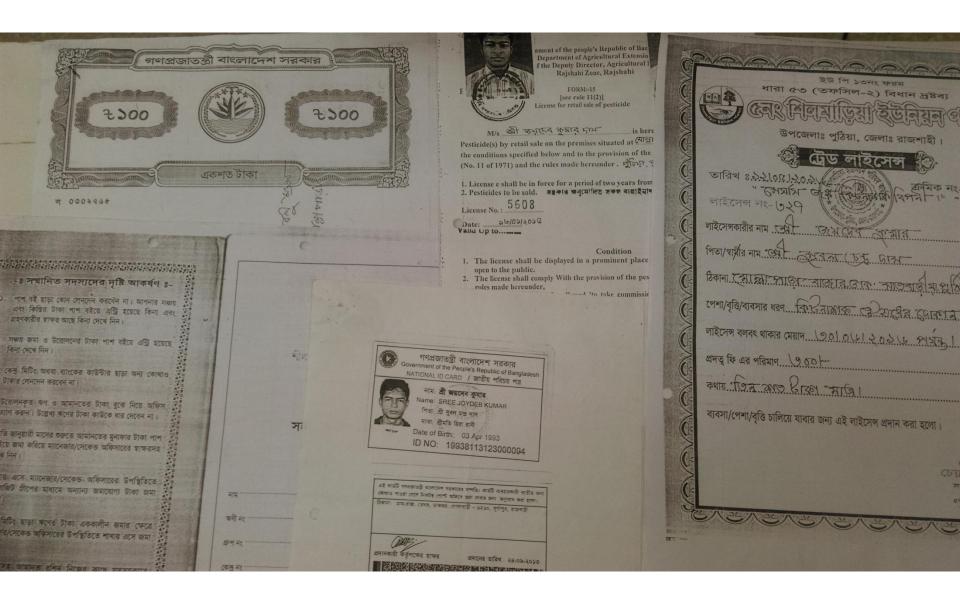
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

