Proposed NU Business Name: CHAMAK TAILORS



Project identification and prepared by: Md Nurul Islam, Tangail Unit, Tangail

Project verified by: Md Mizanur rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	AZIZ		
Age	:	10-01-1989 (27 Years)		
Education, till to date	••	Class Seven		
Marital status	••	Married		
Children	••	1 Daughter		
No. of siblings:	:	1 Brother 1 Sister		
Address	:	Vill: Rosulpur, P.O: Rosulpur, P.S: Tangail Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST HAMIDA BEGUM LATE GAZI MIA Branch: Gala,Tngail # 32 (Female), Member ID: 5043/1, Group No: 09 Member since: 07-05-2009(7 Years) First loan: BDT 10000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	Existing Loan: BDT 15,000 , Outstanding loan: BDT 14,670 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has 2 years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01776-286690
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST HAMIDA BEGUM joined Grameen Bank since 07 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	CHAMAK TAILORS	
Location	:	Rosulpur Baazar, Tangail	
Total Investment in BDT	:	BDT 75000/-	
Financing	:	Self BDT 25,000/-(from existing business) 33% Required Investment BDT 50,000/-(as equity) 67%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15 ft x 15ft= 225 square ft	
Security of the shop	:	Nil	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cloths sales & tailoring Average 15% gain on sale. The business is operating by entrepreneur. Existing 1 employee. One will be appointed in the future. The shop is own. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Cloths	500	15000	180000
Tailoring service	400	12000	144000
Total Sales (A)	900	27000	324000
Less Variable Expense			
Cloths	800	12750	153000
Total variable Expense (B)	425	12750	153000
Contribution Margin (CM) [C=(A-B)	475	14250	171000
Less Variable Expense			
Rent		800	9600
Electricity bill		300	3600
Transportation		700	8400
Salary (self)		5000	60000
Salary(Staff)		4000	48000
Guard		150	1800
Mobile bill		200	2400
Total fixed cost (D)		11,150	133800
Net Profit (E)= [C-D]		3,100	37200

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Sewing machine	19,800	0	19800		
Printed cloth	2,000	13,000	15000		
Lilen Cloth	600	12,000	12600		
Long cloth	2,000	10,000	12000		
Jamdani	600	15,000	15600		
	25,000	50,000	75000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Cloths	1000	30000	360000	378000
Tailoring service	500	15000	180000	189000
Total Sales (A)	1500	45000	540000	567000
Less Variable Expense				
Cloths	800	24000	288000	302400
Total variable Expense (B)	800	24000	288000	302400
Contribution Margin (CM) [C=(A-B)	700	21000	252000	264600
Less Variable Expense				
Rent		800	9,600	9,600
Electricity bill		400	4800	5000
Transportation		800	9,600	9,800
Salary (self)		5000	60000	60000
Salary(Staff)		7000	84000	84000
Guard		150	1800	1800
Mobile bill		300	3600	3800
Total fixed cost (D)		14,300	171,600	172,200
Net Profit (E)= [C-D]		6700	80400	92,400
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	82,200	92,490
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		52,200
	Total Cash Inflow	132200	144690
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	52,200	114690

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





















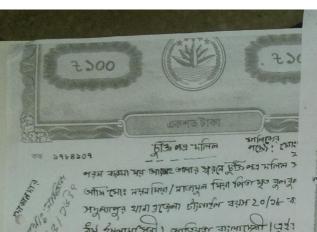












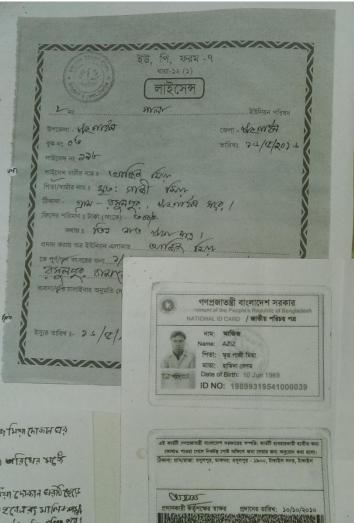
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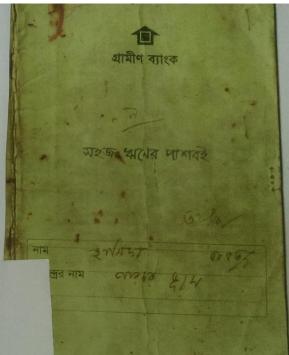
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21 आभिक डाए। ६००१= छाका श्रीट्या डाक्रिया आजिन प्रिया साकाम यः खड़ा भूमान करा रहेल।

6 अमिन क्षि हरने हाथ नाता भक्त भारमं (०-०) न्यारिय अद्भी

कांब्रह्मा कांब्रिक रिक्ष वर्ष लाग्ना कांब्रिक कांब्रिक कांब्रिक कांब्रिक क्रिक्ष वर्षा कांब्रिक क्रिक्र क्रिक् भी क्षित्र क्षित्र क्षित्र क्षित्र क्षित्र कांब्रिक्स क्षित्र क्षित्र क्षित्र क्षित्र क्षित्र क्षित्र क्षित्र भी क्षित्र क्षत्र क्षित्र क्षित्र क्षित्र क्षित्र क्षित्र क्षत्र क





FAMILY PICTURE

