Proposed NU Business Name: RUBEL STORE



Project identification and prepared by: Romendra Nath Haldar, Feni Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MST. JUSNA		
Age	:	10-01-1989(27 Years)		
Education, till to date	:	Class Five		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	3 Brothers 1 Sister		
Address	:	Vill: North Sohodepur, P.O: Feni, P.S: Feni, Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info		Mother Father BIBI MORIYOM RUBEL Branch: Rampur, Feni Centre # 41(Female), Member ID: 4123, Group No: 04 Member since: 09-03-2001 <i>(15Years)</i> First Ioan: BDT 5,000		
Further Information:		Existing Loan: BDT 25,000, Outstanding loan: BDT 16,040		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	-	He has no training.
Other Own/Family Sources of Income	-	_
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01835-915925
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

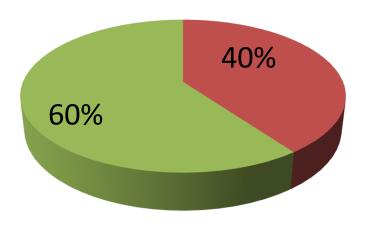
BIBI MORIYOM joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RUBEL STORE		
Location	:	North shohodebpur, feni		
Total Investment in BDT	:	BDT 100,000/-		
Financing	:	Self BDT 40000/-(from existing business) 40%		
		Required Investment BDT 60000/-(as equity) 60%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20ft x 10ft= 200 square ft		
Security of the shop	:	NIL		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery item etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 1 employees. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery Item	2,900	87,000	1,044,000		
Total Sales (A)	2,900	87,000	1,044,000		
Less. Variable Expense					
Grocery Item	2,320	69,600	835,200		
Total variable Expense (B)	2,320	69,600	835,200		
Contribution Margin (CM) [C=(A-B)	580	17,400	208,800		
Less. Fixed Expense					
Rent		3,500	42,000		
Electricity bill		1,000	12,000		
Mobile Bill		200	2,400		
Salary (self)		5,000	60,000		
Salary (staff)		3,000	36,000		
Entertainment		300	3,600		
Total fixed Cost (D)		13,000	156,000		
Net Profit (E) [C-D)		4,400	52,800		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Soft drinks	10,000	10,000	20,000		
Flour	5,000	10,000	15,000		
Pulse	2,000	10,000	12,000		
Sugar	5,000	10000	15,000		
Oil	3,000	10000	13,000		
Biscuit,Soap, Chanachur etc.	15,000	10000	25,000		
Total	40,000	60,000	100,000		

Source of Finance



- Entrepreneur's Contribution 40,000
- Investor's Investment 60,000

Total 100,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	4,100	123,000	1,476,000	1,549,800	
Total Sales (A)	4,100	123,000	1,476,000	1,549,800	
Less. Variable Expense					
Grocery Item	3,280	98,400	1,180,800	1,239,840	
Total variable Expense (B)	3,280	98,400	1,180,800	1,239,840	
Contribution Margin (CM) [C=(A-B)	820	24,600	295,200	309,960	
Less. Fixed Expense					
Rent		3,500	42,000	42,000	
Electricity bill		1,000	12,000	20,000	
Mobile Bill		300	3,600	4,000	
Salary (self)		5,000	60,000	60,000	
Salary (staff)		6,000	72,000	72,000	
Entertainment		300	3,600	4,000	
Total Fixed Cost		16,100	193,200	202,000	
Net Profit (E) [C-D)		8,500	102,000	107,960	
Investment Payback			36,000	36,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	102,000	107,960
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		66,000
	Total Cash Inflow	162,000	173,960
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	66,000	137,960



Strength

Employment: Self: 01 Family:0 Others:2 Experience & Skill : 05 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





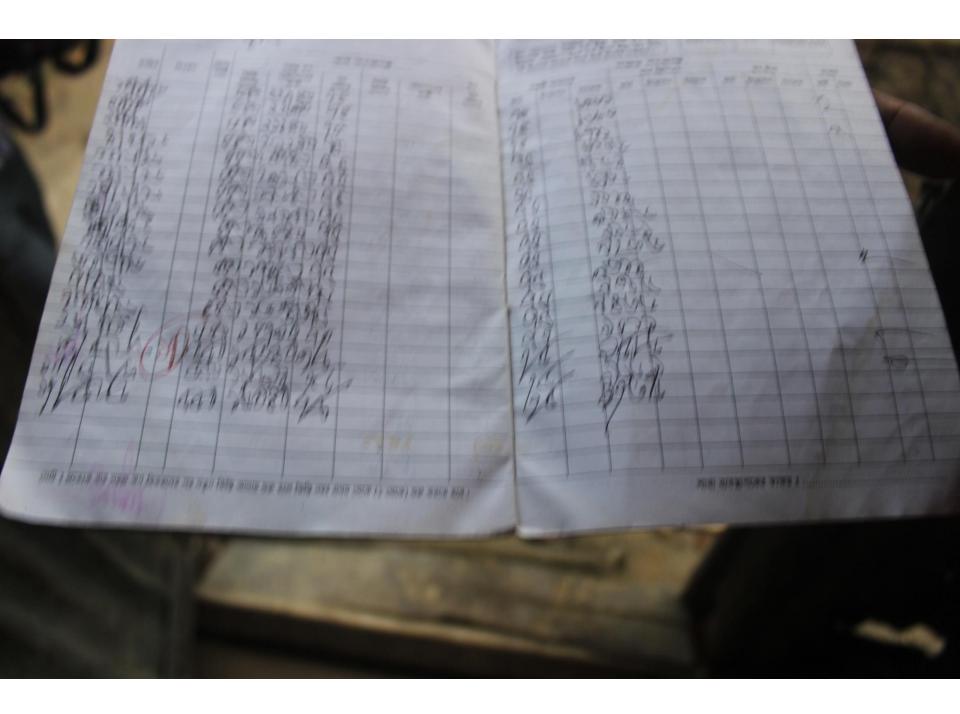


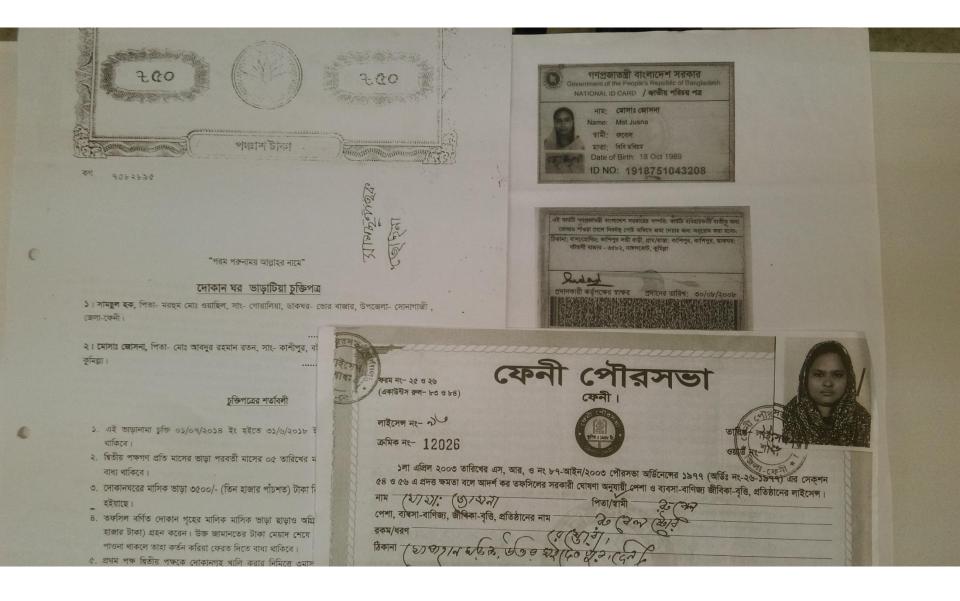






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FAMILY PICTURE

