Proposed NU Business Name: M .B.D ELECTRIC



Project identification and prepared by: Md. Kazem Uddin, Bashon Unit, Gazipur Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name		MD. MIR NAZMUL HUDA			
Age	:	10-10-1993 (22 Years)			
Education, till to date	•	HSC			
Marital status	:	Single			
Children	•	N/A			
No. of siblings:	•	3 Brathers			
Address		Vill: Kunia P.O: National University;P.S: Gazipur Sadar ;Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father ANAZNIN NAHAR Father MIR AMINUL HUDA DULAL Branch: Ghasa, Centre # 97(Female),			
		Member ID: 10234, Group No: 09 Member since: 05-11-2008 (7Years) First Ioan: BDT 10,000/-			
Further Information:		Existing Loan: BDT 90,000/-, Outstanding loan: 78,280/-			
(v) Who pays GB loan installment	:	Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Fathers Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01675921472
Family's Contact No.	:	01629240392
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAZNIN NAHAR joined Grameen Bank since 7 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her Husband business .

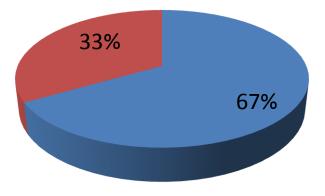
Proposed Nobin Udyokta Business Info				
Business Name	:	M .B.D ELECTRIC		
Location	:	Kunia, Gazipur		
Total Investment in BDT	:	BDT 3,00,000/-		
Financing	:	Self BDT 2,00,000/- (from existing business) 67% Required Investment BDT 1,00,000/- (as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary		BDT 5,000		
Size of shop		10 ft x 10 ft= 100 square ft		
Security of the shop	:	40,000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Fan, Energy blub, Electric ter, enargy blub, pibe, Printer, Miter, Charger, Holder, Malti plaug, Calcluter etc. Average 25% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund no employee will be appointed. The shop Rent. Collects goods from Board bazzar. Agreed grace period is 3 months. 		

Existing Business (BDT) D			
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Electric ter, enargy blub, pibe , Miter, Charger, Computer			
CPU,Holder etc.	2,000	60,000	7,20,000
Total Sales (A)	2,000	60,000	7,20,000
Less. Variable Expense			
Electric ter, enargy blub, pibe , Miter, Charger, Computer			
CPU,Holder etc.	1500	54,000	5,40,000
Total variable Expense (B)	1500	54,000	5,40,000
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000
Less. Fixed Expense			
Rent		1800	21,600
Electricity Bill		600	7,200
Mobile Bill		200	2,400
Salary (self)		5,000	60,000
Transportation		300	3,600
Entertainment		200	2,400
Guard			
Generator		200	2,400
Total fixed Cost (D)		7,300	87,600
Net Profit (E) [C-D)		7,700	92,400

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Fan,Energy blub,Mobile	70,000	30,000	1,00,000		
blub,Electric ter,enargy blub,pibe	60,000	20,000	80,000		
Printer, Miter, Charger, Holder, Malti plaug etc	70,000	50,000	1,20,000		
Total	2,00,000	1,00,000	3,00,000		

Source of Finance

Enterpreneur Contribution=200000
 Investors Investment=100000
 Total=300000



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2 nd Year
Revenue (sales)				
Electric ter, enargy blub, pibe				
,Miter,Charger,Computer CPU,Holder etc.	3,000	90,000	10,80,000	11,34,000
Total Sales (A)	3,000	90,000	10,80,000	11,34,000
Less. Variable Expense				
Electric ter,enargy blub,pibe				
,Miter,Charger,Computer CPU,Holder etc.	2,250	67,500	8,10,000	8,50,500
Total variable Expense (B)	2,250	67,500	8,10,000	8,50,500
Contribution Margin (CM) [C=(A-B)				
Less. Fixed Expense	750	22,500	2,70,000	2,83,500
Rent		1800	21,600	21,600
Electricity Bill		600	7,200	7,500
Mobile Bill		250	3,000	3,200
Salary (self)		5,000	60,000	60,000
Transportation		800	9,600	10,000
Entertainment		200	2,400	2,500
Generator		200	2,400	2,500
Total Fixed Cost		8,850	1,06,200	1,07,300
Net Profit (E) [C-D)		13,650	1,63,800	1,76,200
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	1,63,800	1,76,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		103,800
	Total Cash Inflow	2,63,800	2,80,000
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	103,800	2,20,000



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 4 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





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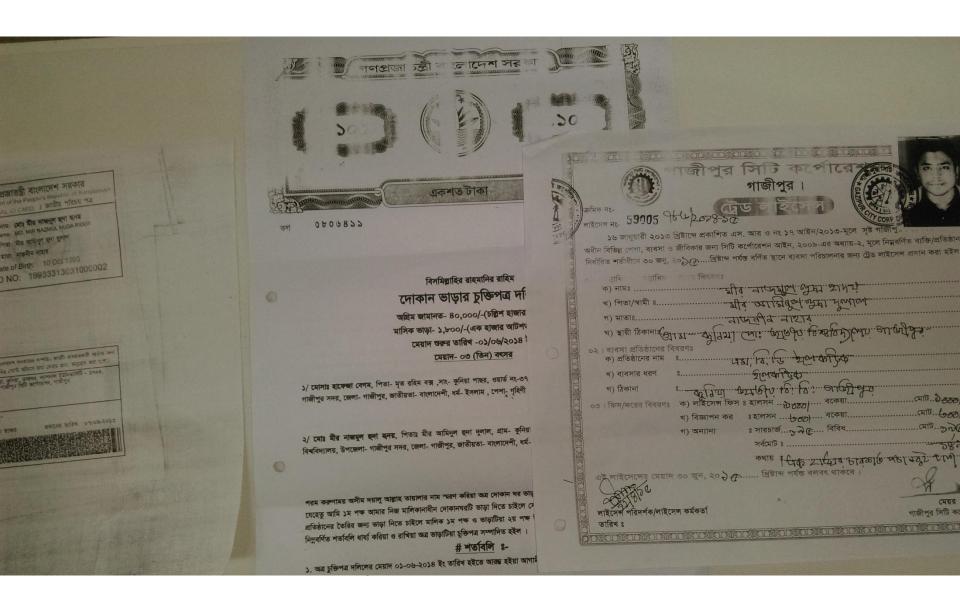
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FAMILY PICTURE

