Proposed NU Business Name: MS MONISHA GENERAL STORE



Project identification and prepared by: Md. Arif Hossain, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MONIROZZAMAN PALASH		
Age	:	12-02-1986 (30 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	1 daughter		
No. of siblings:	:	2 Brothers 1 Sister		
Address	:	Vill: Tepirbari, P.O: Tengra, P.S: Shreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. PARVIN AKTER MD. NURUL ISLAM Branch: Tengra, Shreepur, Centre # 03(Female), Member ID: 7512, Group No: 10 Member since: 10-05-2003(07Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10,000, Outstanding loan: NIL N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01967-290611
Mother's Contact No.	:	01719-843116
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

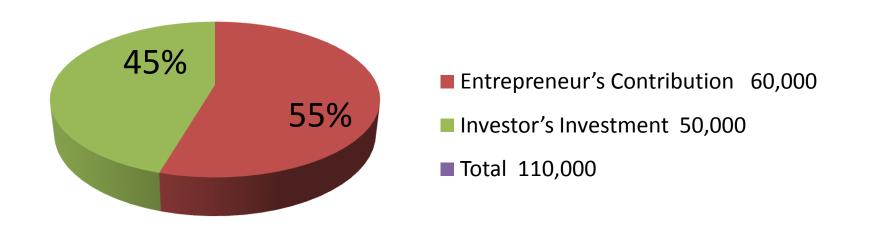
MST. PARVIN AKTER joined Grameen Bank since 07 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MS MONISHA GENERAL STORE	
Location	:	Chatir bajar	
Total Investment in BDT	:	BDT 1,10,000/-	
Financing	:	Self BDT 60,000/-(from existing business) 55%	
		Required Investment BDT 50,000/-(as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12 ft x 32 ft= 384 square ft	
Security of the shop	:	BDT 80,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grocery Item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Mawna Chowrastha. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Grocery Item	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity bill		500	6,000	
Mobile Bill		300	3,600	
Transportation		500	6,000	
Generator Bill		350	4,200	
Guard		350	4,200	
Salary (self)		5,000	60,000	
Entertainment		150	1,800	
Total fixed Cost (D)		9,150	109,800	
Net Profit (E) [C-D)		4,350	52,200	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Rice (3x1600)	4,800	15,000	19,800	
Pulse (2x6200)	12,400	4,800	17,200	
Sugar (1x2400)	2,400	6,200	8,600	
Broken Rice (5x1200)	6,000	0	6,000	
Soap, Powder, Oil, Salt etc	34,400	24,000	58,400	
Total	60,000	50,000	110,000	

Source of Finance



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	
Revenue (sales)				
Grocery Item	5,000	150,000	1,800,000	
Total Sales (A)	5,000	150,000	1,800,000	
Less. Variable Expense				
Grocery Item	4,250	127,500	1,530,000	
Total variable Expense (B)	4,250	127,500	1,530,000	
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity bill		500	6,000	
Mobile Bill		400	4,800	
Transportation		800	9,600	
Generator Bill		350	4,200	
Guard		350	4,200	
Salary (self)		5,000	60,000	
Salary (statt-1)		3,000	36,000	
Entertainment		150	1,800	
Total Fixed Cost		12,550	150,600	
Net Profit (E) [C-D)		9,950	119,400	
Investment Payback			60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)
1	Cash Inflow	
1.1	Investment Infusion by Investor	50,000
1.2	Net Profit	119,400
1.3	Depreciation (Non cash item)	
1.4	Opening Balance of Cash Surplus	
	Total Cash Inflow	169,400
2	Cash Outflow	
2.1	Purchase of Product	50,000
2.2	Payment of GB Loan	
	Investment Pay Back (Including Ownership Tr.	
2.3	Fee)	60,000
	Total Cash Outflow	110,000
3	Net Cash Surplus	59,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:1

Experience & Skill: 03Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

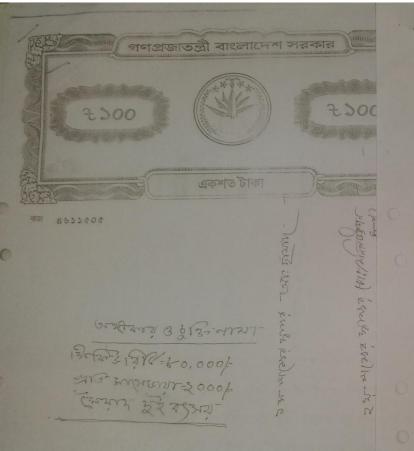
Pictures



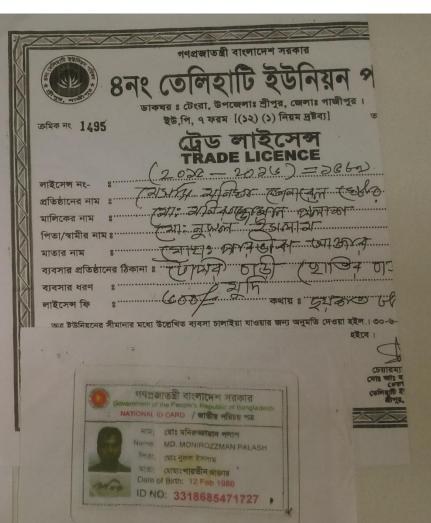








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FAMILY PICTURE

