Proposed NU Business Name: MA GLASS HOUSE & THAI ALUMINUM



Project identification and prepared by: Md. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MOJNO		
Age	:	01-01-1988 (28 Years)		
Education, till to date	:	Class 8		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Jontrail, P.O: Nobabgonj, P.S: Nobabgonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LOTA ABDUL AZIZ Branch: Kolakopa, Centre # 25(Female), Member ID: 2823, Group No: 08 Member since: 4-11-1990 (26 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 60000, Outstanding loan: 44160 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has 4 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01987-017483
Mother's Contact No.	:	01838-410527
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

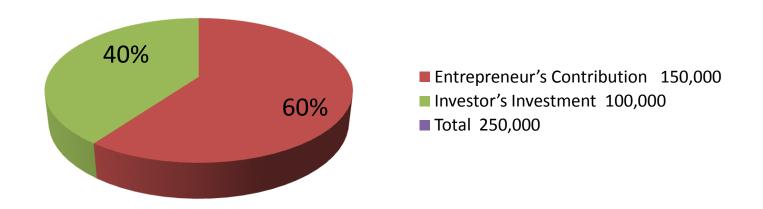
LOTA joined Grameen Bank since 26 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MA GLASS HOUSE & THAI ALUMINUM	
Location	:	Jontrail, Nobabgonj, Dhaka	
Total Investment in BDT	:	BDT 250,000/-	
Financing	:	Self BDT 1,50,000/-(from existing business) 60% Required Investment BDT 100,000/-(as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	11 ft x 21 ft= 231square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Glass, aluminum etc. Average 30% gain on sale. The business is operating by entrepreneur. Existing 2 employees. After getting equity fund 1 employee will be appointed. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Coths	2,500	75,000	900,000		
Total Sales (A)	2,500	75,000	900,000		
Less. Variable Expense					
Coths	2,000	60,000	720,000		
Total variable Expense (B)	2,000	60,000	720,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Rent		1,400	16,800		
Electricity Bill		300	3,600		
Mobile Bill		100	1,200		
Salary (self)		5,000	60,000		
Transportation		1,000	12,000		
Entertainment		200	2,400		
Guard		250	3,000		
Total fixed Cost (D)		8,250	21,600		
Net Profit (E) [C-D)		6,750	158,400		

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Glass	80,000	60,000	140000		
Alumunium	40,000	40,000	80000		
Others	30,000	0	30000		
	150,000	100,000	250000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Glass, aluminum etc.	3400	102000	1224000	1285200	
Total Sales (A)	3400	102000	1224000	1285200	
Less Variable Expense					
Glass, aluminum etc.	2380	71400	856800	899640	
ltem					
Total variable Expense (B)	2,380	71400	856800	899640	
Contribution Margin (CM) [C=(A-B)	1,020	30600	367200	385560	
Less Variable Expense					
Rent		2,000	24000	24,000	
Electricity bill		700	8400	8600	
Transportation		1,700	20,400	20,600	
Salary (self)		5000	60000	60000	
Salary(Staff)		4000	48000	48000	
Entertainment		300	3600	3600	
Guard		100	1200	1200	
Mobile bill		450	5400	5600	
Total fixed cost (D)		14,150	169,800	170,400	
Net Profit (E)= [C-D]		16450	197400	215,160	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	197,400	215,160
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		137,400
	Total Cash Inflow	297400	352560
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	137,400	292560

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

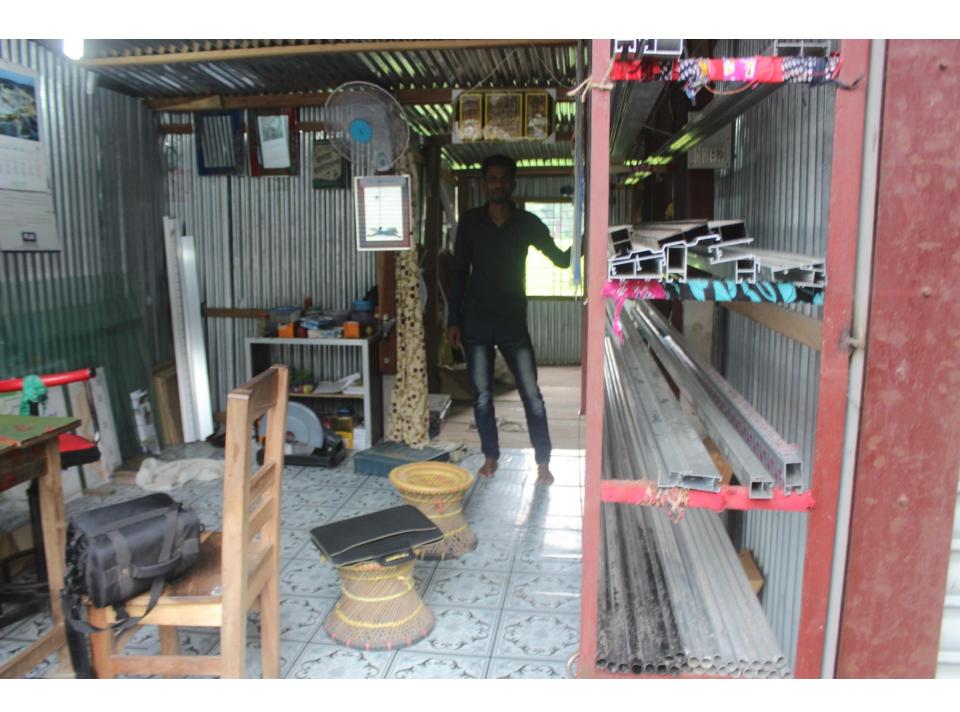
Theft

Fire

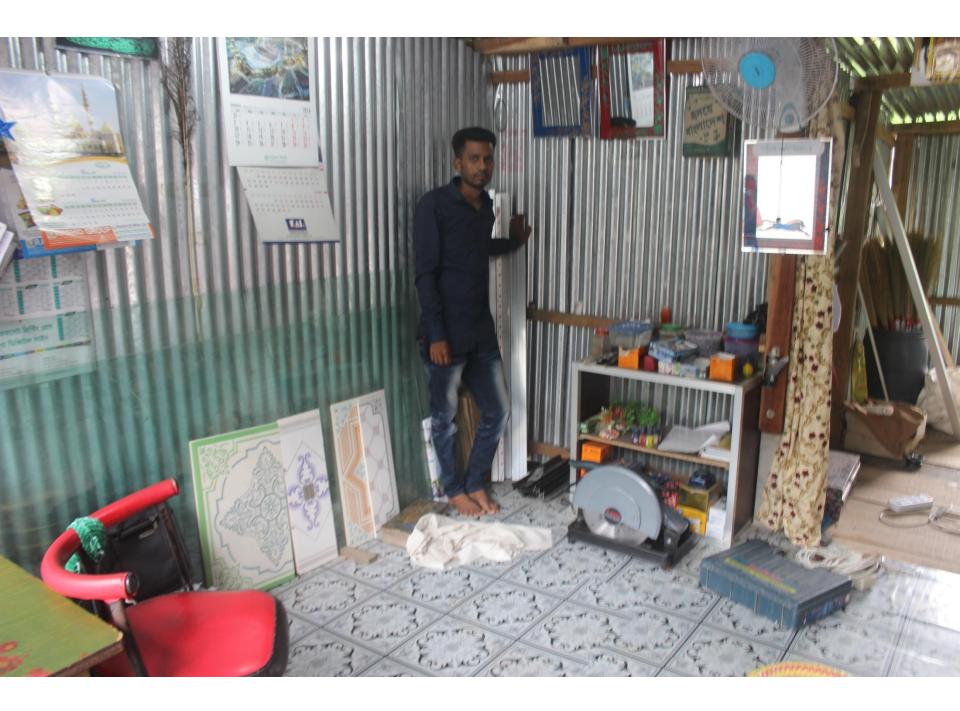
Political unrest

Pictures















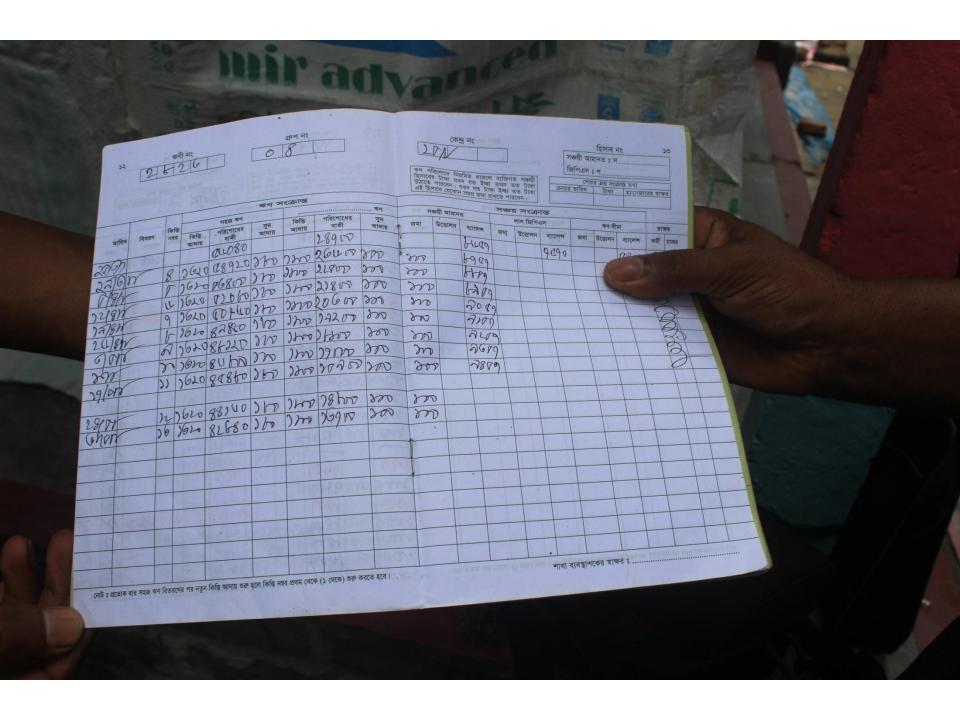




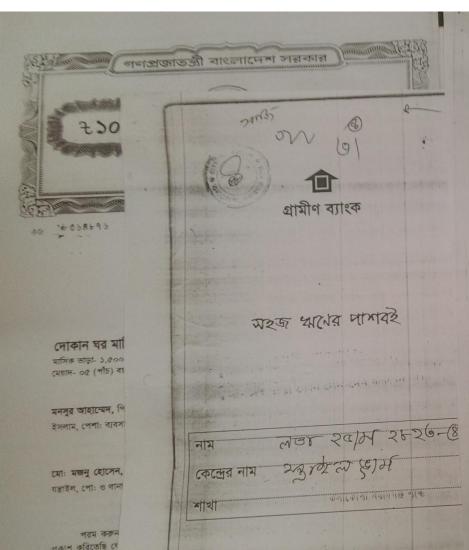


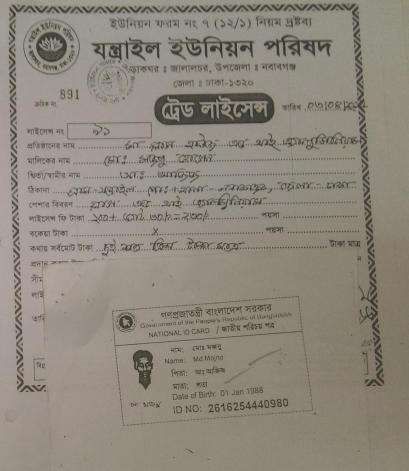












এই জার্ডীন গণপ্রজাতক্সী বাংলাদেশ সরকারের সম্পত্তি। ভারতি বাবহারকারী বাহীত আন তোষাত শাত্যা লোকে নিকটাই গোটা অভিনে জন্ম দেয়াই জনা অনুযোধ করা হাংলা। ঠিকানা: মার্থারাড্রা: ম্যাইল, ভারতাত্ত; নববেশস্ক, ১৬২০, নতাহাবস্কু, চাকা

FAMILY PICTURE

