

Proposed NU Business Name: **SHOHID ENGINEERING WORKSHOP**



Project identification and prepared by: Md. Raju Ahmed,
Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SHAHID KHA
Age	:	25-09-1983(33 Years)
Education, till to date	:	Class V
Marital status	:	Married
Children	:	1 Son
No. of siblings:	:	3 Brother 1 Sister
Address	:	Vill: Boro braha, P.O: Braha, P.S: Nobabgonj, Dist: Dhaka
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	ROHIMON BEGOM
(iii) Father's name	:	KHORSHED KHA
(iv) GB member's info	:	Branch: Komorgonj, Centre # 42(Female), Member ID: 2979, Group No: 01 Member since:01-06-1996(20Years) First loan: BDT 2,000
Further Information:		Existing Loan: BDT 20000, Outstanding loan: 13680
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	13 years experience in running business. He has 10 training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01937-039460
Mother's Contact No.	:	01921-691267
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROHIMON BEGOM joined Grameen Bank since 20 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	SHOHID ENGINEERING WORKSHOP
Location	:	Braha bazar, nobabgonj, Dhaka
Total Investment in BDT	:	BDT 165,000/-
Financing	:	Self BDT 115,000/-(from existing business) 70% Required Investment BDT 50,000/-(as equity) 30%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	25ft x 10ft= 250 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; angel, bar etc.▪Average 35% gain on sale.▪The business is operating by entrepreneur. Existing 2 employees.▪The shop is rented.▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

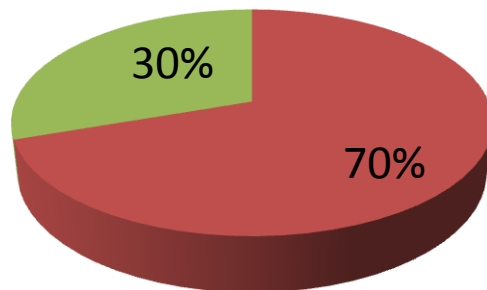
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Square bar, engel bar etc	2900	87000	1044000
Total Sales (A)	2900	87000	1044000
Less Variable Expense			
Square bar, engel bar etc	1885	56550	678600
Total variable Expense (B)	1,885	56550	678600
Contribution Margin (CM) [C=(A-B)]	1,015	30450	365400
Less Variable Expense			
Rent		1,500	18000
Electricity bill		1000	12000
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		13000	156000
Entertainment		150	1800
Mobile bill		300	3600
Total fixed cost (D)		21,950	263400
Net Profit (E)= [C-D]		8,500	102000

Investment Breakdown

Particulars	Existing	Proposed	Total
Square bar	6,100	10,000	0
Zed bar	10,000	8,000	0
Engel	8,000	5,000	13000
Shit	5,700	27,000	32700
Door	12,000	0	0
Collapseable gate	12,000	0	12000
Tire	1,800	0	1800
Bearing	1400		1400
Tube	10000		10000
Cycle parts	3000		3000
Welding machine	45000		45000
Ganning machine	12000		12000
Drill machine	20000		20000
	115,000	50,000	165000

Source of Finance



- Entrepreneur's Contribution 115,000
- Investor's Investment 50,000
- Total 165,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Square bar, engel bar etc	3900	117000	1404000	1474200
Total Sales (A)	3900	117000	1404000	1474200
Less Variable Expense				
Square bar, engel bar etc	2535	76050	912600	958230
Item				
Total variable Expense (B)	2,535	76050	912600	958230
Contribution Margin (CM) [C=(A-B)	1,365	40950	491400	515970
Less Variable Expense				
Rent		1,500	15,000	15,000
Electricity bill		1300	15600	16000
Transportation		1,300	15,600	16,000
Salary (self)		5000	60000	60000
Salary(Staff)		13000	156000	156000
Entertainment		150	1800	1800
Mobile bill		400	4800	5000
Total fixed cost (D)		22,650	268,800	269,800
Net Profit (E)= [C-D]		18300	219600	246,170
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	219,600	246,170
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		189,600
	Total Cash Inflow	269600	435770
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	189,600	405770

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures













বিশিষ্টাধির রাহমানির গফির

প্রোঃ মোঃ শহীদ খাঁন

মোবাইল : 01937-039460

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এবং জেনারেটর ও লাইট সহকারে ভাড়া দেওয়া হয়।

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FAMILY PICTURE

