#### **Proposed NU Business Name: RUMA DAIRY FARM**



Project identification and prepared by: Md. Golam rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta			
Name	:	RUMA AKTER	
Age	:	01-01-1988 (28 Years)	
Education, till to date	:	Class X	
Marital status	:	Married	
Children	:	2 Daughter	
No. of siblings:	:	5 Brothers & 3 Sister	
Address	:	Vill: North Mohakali, P.O: Kewyar, P.S: Munsigonj, Dist: Munsigonj	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOMOTAJ BEGUM  Abdus Salam Sheikh  Branch: Rampal, Centre # 04(Female),  Member ID: 1387/1, Group No: 01  Member since: 23-11-1988(15Years)  First loan: BDT 2,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50000, Outstanding loan: BDT NIL Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 10 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01930504766
Mother's Contact No.	:	01925961414
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOMOTAJ BEGUM** joined Grameen Bank since 15 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RUMA DAIRY FARM	
Location	:	-	
Total Investment in BDT	:	BDT 240,000/-	
Financing	:	Self BDT 140,000/-(from existing business) 52%	
		Required Investment BDT 100,000/-(as equity) 48%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	18ft x 15ft= 270 square ft	
Security of the shop	:	-	
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; milk.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from Munsigonj.</li> <li>Agreed grace period is 3 months.</li> </ul>	

<b>Existing</b>	<b>Business</b>

Existing Dusiness				
Paticular	Daily	Monthly	Yearly	
Revenue(Sales)				
Milk (8 litre*50)	400	12000	144000	
Total Sales (A)	400	12000	144000	
Less Variable Expense				
Feed & Medicine	60	1800	21600	
Total variable Expense (B)	60	1800	21600	
Contribution Margin (CM) [C=(A-B)	340	10200	122400	
Less Variable Expense				
Electricity bill		200	2400	
Transportation		200	2400	
Salary (self)		5000	60000	
Mobile bill		300	3600	
Total fixed cost (D)		5,700	68400	
Net Profit (E)= [C-D]		4,500	54000	

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Cow (1*100000)	100,000	100000	200000		
Calf (2*2000)	40,000	0	20000		
	140,000	100,000	240000		

### **Source of Finance**



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Milk ( 11 litre*50)	550	16500	198000	207900	
Total Sales (A)	550	16500	198000	207900	
Less Variable Expense					
Feed & Medicine	70	2100	25200	26460	
Total variable Expense (B)	70	2100	25200	26460	
Contribution Margin (CM) [C=(A-B)	480	14400	172800	181440	
Less Variable Expense					
Electricity bill		300	3600	3800	
Transportation		350	4200	4,400	
Salary (self)		5000	60000	60000	
Mobile bill		350	4200	4400	
Total fixed cost (D)		6,000	72000	72,600	
Net Profit (E)= [C-D]		8400	100800	108,840	
Investment Payback			60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	100,800	108,840
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		40,800
	Total Cash Inflow	200800	149640
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	40,800	89640

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures













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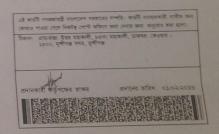
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## **FAMILY PICTURE**

