Proposed NU Business Name: MAYER DOA FURNITURE



Project identification and prepared by: Md Sirajul Islam, Keraniganj Unit, Dhaka

Project verified by: Sushanto Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD JOHIR UDDIN		
Age	:	23-03-1983(33 Years)		
Education, till to date	:	Class VII		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	6 Brother & 3 Sister		
Address	:	Vill: Mozid Beara, P.O: Teghoria, P.S: Tdokkhin Keranigonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MAZEDA BEGUM LATE JALAL UDDIN Branch: Teghoria, Centre # 39(Female), Member ID: 3858/1, Group No: 02 Member since: 22-02-1994 (22 Years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 300001 Outstanding loan: BDT 26700 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01732-684978
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keraniganj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MAZEDA BEGUM joined Grameen Bank since 22 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MAYER DOA FURNITURE	
Location	:		
Total Investment in BDT	:	BDT 275,000/-	
Financing	:	Self BDT 175000/-(from existing business) 64%	
		Required Investment BDT 100000/-(as equity) 36%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	20ft x 25ft= 500 square ft	
Security of the shop	:	Nil	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Wooden furniture Average 20% gain on sale. The business is operating by entrepreneur. Existing 01 employee. The shop is rented. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wooden furniture			
	4000	120000	1440000
Total Sales (A)	4000	120000	1440000
Less Variable Expense			
Wooden furniture	3200	96000	1152000
Total variable Expense (B)	3,200	96000	1152000
Contribution Margin (CM) [C=(A-B)	800	24000	288000
Less Variable Expense			
Electricity bill		400	4800
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		5000	60000
Mobile bill		200	2400
Total fixed cost (D)		12,100	145200
Net Profit (E)= [C-D]		11,900	142800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Cot	45,000	0	45000		
Show case	40,000	0	40000		
Dressing Table	90,000	0	90000		
Wood	0	100,000	100000		
	175,000	100,000	275000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Wooden furniture	5800	174000	2088000	2192400
Total Sales (A)	5800	174000	2088000	2192400
Less Variable Expense				
Wooden furniture	4640	139200	1670400	1753920
Item				
Total variable Expense (B)	4,640	139200	1670400	1753920
Contribution Margin (CM) [C=(A-B)	1,160	34800	417600	438480
Less Variable Expense				
Electricity bill		500	6000	6400
Transportation		1,700	20,400	20,600
Salary (self)		5000	60000	60000
Salary(Staff)		5000	60000	60000
Mobile bill		400	4800	5000
Total fixed cost (D)		12,600	151,200	152,000
Net Profit (E)= [C-D]		22200	266400	286,480
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	266,400	286,480
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		206,400
	Total Cash Inflow	366400	492880
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	206,400	432880

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





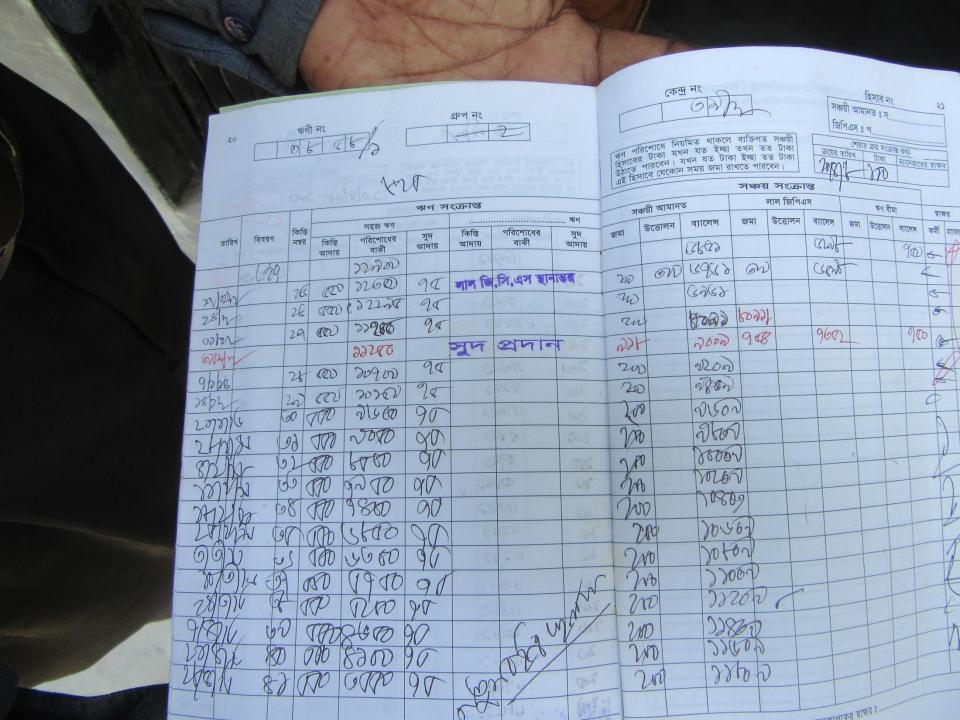


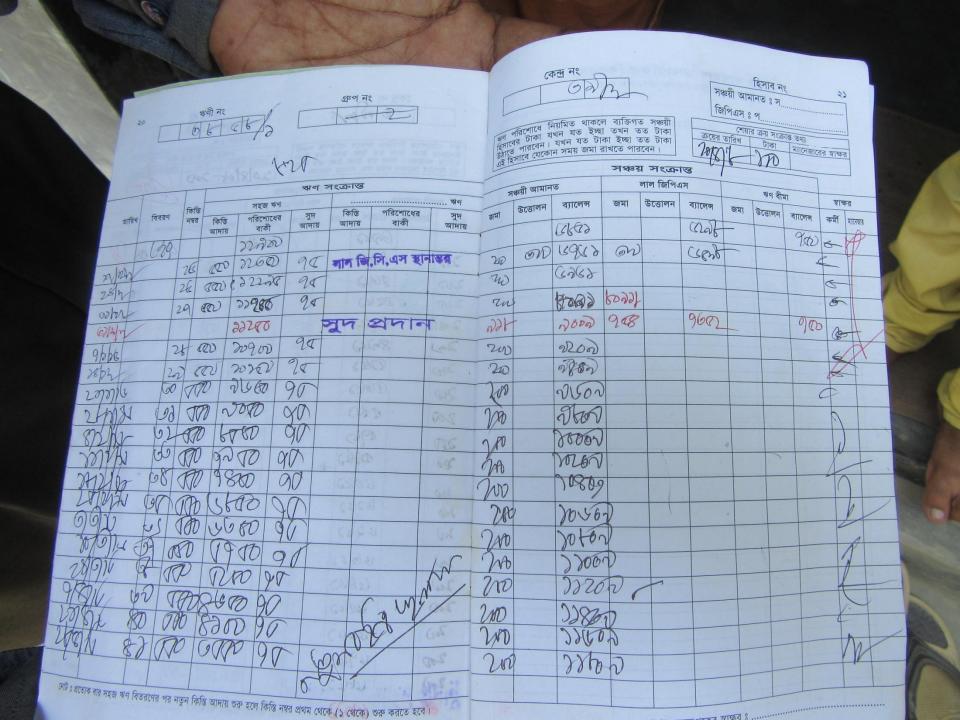
















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নাম: মোঃ জহির উদ্দিন Name: Md. Johir Uddin

পিতা: মৃত জেলাল উদ্দিন মাতা: মাজেল সেম

মাতা: মাজেদা বেগম Date of Birth: 20 Mar 1983

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ID NO: 2613886500946

এই তাতটি ন্যাপ্ৰভাৱনী বাংলাদেশ সরকারের সম্পত্তি। কাতটি ব্যবহারকারী বাবীত অবা কোশাও গাঙ্কা হৈছে বিক্রম্ম শোহ অতিকে ক্ষম স্কোল কলা কলোক বিজ্ঞান: রাখ/বাজা: ম্র্নী দ বেহাবা, ভাকমন্থ তেমবিয়া - ১৩১১, কেরালীগঞ্জ, হাফা

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্রদানকারী কর্তৃপক্ষের থাকর প্রদানের তারিব: ১২/০৭/২০০৮

FAMILY PICTURE

