Proposed NU Business Name: MAWNA FASHION



Project identification and prepared by: Md. Hafizur Rahman-2, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	RONI MIA	
Age	:	29-04-1994(22 Years)	
Education, till to date	:	H.S.C	
Marital status	:	Married	
Children	:	NIL	
No. of siblings:	:	3 Brother	
Address	:	Vill: Saitalia, P.O: Tenga, P.S: Shreepur, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RINA RAFIQUL ISLAM Branch: Tengra Shreepur Centre # 09 (Female), Member ID: 3464/3, Group No: 06 Member since: 23-09-2006(10 Years) First loan: BDT. 10000	
Further Information: (v) Who pays GB loan installment	 :	Existing Loan: BDT 20,000, Outstanding loan: 18,160 Father	
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01936-503419
Mother's Contact No.	:	01933-460837
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RINA joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info			
Business Name	:	MAWNA FASHION	
Location	:	Mawna, Chowrasta, Gazipur	
Total Investment in BDT	:	BDT 1,50,000/-	
Financing	:	Self BDT 70,000/-(from existing business) 47%	
		Required Investment BDT 80,000/-(as equity) 53%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	•	10ft x 12ft= 120square ft	
Security of the shop		BDT 60,000/-	
Implementation	••	 The business is planned to be scaled up by investment in existing goods like; Shirt, pant, t-shirt etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing one employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cloths	2,700	81,000	972,000	
Total Sales (A)	2,700	81,000	972,000	
Less. Variable Expense				
Cloths	2,160	64,800	777,600	
Total variable Expense (B)	2,160	64,800	777,600	
Contribution Margin (CM) [C=(A-B)	540	16,200	194,400	
Less. Fixed Expense				
Rent		1,000	12,000	
Electricity bill		200	2,400	
Mobile bill		200	2,400	
Transportation		400	4,800	
Generator bill		200	2,400	
Salary (self)		5,000	60,000	
Salary (staff-1)		3,000	36,000	
Guard		150	1,800	
Entertainment		100	1,200	
Total fixed Cost (D)		10,250	123,000	
Net Profit (E) [C-D)		5,950	71,400	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed	
			Total	
Shirt	30,000	30,000	60,000	
T-Shirt	8,000	15,000	23,000	
Pant	24,000	30,000	54,000	
Others	8,000	5,000	13,000	
Total	70,000	80,000	150,000	

Source of Finance



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Cloths	3,800	114,000	1,368,000	1,436,400
Total Sales (A)	3,800	114,000	1,368,000	1,436,400
Less. Variable Expense				
Cloths	3,040	91,200	1,094,400	1,149,120
Total variable Expense (B)	3,040	91,200	1,094,400	1,149,120
Contribution Margin (CM) [C=(A-B)	760	22,800	273,600	287,280
Less. Fixed Expense				
Rent		1,000	12,000	12,000
Electricity bill		200	2,400	2,400
Mobile bill		300	3,600	4,000
Transportation		500	6,000	6,500
Generator bill		200	2,400	2,400
Salary (self)		5,000	60,000	60,000
Salary (staff-2)		6,000	72,000	72,000
Guard		150	1,800	1,800
Entertainment		100	1,200	1,500
Total Fixed Cost		13,450	161,400	162,600
Net Profit (E) [C-D)		9,350	112,200	124,680
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	112,200	124,680
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		64,200
	Total Cash Inflow	192,200	188,880
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	64,200	140,880

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:2

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









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শৈশিলাকি বৰ্মান বহিন তাড়াটিয়ার কবুলিয়াত নামা দলিল

আন্তর্ভার বাবল ১০,০০০(-(মারী ব্যক্তর) টাবল, আতি বাটেনর আয়া ১,০০০(-(মান ব্যক্তর) বিশ্বর টাবল ক্রেকের (প্রশাস্ত্রতার) অতিকর ১৯/১৯/১৮১৮ বাং কর্মকর ;

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3 (মা পাহসাহাদ কৰিব ব) যো। যোজাৰ (মৃত্যুগ গৰিব ক) যো: আমাহাদ কৰিব পশিও আনহাদ আৰু হোতে কৰিব , নাং কেখাৰ পশিও কল , লো। হাঞাৰ বাহাৰ, উপলেশা- প্ৰপূত্ৰ গামীপুত : শেখা-বাহাৰা, কৰ্ম-ইনলাম, আমিয়া-নালালালানী।

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২। মো বলি বিষয়, দিবল মো বলিমূল ইপলান ,লা পাইটেলিয়া ,লাং টোলা, উপজেলা-প্রীপুর, তেলা-গামীপুর । দেশা-বারতা ,বর্ম ইকলাম, জামীকলা-মোলানেনী ।

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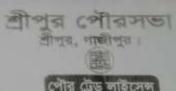
শ্বাধ কৰণামত অন্নাহৰ নাম শ্বাধ কৰিছে। সোকাৰ পৰ আন্নাৰিক্ষাৰ কুৰ্মলিয়াৰ থানা মানিক পিছ আনিয়াৰ পোনাই সমাজনৰ সমাজনাক আন্ধানৰ লগতে নিজৰ কেন্দ্ৰীত কৰিছিব বেছেন্ত্ৰ পতিব নামী আনুক বেছিনে কৰাই কৰিছিব বেছেন্ত্ৰ পতিব নামী আনুক বেছিনে কৰাই কৰিছে বিশ্বাধন কৰিছে আন্ধান হৰণত কৰিছে আন্ধান হৰণত কৰিছে আন্ধান হৰণত কৰিছে আন্ধান হৰ্মল কৰিছে আন্ধান কৰাই বিশ্বাধন কৰাই বিশ্বাধন কৰিছে বিশ্বাধন কৰাই বিশ্বধন কৰাই বিশ্বধন

MINETENSTRE

- ও বিশাস ব্যাপাল্য করে থেকে জাহানত আগত ৩০,০০০,৮(বাটি হাজার) টাকা হালা করিবাদ। এই ব্যাপাল্য করে ১৯শালাল্য বৃহস্পত্ত স্থান্ত করে ।
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