Proposed NU Business Name: M/S VAI VAI KHAN POULTRY FEED



Project identification and prepared by: Mohiuddin Rubel

Ghatail Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHAHIN KHAN		
Age	:	02-03-1983(33Y <i>ears)</i>		
Education, till to date	•	S.S.C		
Marital status	:	Married		
Children	:	1 Doughter		
No. of siblings:	:	2 Brother & 1 Sister		
Address	-	Vill: Amuabaid P.O: Chonkhola, P.S: Ghatail, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MD HAJERA KHANAM MD. NURUL ISLAM KHAN Branch:Ghatail, Centre # 01(Female), Member ID: 1772, Group No: 07 Member since: 29-05-2007 (09Years) First Ioan: BDT 10,000 /- Existing Loan: BDT 180,000 Taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: BDT 160200Taka. Father No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01758-828267
Family's Contact No.	:	01726-282766
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

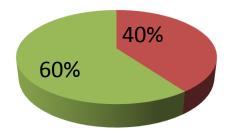
MST HAJERA BEGUM joined Grameen Bank since 09 years ago. At first she took BDT 10,000 loan.She Gradually Took Loan in Agriculture And Home Development.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S VAI VAI KHAN POULTRY FEED	
Location	:	Chonkhola,Ghatail,Tangail.	
Total Investment in BDT	:	BDT 250,000/-	
Financing	:	Self BDT 150,000/- (from existing business) 60% Required Investment BDT 100,000/- (as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	12 ft x 15 ft= 180 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like;Broylar Food,Fish Food,Medicine Etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The Shop Is Rented Collects goods from Gazipur . Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Broylar Food, Fish Food, Medicine Etc.	3000	90000	1080000	
Total Sales (A)	3000	90000	1080000	
Less. Variable Expense				
Broylar Food, Fish Food, Medicine Etc.	2400	72000	864000	
Total variable Expense (B)	2400	72000	864000	
Contribution Margin (CM) [C=(A-B)	600	18000	216000	
Less. Fixed Expense				
Rent		1000	12000	
Electricity Bill		500	6000	
Mobile Bill		300	3600	
Salary (self)		5000	60000	
Transportation		5000	60000	
Entertainment		300	3600	
Guard		150	1800	
Generator		150	1800	
Total fixed Cost (D)		12400	148800	
Net Profit (E) [C-D)		5600	67200	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Broylar Food, Fish Food, Medicine	150000	100000	250000	
Total	150000	100000	250000	

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 150,000
- Total 250,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Broylar Food, Fish Food, Medicine	4200	126000	1512000	1587600		
Total Sales (A)	4200	126000	1512000	1587600		
Less. Variable Expense						
Broylar Food, Fish Food, Medicine	3360	100800	1209600	1270080		
Total variable Expense (B)	3360	100800	1209600	1270080		
Contribution Margin (CM) [C=(A-B)	840	25200	302400	317520		
Less. Fixed Expense						
Rent		1000	12000	12000		
Electricity Bill		500	6000	6000		
Mobile Bill		350	4200	4200		
Salary (self)		5000	60000	60000		
Salary (Stuff)		2000	24000	24000		
Transportation		5000	60000	60000		
Guard		150	1800	1800		
Entertainment		350	4200	4200		
Generator		150	1800	1800		
Total Fixed Cost		14500	174000	174000		
Net Profit (E) [C-D)		10700	128400	143520		
Investment Payback			60000	60000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	128400	143520
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		68400
	Total Cash Inflow	228400	211920
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	68400	151920



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:01 Others:0 Experience & Skill: 04 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures























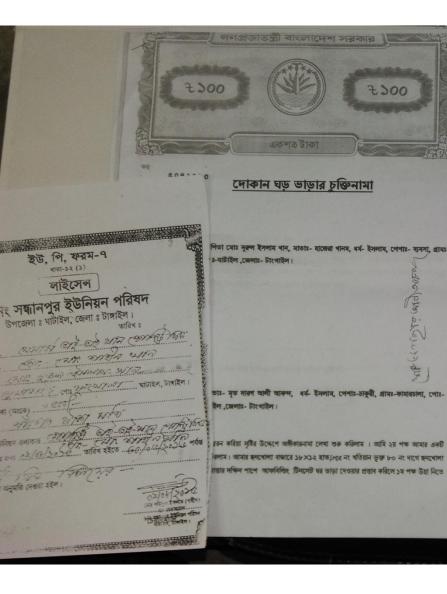












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FAMILY PICTURE

