Proposed NU Business Name: FOISAL AND AFSANA VARIETIES STORE



Project identification and prepared by: : Md. Mozammel Haque, Jamurki Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD.AFJAL HOSIN	
Age	:	01-01-1982 (34 Years)	
Education, till to date	:	Class Ten	
Marital status	:	Married	
Children	:	1 Son and 1 Daughter	
No. of siblings:	:	3 Brothers and 2 Sister	
Address	:	Vill: Solpomohera P.O: Mohara P.S: Mirjapur Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father CHAN KHATUN LET.HAMID ALI MEIA Branch: Mohara Mirjapur, Centre # 46 (Female), Member ID:1081, Group No: 01 Member since: 26/05/1980 to 2011 First loan: BDT 2000/-	
Further Information:		Outstanding loan: Nil Father	
(v) Who pays GB loan installment (vi) Mobile lady		No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	0173666686
Family's Contact No.	:	01917990794
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

CHAN KHATUN joined Grameen Bank since 31 years ago. At first she took BDT 3000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	FOISAL AND AFSANA VARIETIES STORE	
Location	:	Mohera, Mirjapur, Tangail.	
Total Investment in BDT	:	BDT 130,000/-	
Financing	:	Self BDT 50,000/- (from existing business) 38% Required Investment BDT 80,000/- (as equity) 662%	
Present salary/drawings from business (estimates)	•	BDT 6,000	
Proposed Salary	:	BDT 6,000	
Size of shop	:	12 ft x 10 ft= 120 square ft	
Security of the shop	:	Nil	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Soap, Cosmetics, Washing Powder, Tooth Past, Noodle, Salt etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is not rented. Collects goods from Tangail, Mirjapur. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	2,000	60,000	720,000	
Caram Bord	30	900	10,800	
Total Sales (A)	2,030	60,900	730,800	
Less. Variable Expense				
Grocery Item	1,600	48,000	576,000	
Total variable Expense (B)	1,600	48,000	576,000	
Contribution Margin (CM) [C=(A-B)	430	12,900	154,800	
Less. Fixed Expense				
Electricity Bill		500	6,000	
Transportation		1,000	12,000	
Mobile Bill		200	2,400	
Entertainment		200	2,400	
Salary (self)		6,000	72,000	
Total fixed Cost (D)		7,900	94,800	
Net Profit (E) [C-D)		5,000	60,000	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Soap	2,850	15,000	17,850		
Khata-Colom	4,000	0	4,000		
Solt	900	0	900		
Oil	3,320	2,000	5,320		
Detergent	2,640	0	2,640		
Biskut	2,000	3000	5,000		
Softdrinks	13,750	20000	33,750		
Rice	1,920	20000	21,920		
Cosmetics	0	5000	5,000		
Fridge	15,000	0	15,000		
Others	3620	15000	18620		
Total	50.000	80.000	130.000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	3,500	105,000	1,260,000	1,323,000	
Caram Bord	30	900	10,800	11,340	
Total Sales (A)	3,530	105,900	1,270,800	1,334,340	
Less. Variable Expense					
Grocery Item	2,800	84,000	1,008,000	1,058,400	
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400	
Contribution Margin (CM) [C=(A-B)]	730	21,900	262,800	275,940	
Less. Fixed Expense					
Electricity Bill		500	6,000	6,000	
Transportation		1,600	19,200	19200	
Mobile Bill		300	3,600	3600	
Entertainment		200	2,400	2,400	
Salary (sttaf)		3,500	42,000	42,000	
Salary (self)		6,000	72,000	72000	
Total Fixed Cost		12,100	145,200	145200	
Net Profit (E) =[C-D)]		9,800	117,600	130740	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	117,600	130740
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		69,600
	Total Cash Inflow	197,600	200340
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	69,600	152340

SWOT ANALYSIS

Strength

Employment: Self: 01 Family: 0 Others:0

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Delduar Regular customers;

THREATS

Theft Fire

Political unrest

Pictures















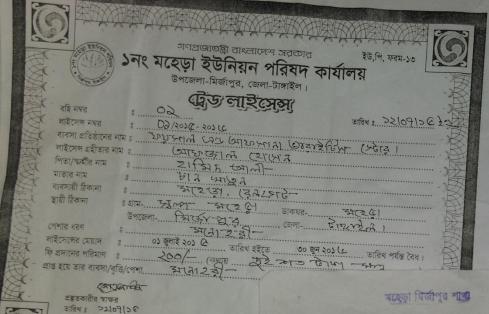












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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার NATIONAL ID CARD / জাতীয় পরিচর পত্র নাম: মোঃ আফজাল হোসেন

Name: MD. AFZAL HOSSAIN পিতা: মৃত হামিদ আলী মিয়া মাতা: চান খাতুন বেগম,

Date of Birth: 01 Jan 1982 ID NO: 9316671769876

কোখাও পাওয়া গেলে নিকটছ পোট অফিসে জমা দেয়ার জনা অনুরোধ করা হলো কানা; গ্রাম/রাজ্য: সম্প মহেড়া, ডাকঘর; মহেড়া - ১৯৪৫, মিজাপুর, টাঙ্গাইল,

FAMILY PICTURE

