Proposed NU Business Name: MS SAMI WELDING WORKSHOP



Project identification and prepared by: MD. Shahinur Rahman, Sherpur Unit, Bogra

Project verified by: MD. Muzaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ABDUL KADER		
Age	:	10-05-1984(32 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Sons		
No. of siblings:	:	2 Brothers 1 Sisters		
Address	:	Vill: Mohipur colonee, P.O: Sherpur, P.S: Sherpur, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father KODVANU BODIUJJAMAN Branch: Garidoho, Sherpur, Centre # 63(Female), Member ID: 5478; No:04 Member since: 3-7-1992(<i>107Years</i>) First Ioan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing Loan: BDT 8000, Outstanding Ioan: BDT 5000 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has 8 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01731-982433
Mother's Contact No.	:	01740-067833
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

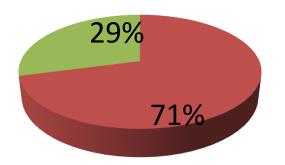
KODVANU joined Grameen Bank since 7 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS SAMI WELDING WORKSHOP		
Location	:	Mohipur, Sherpur		
Total Investment in BDT	:	BDT 515,000/-		
Financing	:	Self BDT 365,000/-(from existing business) 71%		
		Required Investment BDT 150,000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	21 ft x 18 ft= 378 square ft		
Security of the shop	:	BDT 75000/-		
Implementation	:	 Manufacturer of steel furniture. Average 35% gain on sale. The business is operating by entrepreneur. Existing 6 employees. After getting equity fund 2 employee will be appointed. The Shop is rented. Collects goods from Sherpur, Bogra Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Steel Furniture	150,000	1,800,000		
Total Sales (A)	150,000	1,800,000		
Less. Variable Expense				
Steel Furniture	97,500	1,170,000		
Total variable Expense (B)	97,500	1,170,000		
Contribution Margin (CM) [C=(A-B)	52,500	630,000		
Less. Fixed Expense				
Rent	300	3,600		
Electricity Bill	2,500	30,000		
Mobile Bill	500	6,000		
Salary (self)	5,000	60,000		
Transportation	6,000	72,000		
salary (staff)	30,000	360,000		
Entertainment	500	6,000		
Guard	300	3,600		
Total fixed Cost (D)	45,100	541,200		
Net Profit (E) [C-D)	7,400	88,800		

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Pipe (15000 x 4.50)	70,000	50,000	120,000	
Door (7 x 5000)	35,000	0	35,000	
Window (8 x 4000)	32,000	0	32,000	
Gate (2 x 10000)	20,000	0	20,000	
Almirah (1)	18,000	0	18,000	
Box (5 x2800)	14,000	0	14,000	
Color Sheet (1 ton)	80,000	70,000	150,000	
Generator (1)	45,000	0	45,000	
Welding Machine (2)	40,000	0	40,000	
Dice & Others	11,000	0	11,000	
Square Bar	0	30,000	30,000	
Total	365,000	150,000	515,000	

Source of Finance



Entrepreneur's Contribution 365,000
Investor's Investment 150,000
Total 515,000

Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year		
Revenue (sales)					
Steel Furniture	210,000	2,520,000	2,646,000		
Total Sales (A)	210,000	2,520,000	2,646,000		
Less. Variable Expense					
Steel Furniture	136,500	1,638,000	1,719,900		
Total variable Expense (B)	136,500	1,638,000	1,719,900		
Contribution Margin (CM) [C=(A-B)	73,500	882,000	926,100		
Less. Fixed Expense					
Rent	300	3,600	3,600		
Electricity Bill	2,500	30,000	33,000		
Mobile Bill	600	7,200	8,000		
Salary (self)	5,000	60,000	60,000		
Transportation	8,000	96,000	98,000		
salary (staff)	40,000	480,000	480,000		
Entertainment	500	6,000	7,000		
Guard	300	3,600	4,000		
Non Cash Item					
Depreciation	1,417	17,000	17,000		
Total Fixed Cost	58,617	703,400	710,600		
Net Profit (E) [C-D)	14,883	178,600	215,500		
Investment Payback		90,000	90,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150,000	
1.2	Net Profit	178,600	215,500
1.3	Depreciation (Non cash item)	17,000	17,000
1.4	Opening Balance of Cash Surplus		105,600
	Total Cash Inflow	345,600	338,100
2	Cash Outflow		
2.1	Purchase of Product	150,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	90,000	90,000
	Total Cash Outflow	240,000	90,000
3	Net Cash Surplus	105,600	248,100



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:05 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





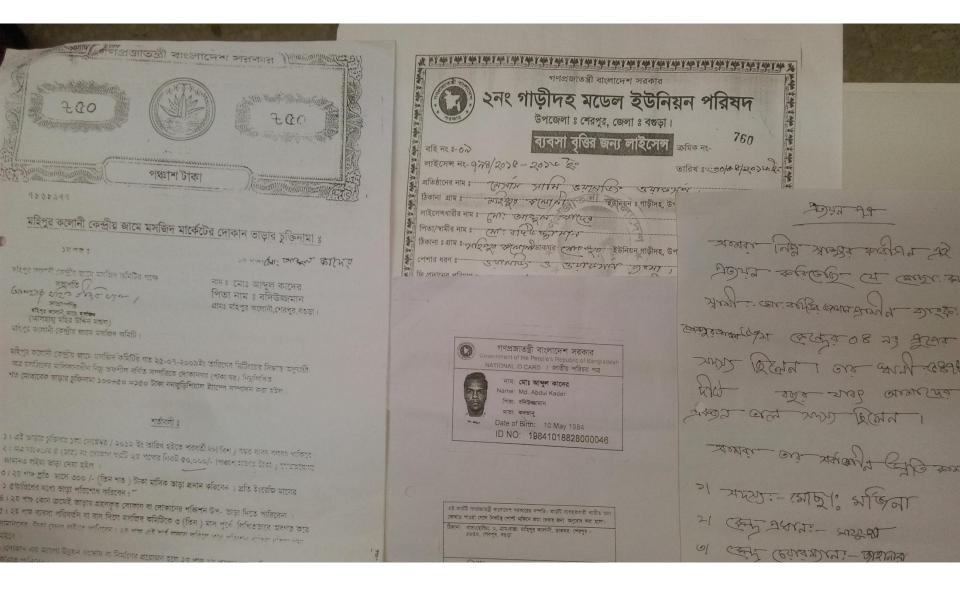












FAMILY PICTURE

