Proposed NU Business Name: CHANDAN STORE



Project identification and prepared by: Md Nurul Islam, Tangail Unit, Tangail

Project verified by: Md Mizanur rahman Patowary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	TAPAS CHANDRA DEY		
Age	:	05-03-1994(22 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	Nil		
No. of siblings:	:	1 Brother 2 Sister		
Address	:	Vill: Gala, P.O: Gala, P.S: Tangail Sadar, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father REBA RANI DE CHANDAN KUMAR DE Branch: Gala Tangail, Centre # 07(Female), Member ID: 1274, Group No: 08 Member since: 11-03-1992 to 2004 (12 Years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: , Outstanding loan: Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01759-271191
Mother's Contact No.	:	01735-099410
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

REBA RANI DE joined Grameen Bank since 12 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

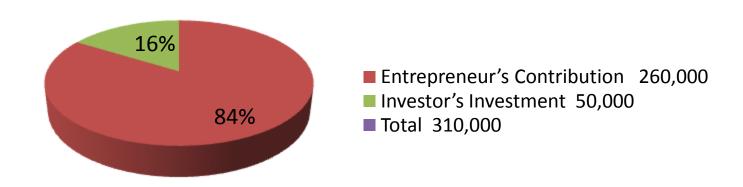
Proposed Nobin Udyokta Business Info			
Business Name	 :	CHANDAN STORE	
Location	:	Gala Baazar, Tangail	
Total Investment in BDT	:	BDT 310000/-	
Financing	:	Self BDT 260000/-(from existing business) 84% Required Investment BDT 50,000/-(as equity) 16%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12 ft x 07 ft= 84 square ft	
Security of the shop	:	Nil	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Juice ,Biscuit ,Sound system etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. The shop is own. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Juice,Biscuit, Chips etc	2600	78000	936000
Total Sales (A)	2600	78000	936000
Less Variable Expense			
Juice,Biscuit, Chips etc	2080	62400	748800
Total variable Expense (B)	2,080	62400	748800
Contribution Margin (CM) [C=(A-B)	520	15600	187200
Less Variable Expense			
Electricity bill		600	7200
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		500	6000
Guard		150	1800
Mobile bill		500	6000
Total fixed cost (D)		8,750	105000
Net Profit (E)= [C-D]		6,850	82200

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Speed	5,240	5,000	10240		
7 Up	2,800	4,000	6800		
Pran juice	4,720	3,000	7720		
Fizz up, 7 up	1,240	8,000	9240		
Biscuit, chips, etc	26,000	0	26000		
Cosmetics	20,000	30,000	50000		
Sound system	200,000	0	200000		
	260,000	50,000	310000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Juice,Biscuit, Chips etc	4400	132000	1584000	1663200	
Total Sales (A)	4400	132000	1584000	1663200	
Less Variable Expense					
Juice,Biscuit, Chips etc	3520	105600	1267200	1330560	
Total variable Expense (B)	3,520	105600	1267200	1330560	
Contribution Margin (CM) [C=(A-B)	880	26400	316800	332640	
Less Variable Expense					
Electricity bill		700	8400	8600	
Transportation		2,500	30,000	31,000	
Salary (Self)		5000	60000	60000	
Salary(Staff)		4000	48000	48000	
Entertainment		600	7200	7200	
Guard		150	1800	1800	
Mobile bill		500	6000	6000	
Total fixed cost (D)		13,450	161,400	162,600	
Net Profit (E)= [C-D]		12950	155400	170,040	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	155,400	170,040
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		125,400
	Total Cash Inflow	205400	295440
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	125,400	265440

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

































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FAMILY PICTURE

